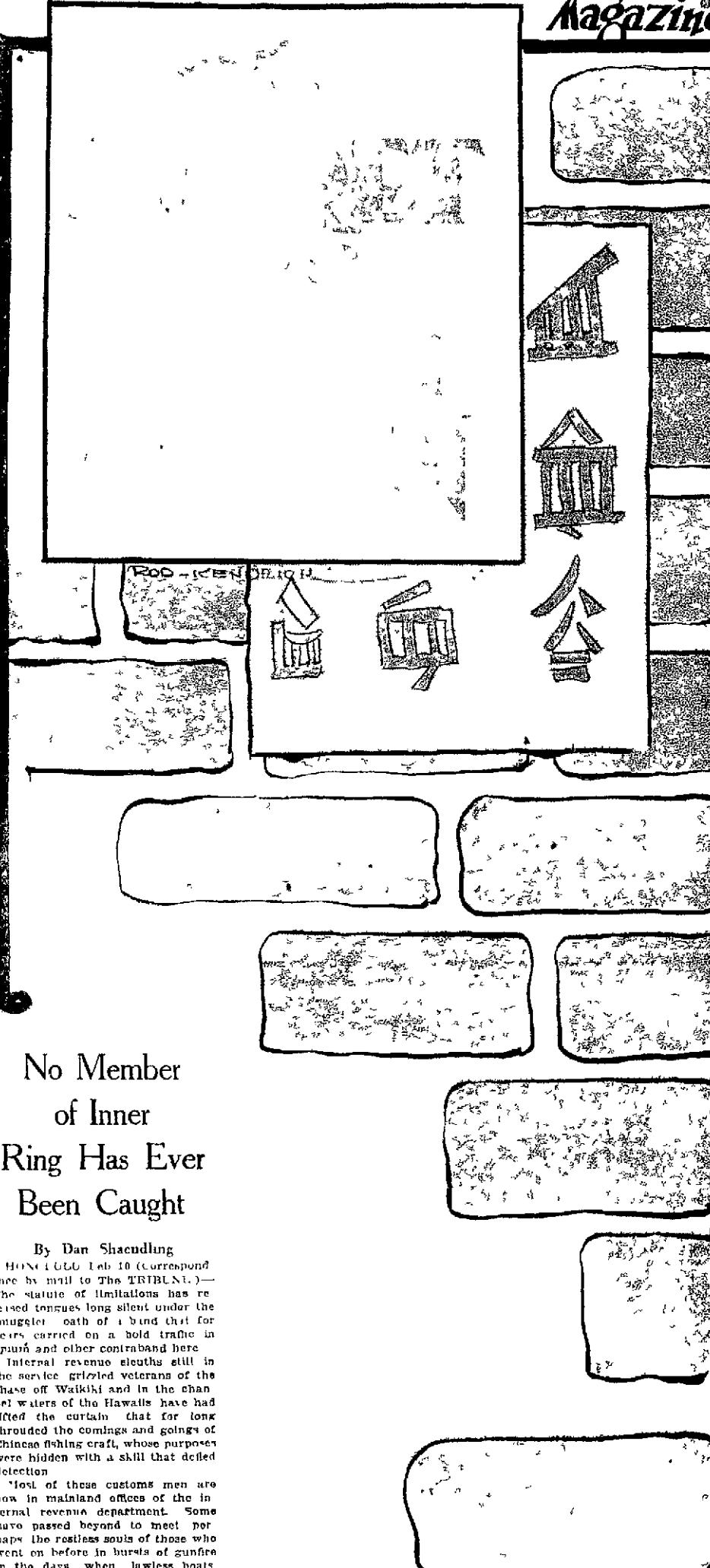


# Oakland Tribune

Magazine Section

Feb 20 1921.



## No Member of Inner Ring Has Ever Been Caught

By Dan Shaeudling

HONOLULU, Feb. 10 (Correspondent by mail to The TRIBUNE)—The statute of limitations has released tongues long silent under the smuggler's oath of a bind that for years carried on a bold traffic in opium and other contraband here.

Internal revenue sleuths still in the service, grizzled veterans of the chase off Waikiki and in the channel waters of the Hawaian, have had lifted the curtain that for long shrouded the comings and goings of Chinaman fishing craft, whose purposes were hidden with a skill that defied detection.

Most of these customs men are now in mainland offices of the internal revenue department. Some have passed beyond to meet perhaps the restless souls of those who went on before in birds of gunfire in the days when lawless boats manned by lawless crews centered the illegal doings of the South Seas in the crossroads of the Pacific.

First brought to the Hawaian island by the Chinese opium remains what it has been for more than half a century a Chinese commodity in ported and sold by Chinese at enormous profits in spite of occasional losses. The inner ring has never been broken. It still flourishes none of its members ever has been arrested.

Things have come over the busi-  
ness, however. White men figure in tales as the profits are much less than in past years.

These reformed white men now that they no longer play the game are not averse to telling of the golden days when profits were immense and one successful transaction meant a fortune.

Their statements supplemented and checked by veteran internal revenue men who have seen duty in Hawaian and the Orient afford an outline with most of the details filled in of what is the nearest equivalent oil-time piracy to be found in the world today.

Opium is still being smuggled into Honolulu probably in quantities not less than in the past these men say. From 20 to 30 Honolulu fishing sampans are believed to be open to inducements when a deal is on.

But these are casuals. Most of the trade is carried on in specially constructed sampans. They carry high speed motors powerful enough to run rings around any revenue cutter afloat or to overhaul any liner plowing the Pacific. In the case of one sampan whose log—be sure—was never written the motor changed hands six times before it was assembled and bolted to the hull.

Such a vessel before the war cost from \$6000 to \$8000. Her engine alone costs that now. However those engaged in the opium trade with prospects of large profits do not balk at large expenditures.

The question arises whether the sampan is not a clumsy craft for such delicate work as smuggling. In reply to this query an old-time New England runner, now retired from the trade and living peacefully in Honolulu said:

"Outside of these running skiff jacks they build nowadays and that aren't seagoing boats at all, the sampan is the greatest craft I found for speed and handling. For sheer power that floats and she will outlive her inches, anything that ever was launched.

In the beginning of an opium venture is the hui or syndicate

which does the financing. All the larger well established hui are composed of Chinese. Others enter the business from time to time to counter reverses or meet detection and drop out but the Chinese remain.

There may be six seven or ten members of a hui and as many as eight hui at a time have been active. The number fluctuates in the margin of profit, the amount of working capital available and the domestic and personal exigencies of Oriental life.

Many of the principals are women acting in their own right and with their own money. Women some of them mere girls run through the pattern of the entire fabric.

Come and go as the leader or dealers may the old rock bottomed syndicates with ample capital are still doing business, though perhaps not so much as in the past. Subsidiary hui have been made and white men have gone to jail but no member of the hui has ever been arrested, accused or even implicated according to internal revenue officers.

All dealings with authorities are elaborately checked and spot checked by the syndicate. The last delivery accepted is passed on to the roads and swiftly distributed. Seldom do they remain at headquarters for more than a few days.

Time was when the clinking gold tied up in old robes each was bundled out by the hundredweight from the front door of a Chinaman's establishment on a flat truck and the freight and dumped in broad daylight into the Chinese waiting motor.

Imports are no longer handled with the same assurance but there is a tool of dwelling in one of the back districts of town where the hui wife, a crafty, light person, at night, a slight person, at night, is tested to determine if she is carrying opium. Nor is it hard to safe a hui in a few hours.

A small sum in opium passes through the hands of the hui. The hui itself is not the hui. The hui is a syndicate of Chinese and the hui makes the hui. The hui is a syndicate of Chinese and the hui makes the hui.

The hui exists, who is left in the hui to make again, all the profit. Chinese and the hui.

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The hui exists, who is left in the hui to make again, all the profit. Chinese and the hui.

Once upon a time a certain expected ship went to sea and each had to be up in Chinaman's deck, passing the sum of the back of the hui. The hui is a syndicate of Chinese and the hui.



Once upon a time a certain expected ship went to sea and each had to be up in Chinaman's deck, passing the sum of the back of the hui. The hui is a syndicate of Chinese and the hui.





# OAKLAND TRIBUNE'S KIDDIES



"The Adventures of Three Elephants" by Perham C. Nahl  
Illustrated by Marylee G. Nahl

did you ever see a of Pirates' yarns? I told you last stories were going and, sure enough, once the witches seat in the story crew too much, did that I'll have you make me walk along so that the end of the draw.

Usually the pictures, but the ones that for once I want you all to sit for Perham's sister Marylee—interesting because all can do. Marylee—little figures out pasted them on very neat— "cutouts" like will be next— advanced cautiously, elephants.

O. NAHL

Ave, Oakland

Three Elephants

amnes, Grayback,

... and to her chil-

dergoing this torture. Down among the bones were the pink stones again. She put some of them in a specimen bag that she had, and dug her way among the bones.

She picked up a flat bone and thrust it deep into the bones. As soon as her amateur spade struck the bottom a grating sound came. The bottom revolved and she was free. With the bag of jewels she went home and was rich for a long time. What became of the Count? Oh, he was no account.

WORLD WILSON WOODS

842 E. 17th St., East Oakland  
A Haunted House.

Once there were two boys seeking a fortune. One night they said, "Let's sleep in this house."

The two boys saw a bed on the floor. The house was haunted. The boys heard a noise and woke up. They looked around and saw a door open and a voice said:

"Come here and go down those stairs."

They said, "No!"

"We will," said the voice.

"We won't," they said.

But they finally went down the stairs under the ground. They could not see anything. Soon they heard the voice again, saying:

"Go to that hole. You will find \$250,000."

They went in and found the money. Then they went home and gave it to their mother, and Roy and Raymond lived happy all their lives.

WILLIAM WALL

111 Ross Ave., San Leandro

A POEM

On a bright and beautiful day

Mr. Baby thought best to go walk-

ing away.

His little white sack well buttoned

on.

And his shabby hat was tied under

his chin.

One hand was tight clasped in his

nurses' own.

The other held fast a little white

stone.

There hung by his side his now the

sword.

And thus he began his walk

abroad.

He walked and he walked, and by

and by

He came to the pen where the pig-

glows lie.

They nestled about in the straw in

front.

And every piggy said "Grunt,

Grunt."

So he walked and he walked,

And what do you think?

He came to the trough.

While the horse was at drink,

He cried, "Go along, get up old

spot!"

And the horse ran away with a

tro, tro, tro.

So he walked and he walked and he

came at last

To the yard where the sheep were

folded fast.

He cried through the crack of the

fence, "Hurrrah!"

And all the old sheep said "Baa,

Baa, baa!"

So he walked on and he walked till

he came to the pond.

Of which all the ducks and duck-

lings were fond.

He saw them swim forward and saw

them swim back.

And all the ducks said was

"Quack, quack, quack!"

And he walked and he walked, and

it came to pass.

That he reached the field where

the cow eats grass.

And he walked and he walked, till

he came once more

To the sunny porch and the

open door.

And mamma looked down with a

smile and said

"It's time for my baby to go to

bed."

So he drank his milk and ate his

bread.

And he walked and walked to his

little bed.

And with the sword at his side and

the stone in his hand

He walked and walked to the

Sleepy land.

"THE SCOTCH LADDIE."

PETER JURS

2125 10th Ave., Oakland

Age nine

Peter is now one who has sent

us two splendid stories this week.

I know he is going to be a PIRATE,

FIRST CLASS.

PIRATE PUNCHES!

First you must get two colored

handkerchiefs of the same size and

color. Sew them together as in Fig.

1. Then take the pocket.

Next get two coins just alike. Leave

one lemon prepared. In the other

put a small slit and insert a quarter

(Fig. 2). And last of all you must

have a chime bowl about six inches

deep.

Arrange your table as follows:

Place a white pocket handkerchief

in the center of the table. Place the

double handkerchief at one side. The

table with the prepared lemon in it

at the other side. Put the unprepared

bowl in your pocket.

HENRI KOLIN

2209 Franklin St., Oakland

THE WANDERING COIN.

It firmly and fast

only underground.

Count was looking

around from himself

of monstrous gold

he was a mag-

ician light. Slowly at

—bones. Bonas

—by the bottom of

the hole it was per-

fect the world's horn

would have been like

the bottom of the

sea.

—bones.



# Mary Pickford's Life Story

As told by Herself to Hayden Talbot.

D. W. Griffith  
Alone Saw  
Vision of  
Future Art in  
Its Infancy

## Chapter VII

### Her Method of Making Pictures

'My original dislike of the movies was not quickly dissipated. Considering the state of affairs that existed in those days in the then infant industry, it is not strange that I should have felt the legitimate theater was infinitely superior.'

"In Mr. Griffith's company at the old Biograph studio the actor who owned a dress suit was a veritable god among men—and his mere possession of such princely attire won the right to play leading roles." The appearance at the studio of a girl with a new hat, however cheap, caused a sensation! The billions of profits that since have rolled down into the laps of motion picture producers were as yet undreamed of. Motion pictures in those days were shown in dingy little make-shift theaters called nickelodeons—with a nickel the matinée admission price chargeable.

"It was not at all like what I had come to know in the real theater under Mr. Belasco's tutelage. And yet the genius of the little man who was destined to become the greatest of all motion picture producers made it impossible for anyone associated with him to be discouraged by the undeniable sordidness of the situation. For Mr. Griffith was able to inspire us all with a conviction that one day the art we were so feebly bringing into being would come to be recognized as a worthy sister of the spoken drama—to be accepted seriously as an art. As I look back on those days and picture in my mind's eye the crudities of what we did then for translation onto the screen I realize just why Mr. Griffith was able to inspire us as he did. It was because he himself had the gift of going further in the development of the art than any other man who since has figured in producing pictures.

"And yet today there are many men among the motion picture producers whose fortunes—made out of 'the movies'—are vastly bigger than Mr. Griffith's. And this, in spite of the fact that some of the biggest money-making films ever produced were conceived, directed and exploited by Mr. Griffith. Take 'The Birth of a Nation,' for example. I am not in a position to state definitely the exact total this picture has earned, but I understand it is something in excess of \$4,000,000. Of this amount more than \$1,900,000 went to a man in Los Angeles to whom Mr. Griffith had to go after his own funds were exhausted for enough to complete the picture. This man—who advanced only a few thousands of dollars—is today one of the richest men among motion picture exhibitors in America. With the million he obtained from 'The Birth of a Nation' he acquired control of a big theater in Los Angeles, seating 3500 people and out of it has made a second for-

"Mr. Griffith, like Mr. Charles Frohman cares nothing at all for money—except in so far as it is necessary for him to have in order to make new pictures. Now great a part of his share of the profits of 'The Birth of a Nation' went into the filming of 'Intolerance.' I don't suppose even he himself knows but 'Intolerance' was unquestionably the most expensive picture ever made—and, unhappily, was never a very great financial success.

"I dwell at length on the subject of Mr. Griffith because I am very sure that when the day comes for a history of the beginnings of the art to be written it will be his name that will occupy first place in the list of film pioneers. And besides there is the element of heart-felt gratitude involved. If it had not been for David Wark Griffith I am very sure I should never have had the courage to go on in films, but very soon would have wandered back to the spoken drama—in fact, become perhaps just one of many poor-successeees behind the scenes."

Many near-successes behind the footlights  
"Even as it was, there were many occasions when the temptation to flee from the unattractive studio and the nerve-racking click of the camera—back to the warm lights and responsive and fences of the theater—was almost irresistible. Those were the times when Mr. Griffith would leave his possession of a precious situation which now, as I look back on it, was little short of



## Count Witte's Memoirs

(Continued From Last Sunday)

The allens—and in the Empire 35 the whole army was unreliable per cent of the population consists of non Germans—seeing this great upheaval lifted their heads and decided that the time was ripe for the realization of their dreams and desires. The Poles wanted autonomy, the Jews equal rights, and all of them longed for the annihilation of the system of deliberate oppression which...

To cap the climax, the army was in an ugly mood. Discipline had been undermined and morale shaken by the terrible defeats of the war which the soldiers blamed on the Government, and justly so. Besides there was a great deal of trouble about demobilization. Due to the enormous demands of the war in the East, the military forces in European Russia had been reduced to a minimum, so that when peace was concluded the Government considered it inadvisable to fulfill its promise of demobilizing all those who had been called to the colors during the war. Irritated at the breaking of this pledge, the soldiers, mutinied. In many places and frequently small detachments fought the Government under the orders of revolutionaries leaders. Signs of a civil war can be found in these disorders as that which embittered their existence.

At the time when I assumed task of ruling the country (October 1905) the bulk of the about a million men were in Siberia. Those units which remained in Russia were largely depleted in their personnel and in equipment. As a matter of the whole vast body of the Russian army was in a state of complete physical and moral prostration. Owing to the absence of military conscription the army was not able being affected by the of general discontent, which existed in the country. Indeed, most extreme subversive ideas, a fertile soil among the military, felt more keenly than the rest of the population the pain and distress the disastrous war to which country had been dragged by irresponsible rulers. It should be noted that actual cases of mu-

when I say he has my unbounded admiration and everlasting gratitude.'

At this point it may be interesting to diverge from Miss Pick-  
ard in the army were rather infrequent this being perhaps due to the energy which General Duke Nicholas Duke Saywell displayed in dealing with the outbreaks.

Several days before my appointment I conferred with the Minister of War and General Trepos, the commander of the St. Petersburg garrison, for the purpose of ascertaining to what extent we could depend on the troops in case it should be decided to crush the revolution by armed force. The impression gained from that conference was that the army was unreliable for the reasons namely its numerical weakness and its dangerous state of mind. This circumstance perhaps accounts for His Majesty's decision in preventing the application of sheer force. I cannot explain His Majesty's choice otherwise for like all weak people, he believes most in physical force.

After the ratification of the Port mouth Treaty, in accordance with the letter of the law, it was necessary to discharge those reservists who had been called to the colors for the duration of the war. Since the soldiers were the most troublesome element in the army and had been infected with revolutionary ideas both the Transbaikalian troops and the units stationed in Europe immediately. As a result the army at my disposal diminished in number, but it was purged of the trou-

bleoma element, which was at any moment liable to break out in uncontrollable mutinies. Thus, European Russia was practically surrounded of troops. A sufficient number of them was available only in the St. Petersburg, Warsaw and Caucasus military districts, but as the situation in those regions was threatening the commanders there were extremely reluctant to part with their units for the benefit of other regions. Central Russia was almost completely deprived of troops, and was moreover completely deprived of leadership. I succeeded in increasing and improving the police force, both municipal and rural. But at the height of the disturbances in some places there was no police at all, and even in Moscow the force was very poorly armed. The police often reported for duty with only revolver holsters for arms.

and as there part of it was of unhelpful and rural. But at the height of the disturbances in some provinces there was no police at all and even in Moscow the force was very poorly armed. The police often reported for duty with only empty revolver holsters for arms.

The Manchurian armies were naturally anxious to get home owing to the railroad strikes in European Russia and in Siberia, the Far East was oftentimes cut off from the rest of Russia for weeks together. As a result the most fan-

end of 1905, some of the discharged soldiers from the front bringing the revolutionary germ into the interior of the country. Alarming news of the state of mind of the Manchurian army had reached St. Petersburg in previous months. Under the influence of this news, the

der the influence of this news, the Ministers a plan for allotting the lands laid before the Committee of Ministers a plan for allotting the Crown lands in Siberia to the soldiers in active service who would consent to settle there. After a short discussion of this singular scheme the committee declined to

contract it further, and the whole matter came to nothing.

railroads were in the hands of self-constituted bands and organizations which refused to obey the governmental authorities

(Continued Next Sunday)



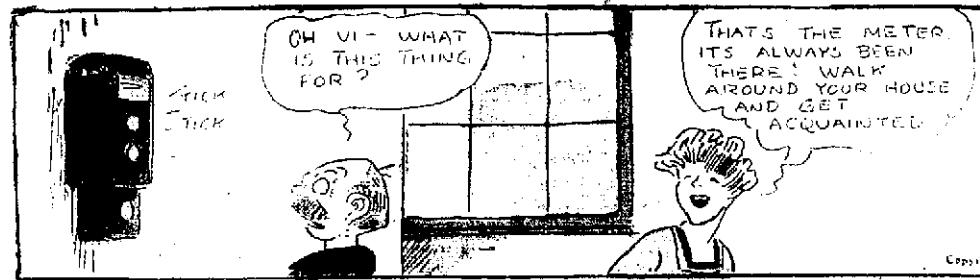


COMIC  
SECTION

Oakland Tribune



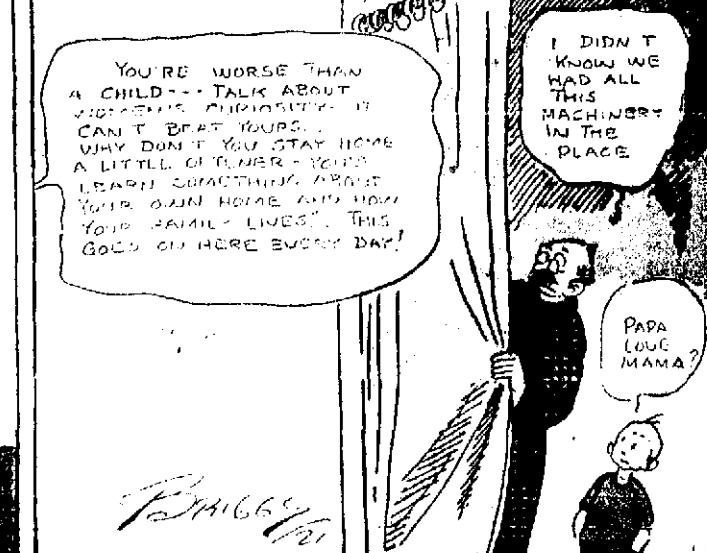
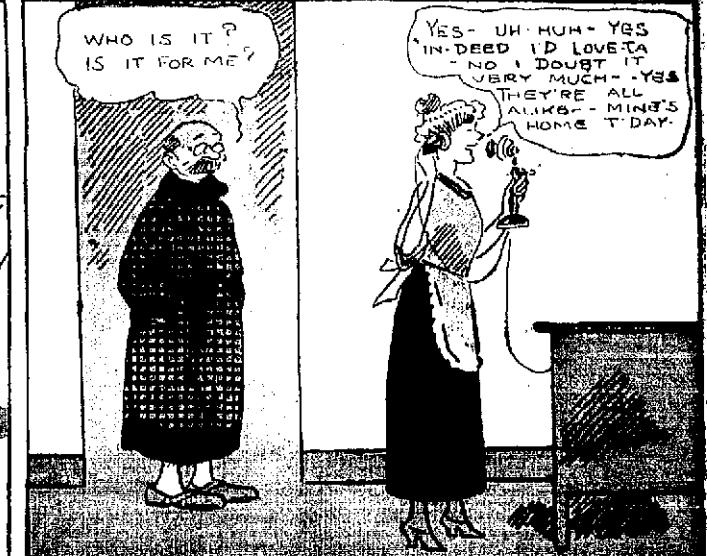
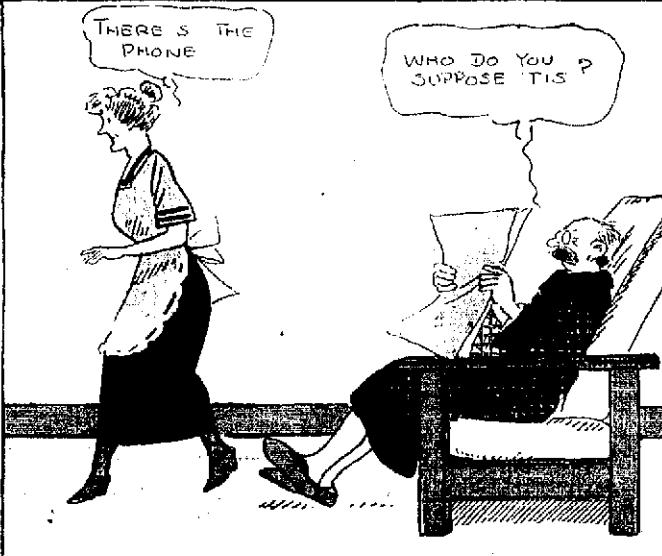
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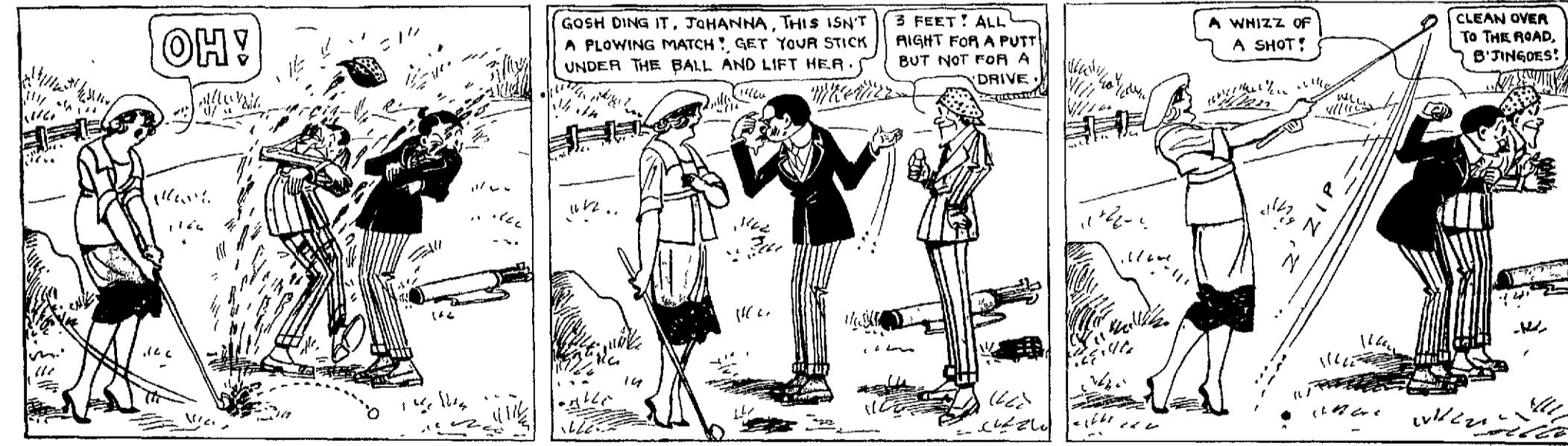
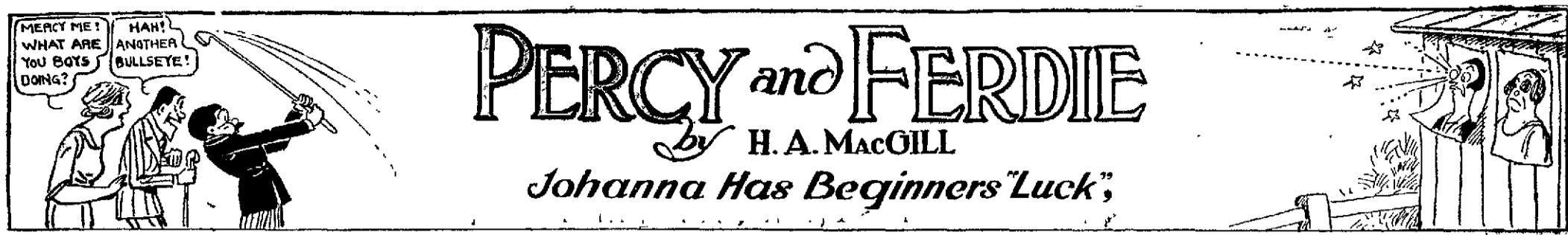


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# Mr. and Mrs. —

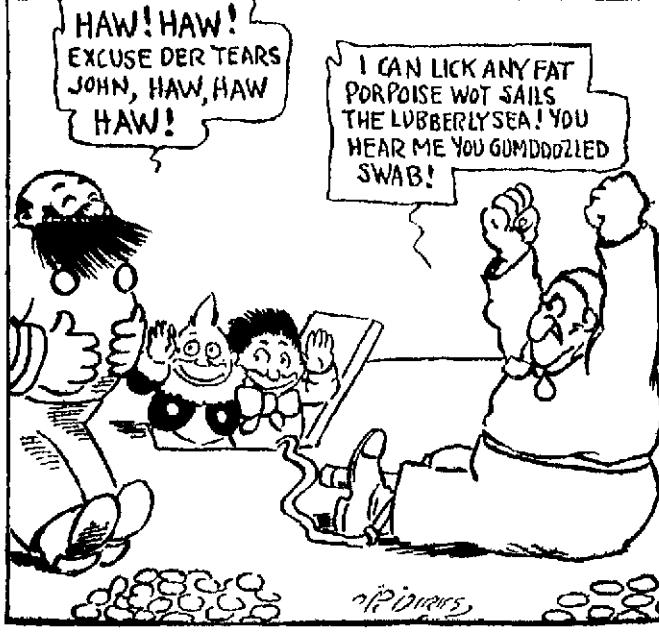
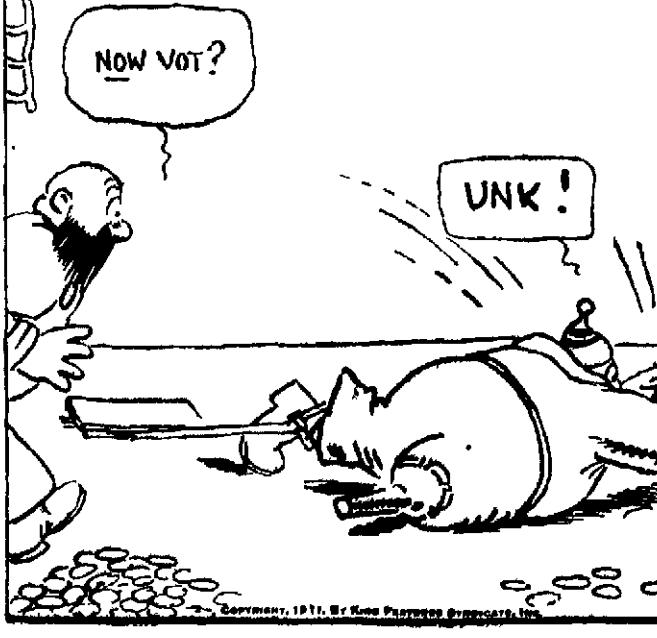
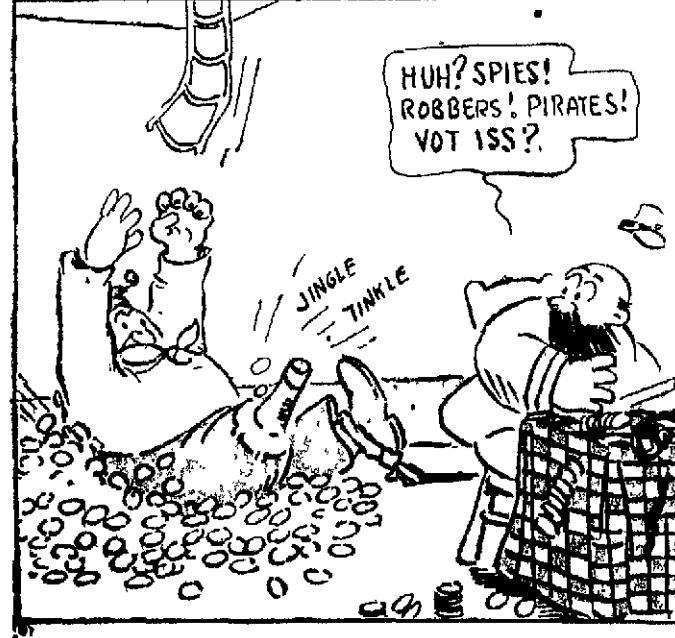
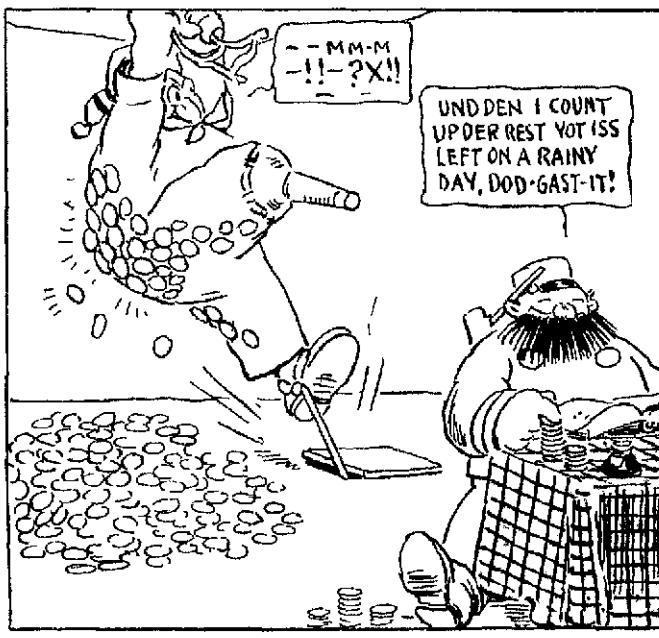
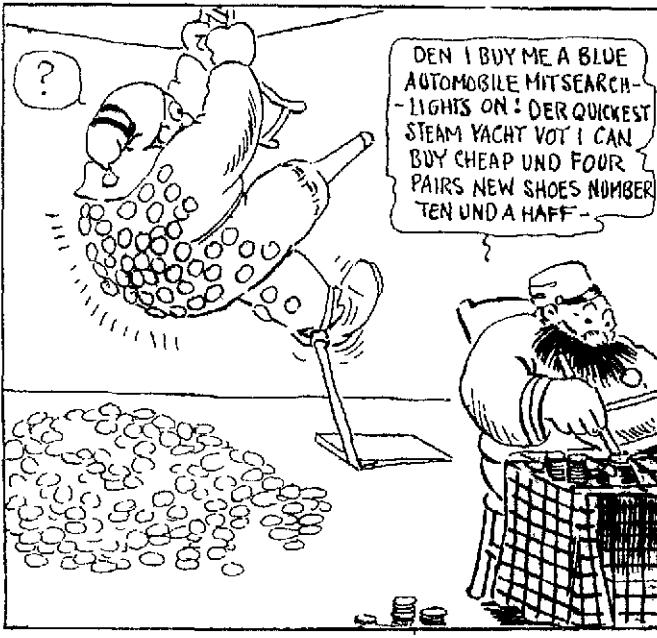
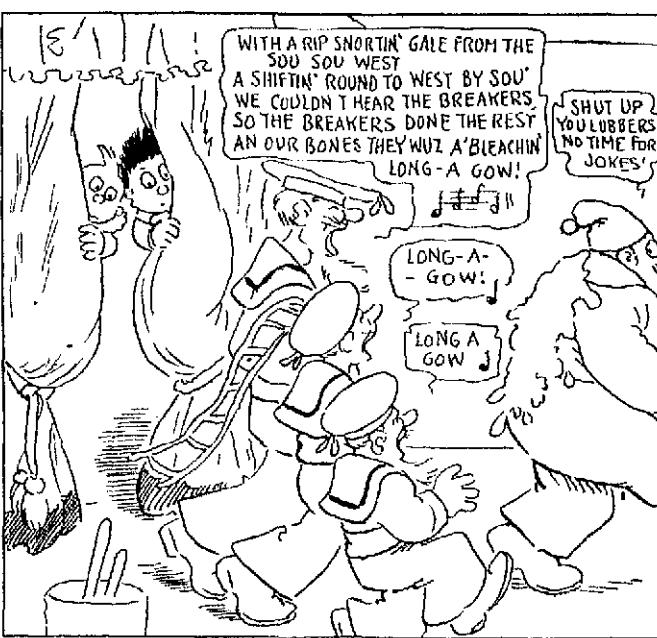
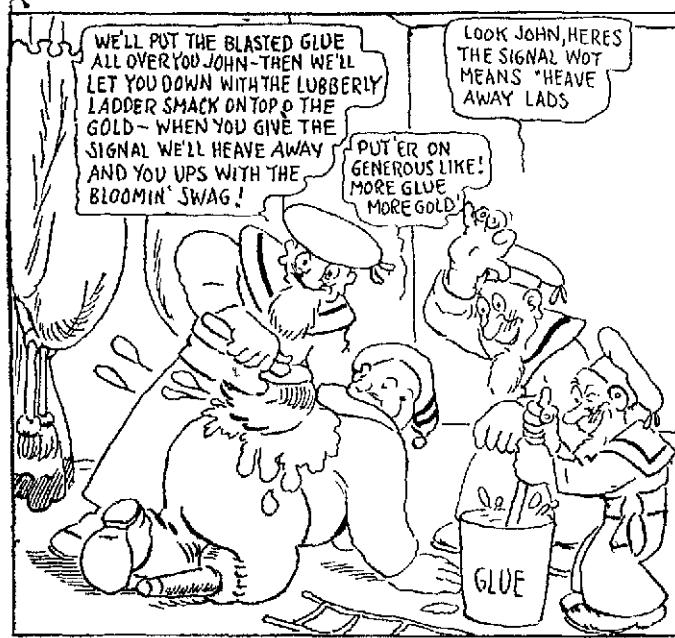
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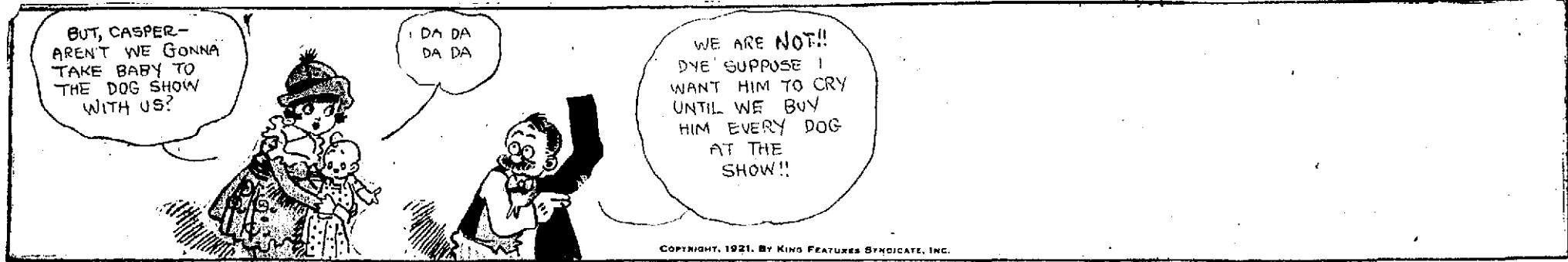




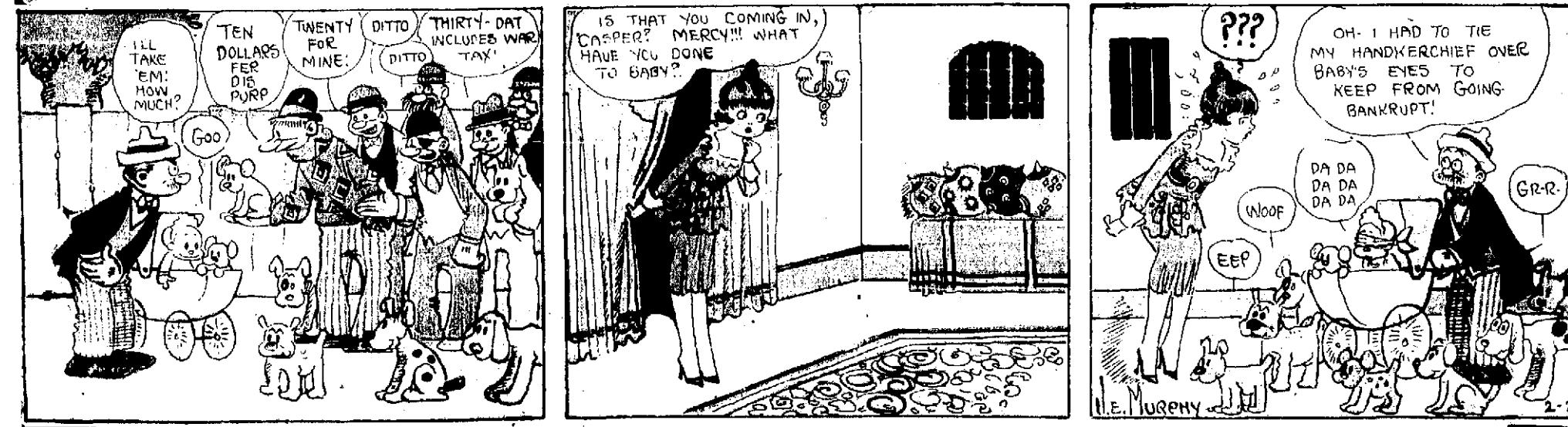
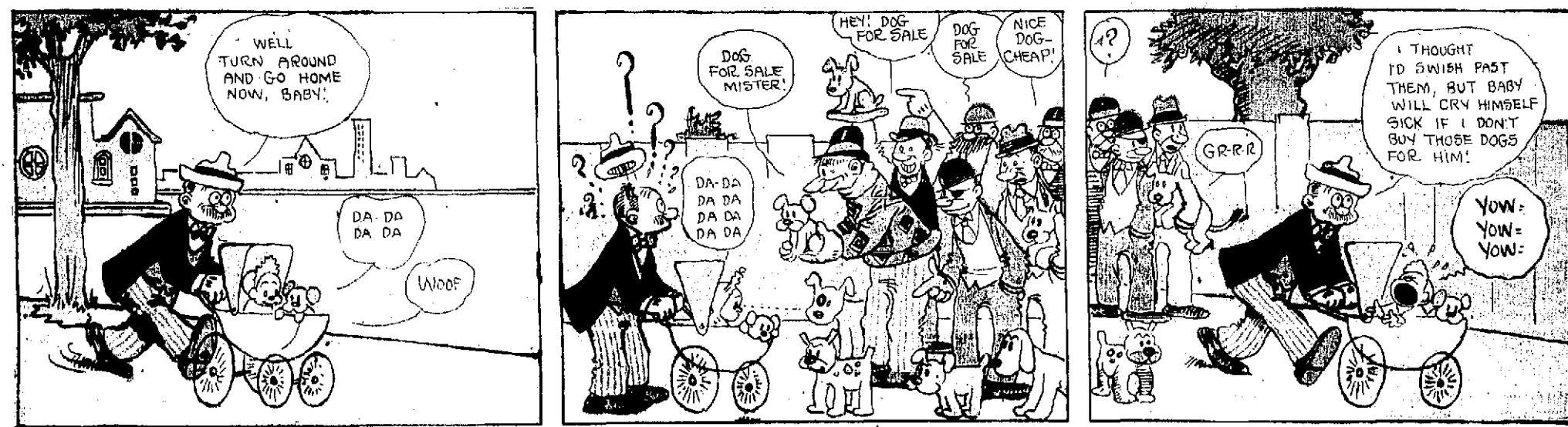
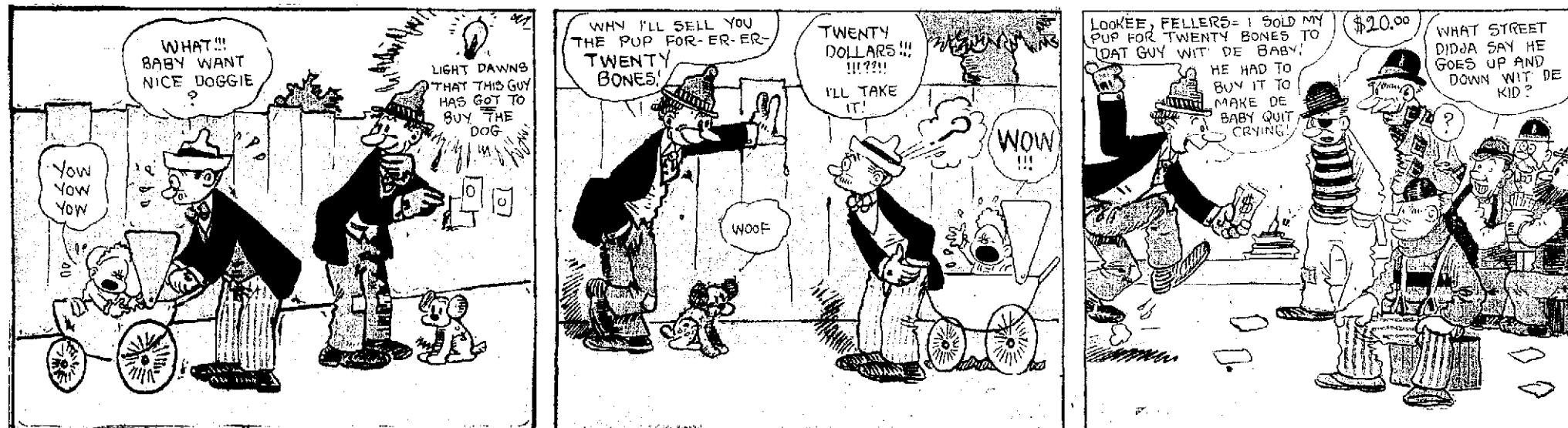
# THE KATZIES

It Was a Slick Scheme,  
but Old John Got Stuck





## TOOTS AND CASPER



# OAKLAND TRIBUNE

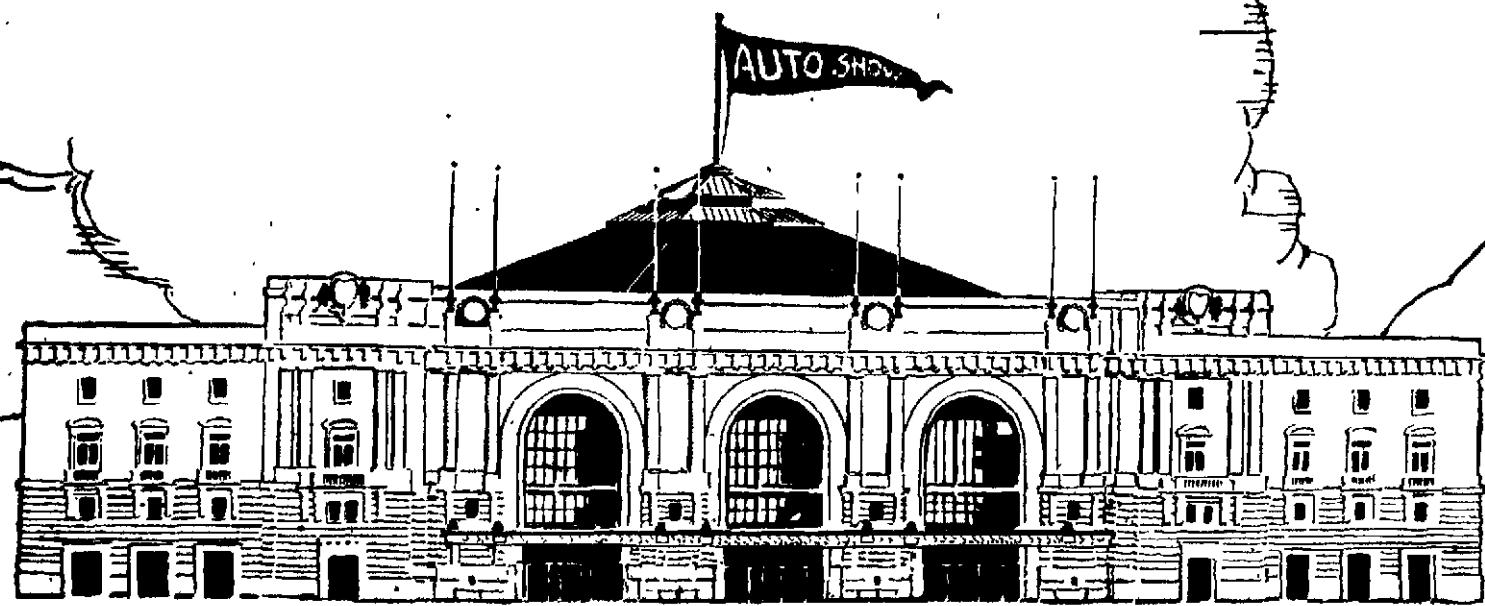
SUNDAY

FEB. 20<sup>TH</sup>, 1921

## SAN FRANCISCO AUTO SHOW EDITION

MUNICIPAL  
AUDITORIUM

FEB. 19-26 INC  
SAN FRANCISCO.



# PACIFIC AUTO SHOW OPENS IN S. F.

## OAKLANDERS TAKE PART IN EXPOSITION

By JIM HOULIHAN

Oakland motor car distributors, dealers and motor car tool part in the opening yesterday afternoon and last night of the Pacific Automobile Show in the San Francisco Auditorium.

The tenth anniversary of the great automotive industrial exhibit this year has as its setting a Grecian temple erected within the auditorium. Through its colonnades the spectator looks across the the finest products of the auto builders' art to a fairy land setting of California's world-famous out doors.

The history of setting the 1921 Pacific Automobile Show will take place with the fairy spectacles of Exposition days.

Strictly business the show was to have been but the first glimpse the joyous throngs had of the auditorium yesterday afternoon convinced them that "Strict Business" and sheer art had met and joined hands in the most spectacular display of automotive products ever exhibited in the west.

**EXPO ON INDUSTRY**

A moonlight effect that softened the pandamonium atmosphere and gave the spectators a feeling of moonlight vistas at twilight against which the season's latest models were seen to splendid advantage, was the decorator's contribution to the show which, local dealers and distributors declare, will have a splendid effect upon the industry up and down the coast.

Throughout the day groups of motoring fans gathered about the favorite cars making the acquaintance of the year's new models with their refinements and added touches of comfort and sturdiness. Inspecting passenger cars, trucks, trailers and accessories, stopping to view the feature models from the New York and Chicago shows transported across the continent to exhibit the season's new colorings—many of them of brighter hues.

There was a variety and choice to suit all comers. The main sections of the auditorium, for example, and side rooms are given over to some fifty sight-places of standard passenger cars. They range from chummy roadsters and speedsters through the touring cars and sedans to luxuriously custom built and standard limousines.

The tractors and trucks of commerce and industry are displayed in the basement. Trailers and other appliances of particular value to the commercial world are also on exhibit there, and factory experts are on hand to guide the visitor to a proper choice.

The myriad accessories that add to the comfort, safety and economy of the motorists are exhibited in the balconies of the auditorium. More than 900 individual exhibits are on

ONE OF THE FEATURES OF THE SHOW IS THE MARMON DISPLAY. IN THE CENTER are four models, built to quarter size. They are set on tables so that the lines can be readily seen. At G. Faulkner, California distributor, is shown in the insert. He has just opened a branch house in Oakland.



### Here's High Spots in Motor Show Given Tabloid

PLACE—Exposition Auditorium, San Francisco.

OPENS—Saturday, February 19.

CLOSES—Saturday night, Feb. 26.

HOURS—Open 12 noon daily—

open 10 a. m., Saturday, Feb. 26.

SANCTION—Motor Car Dealers' Association of San Francisco.

MANAGER—George A. Whipple.

COMMITTEE—William L. Hugh.

E. S. Jones, J. A. Murphy, M.

D. Stewart and R. E. Thompson.

OFFICERS of the dealers' association who willled the executive committee in the show arrangements are: V. Schinner, president; Roy B. Johnson, vice president; R. Stewart, secretary; and W. Alburn, treasurer.

F. F. Lemberger, general manager.

The show will continue until next

Saturday night and throughout the coming week many social gatherings will be held for the various factory and distributing groups gathered in this city for the exhibit.

The stellar event of the week's pro-

gram will be the Jinks Banquet next

Wednesday night at the Fairmont

Hotel, with 5000 guests.

The Pacific, regional and eastern auto

representatives will assemble for

a session at which various shop talk

will be barried and only the humor

of the automotive industry portrayed.

William L. Hughes who was re-

cently elected as vice president of the

National Automobile Association and

of the club of Old timers veterans

of the auto industry will preside at

the links.

The entire decorative scheme is the work of Ward & Bloome the show architects. The illumination system includes geometric clusters of incandescent lights. The famous work of Lentelli. The famous exposition sculptural fountains and chandeliers complete the lighting effects. The Pacific Auto Show which is over all

is recognized nationally as one of the

three big shows of the country, is held annually under the direction of the Motor Car Dealers' Association of San Francisco. George A. Whipple who has managed the auto

show since its inception five years ago is in charge of this year's show.

The executive committee for the

dealers follows: William L. Hugh

chairman E. S. Jones, J. A. Murphy, M. D. Stewart and R. E. Thompson.

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three big shows of the country, is held annually under the direction of the Motor Car Dealers' Association of San Francisco. George A. Whipple who has managed the auto

show since its inception five years

ago is in charge of this year's show.

The executive committee for the

dealers follows: William L. Hugh

### DEMAND FOR CARS LARGE, SAYS AGENT

New Auto Model Sold 5 Minutes After Show Opens

FIVE minutes after the show opened last night in San Francisco, a Haynes "Fifty," the new Haynes creation, was sold to W. R. Childs, construction engineer, of 2011 Oakland avenue.

Wallace N. Nell, manager of Philip S. Cole, Inc., Haynes dealers on this side of the bay, engineered the sale, the first of the new Haynes to be bought since its arrival in the west.

The new "Fifty" was not ready in time for the Oakland Show, so that it is being displayed for the first time in San Francisco.

Nell will have the car on exhibition in Oakland as soon as the San Francisco Show closes, next Saturday night.

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One of the first of the more important factory officials to arrive in San Francisco for the automobile show was J. E. (Bob) Roberts, general sales manager of the Cole Motor Car Company of Indianapolis.

Roberts is no stranger to California for he has deemed this the most important market. He has spent several weeks here every year since he assumed his present position.

He is fresh from the National Auto

Shows and consequently in intimate touch with the national situation.

He is highly optimistic as to the future.

In substantiating his prognosis

he says: "I am optimistic as to the

future of the automobile business in

the United States, nevertheless the

stimulation you notice in the

motor car market is not as great

as it was in 1920, but it is

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# CAR SHOWS SCENES OF ITS TRAVELS

The feature of the Hudson and Essex exhibit at the automobile show in San Francisco will be the famous Essex flyer, the pictorial car that created such a sensation at the Oakland show last week.

"This car was the magnet for throngs all through the week of the Oakland show, and no doubt it will prove just as big a drawing card at the San Francisco show this week," says A. E. Roqua, of Hamlin & Roqua, East Bay Hudson and Essex dealers.

One the "flier" may be viewed the scenic grandeur of the Painted Desert, Grand Canyon, the Petrified Forest, the Natural Bridges of Utah, the snow-capped San Francisco Mountains of Northern Arizona, the Apache Trail, the Roosevelt Dam, Castle Dome Mountains, Yosemite Valley as seen from Inspiration Point, the giant Sequoias, Mount Lassen in eruption and the king of all American peaks, Mount Whitney.

The brush work is the product of Charlie Owens, admittedly one of the greatest newspaper artists in the world—a versatile, original genius and a master of technique. On body, fender, hood, cowl, radiator and gas tank the views are painted, the work being done in each instance with the car as the scene reproduced. What astonishes those familiar with the subjects and scenes is the truthfulness and accuracy of the artist's work.

Another feature of the exhibit will be an Essex chassis, in black enamel and nickel work. Accessible to the eye at every point, it gives an insight into the sturdy character of the car which in two years' time has forged its way to the front and won a broad national reputation by reason of its remarkable performance, among the most noteworthy being the carrying of the United States mails from San Francisco to New York in four days, fourteen hours and forty-three minutes and the capture of the world's endurance record at Cincinnati under official observation by travelling 3037 miles in fifty consecutive hours, an average of 60.7 miles an hour.

## DISTRIBUTOR IS BACK FROM TRIP

Clark Nowak of the Oakland Battery Company, announces his appointment as Gill Piston Ring distributor for Alameda county.

Nowak, who has successfully operated a battery and electrical business for over two years, declares that in order to meet with the motorists' wishes it is necessary to carry a few necessities along with the main line his firm represents.

"We intend to make this one of

our leading lines," states Nowak. "This piston ring is one of the most popular on the market, and is known for its saving of oil and gas.

"In order to give the proper service to motorists a large stock will be maintained."

Minature Cars Feature at Show

Babies Tell Merits of Grown

Al G. Faulkner's exhibit at the automobile show contains a feature that has aroused interest wherever it has been shown. Miniature cars are on display at the Marmon booth, each of them reproducing in detail a standard model of the line. Built to a one-quarter scale, these little cars represent the larger models with a faithfulness and a completeness in the finest and most delicate details.

The one drawback of the average booth in the shows of recent years has been the fact that only two or three different models can be shown. It was to offset this that the idea of presenting a series of miniature cars was conceived and worked out. The Marmon engineering department had long been using models to one-quarter scale in order to test the lines and style might be more easily studied. This idea is borrowed, and after months of constant work in the shops of Nordyke & Marmon Company in Indianapolis, the series of cars now on display was finally developed.

It is hard to believe that reproductions could be made that are so faithful, that follow out the delicate touches of the original so completely. It is hard to realize what it is that seems to give these little cars that final touch of completeness, whether it be the headlight and side lights, the really light and whether it be the silicon finish of the closed cars with the little shades that match. Or perhaps it is the instrument board with the many dials reproduced by one-quarter size photographs, or the windshields that actually raise and lower and turn like the original. Or perhaps it is none of these that will interest you, but one of the many other ingenious devices that make these miniatures seem real.

At any rate, you can study the full line of Marmon cars by looking at these models, for they supplement few standard models which the restricted show space permits. These cars will be on display at the Marmon booth throughout the show week.

# WINTON SIX

Precisely the car for the buyer who wants something distinctively personal.

A car beautiful to look upon and worthy to own.

See the New 1921 Models

**LLOYD BROS.**

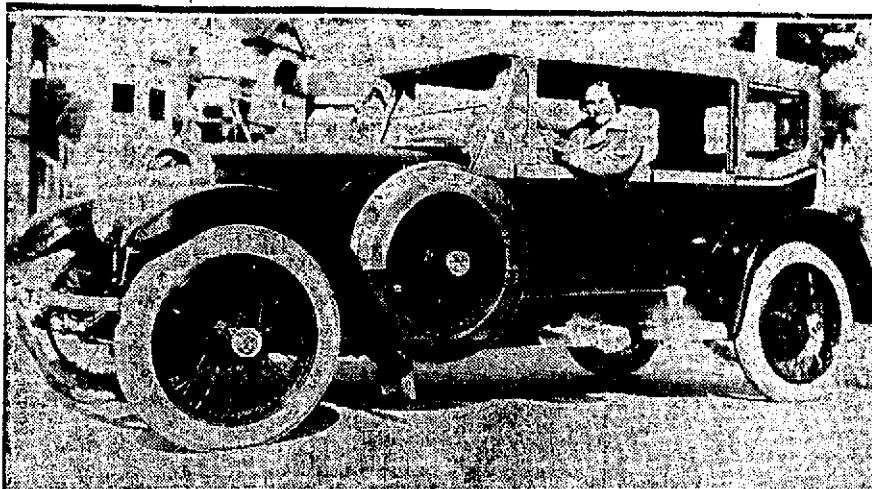
DISTRIBUTORS

**OAKLAND GARAGE**

1412 Harrison St.—1425 Alice St.

Phone Leavenworth 1538

AN H. C. S. TOURING CAR WITH A GOBEL TOP. THIS IS ONE OF THE RACY LOOKING touring cars now here. It is a stock model with a special top. Miss Isabel Adams is the attractive lady in the car.



## BRINGS OUT NEW SHOCK ABSORBER

California Roller Bearing Shock Absorbers embody a new use of an old established and accepted principle, namely, the application of roller bearings between the spring leaves. The discovery was rather novel.

The inventor, in greasing the springs of his car placed his screw driver between the leaves of the springs. He was called to other work in which he needed the screw driver and replaced it in the springs with an eleventh-nail. He forgot about the nail and when he drove his car again he noted a slight difference in the riding. On getting home he found the nail had overlooked and discovered that it had a slight roll when the springs were worked. Then began experiments from piano wires up to 20-penny nails, resulting in the adoption of the present construction.

The rollers overcome the friction at the ends of the three main leaves and allow them to respond quickly to the variations in the roads. This gives cars soft, easy riding qualities which are particularly appreciated on "washboard" roads. By reducing the vibration a big saving in upkeep expenses is effected.

The manufacturers, Atlas Trading and Navigation Company of San Francisco and Los Angeles, have named the Roberts-Wright Service of Oakland and Alameda and Contra Costa distributors. Many motor car dealers carry these shock absorbers in stock and recommend them to customers.

Our leading lines," states Nowak. "This piston ring is one of the most popular on the market, and is known for its saving of oil and gas.

"In order to give the proper service to motorists a large stock will be maintained."

TOURIST TRAVEL HEAVY. Automobile tourists have swarmed so heavily in some parts of California and Florida this winter that they have had to have special camping places provided for them.

If you saw it in The TRIBUNE, tell them so.

## AUTO ADMIRERS CAN SEE PLAINLY

A King Eight motor, cut out so that motorists can see the actual workings of the cylinders and other motor parts, is the central feature of the show exhibit by Max Arnold, King Eight distributor for this territory.

This motor, exceptionally attractive in its appearance, is automatically operated by electricity, and will be kept running constantly during show hours.

There will also be a complete showing of King Eight parts. This is another feature that has seldom been duplicated at Auto Shows here or elsewhere. Some of the latest King models will be displayed by Arnold. These include the "Road King," or roadster type; the "Tourisms," and a seven-passenger touring car.

The first eight-cylinder car in America, the King, has played an important part in hundreds of auto shows throughout the nation since its initial appearance. It again occupies a prominent place in the San Francisco Auto Show this year.

### HEAVY REVENUE FROM CARS.

For the fiscal year ended July 1, 1920, \$144,494,443.79 was collected as taxes from the sale of motor vehicles by the Internal Revenue Bureau.

## DELAYING AUTO REPAIRS COSTLY

"There is a simple rule of economy which is frequently neglected by motorists, through procrastination, perhaps, or through forgetfulness, and that is, putting off necessary repairs or the necessary overhauling of their machines. Car owners are often of the opinion that as long as their motor has enough power to keep the machine moving at good speed, even if there is a knock in the engine or the clutch jumps a bit, with the car back and running the rear end, still the car is running well enough and requires no repair or maintenance," says G. M. Hawkins, manager of the Western Auto Supply Agency.

"It is our advice to remember the proverbial 'stitch in time' and as soon as some unfamiliar noise is heard in the engine, or if the noise or slackening of power is a loose piston ring, fouled spark plug, or, perhaps, some part has worn through long service, repair it immediately. The time spent at this stage will surely save you many dollars and more expensive repair bills later on."

"If motorists will fit down in a notebook when they need a new spark plug, piston ring or any other part or supply, just like most car owners do in keeping an accurate

## Garage Needs Long Line of Accessories

The only public garage nowadays is the one that houses a motor car, has which is owned by the man who lives in the apartment house or by the man who has to spend much of his time traveling.

Bill Hall, manager of the Republic garage, claims that the garage is not complete—unless it has

## NILES DISTRICT HAS AUTO BOOM

"Give you my old car and two crates of eggs for a new Ford."

"Will you take an old auto wheel and a cow as first payment on a new Ford?"

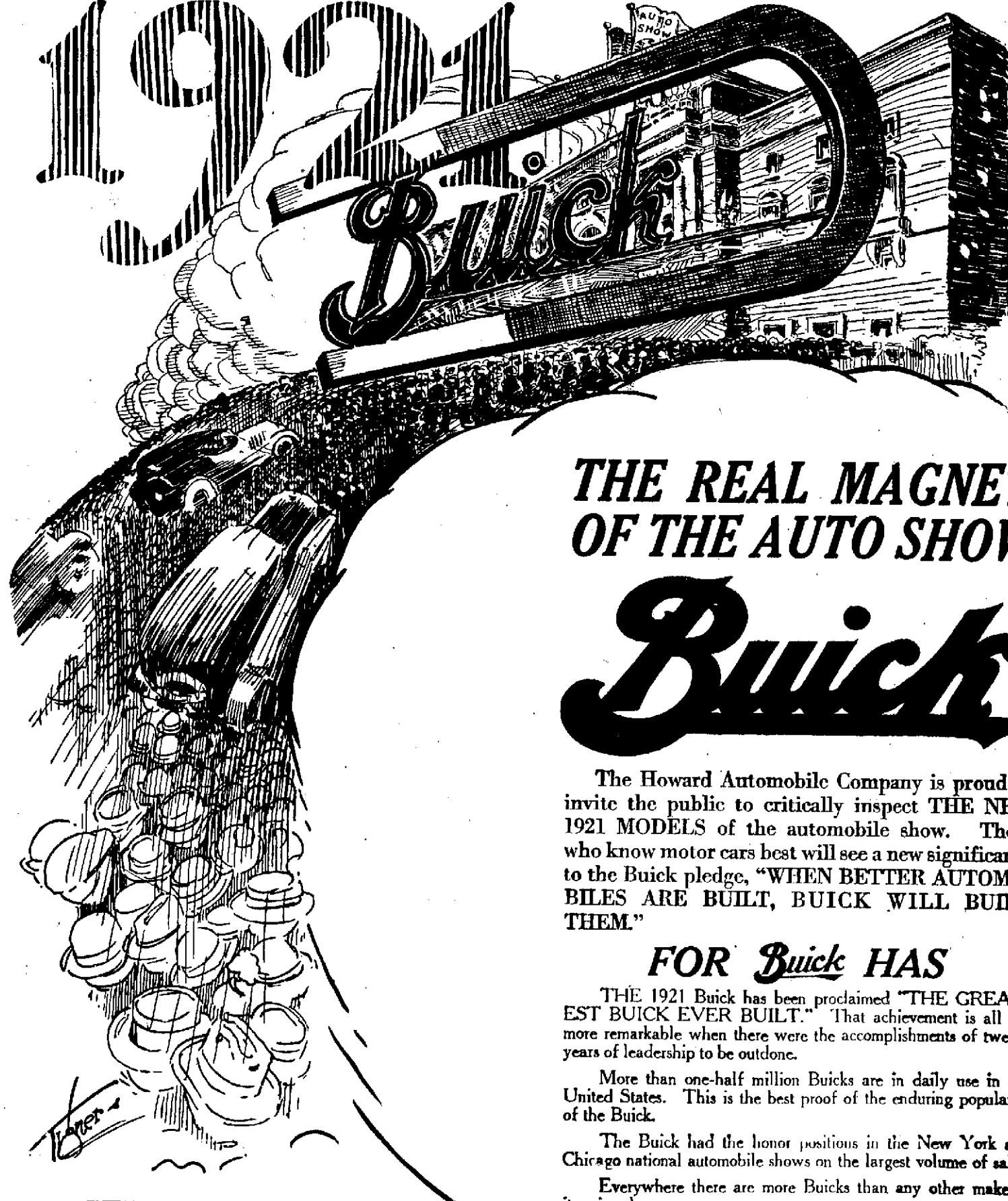
Every man, woman and child in the neighborhood of Niles regards himself or herself these days as a prospective possessor of a new Ford since Ed Rose, head of the Rose garage at Niles, started selling new Fords on a liberal-terms basis.

Ed Rose, in his opinion, is certain that the people of all the Alameda County territory have the impression that he is trading new Fords for old cars.

So it is that nearly every one in the district who wants a car—and every one does—are making every possible offer to Rose with the hope that it will be accepted. Old cars, which are not wanted, are offered as first payment.

One man, it is said, arrived with a truck load of live poultry and drove away with a new roadster.

However, that may be, Rose is selling Fords by the score and the entire local county district is rapidly becoming 100 per cent Ford-equipped.



## THE REAL MAGNET OF THE AUTO SHOW

# Buick

The Howard Automobile Company is proud to invite the public to critically inspect THE NEW 1921 MODELS of the automobile show. Those who know motor cars best will see a new significance to the Buick pledge, "WHEN BETTER AUTOMOBILES ARE BUILT, BUICK WILL BUILD THEM."

## FOR Buick HAS

THE 1921 Buick has been proclaimed "THE GREATEST BUICK EVER BUILT." That achievement is all the more remarkable when there were the accomplishments of twenty years of leadership to be outdone.

More than one-half million Buicks are in daily use in the United States. This is the best proof of the enduring popularity of the Buick.

The Buick had the honor positions in the New York and Chicago national automobile shows on the largest volume of sales.

Everywhere there are more Buicks than any other make in its price class.

All of this carries its obvious reason. The Buick Owner Knows. He will tell you that the Buick represents the greatest motor car value.

(Buick exhibit in southwest corner of the main auditorium, to the right of the organ)

**Howard Automobile Company**  
The largest distributors of Automobiles in the world

3300 Broadway, Oakland

Van Ness Ave. at California St., San Francisco

Don't Fail to See the Mud-Bespattered

1921

**Buick**

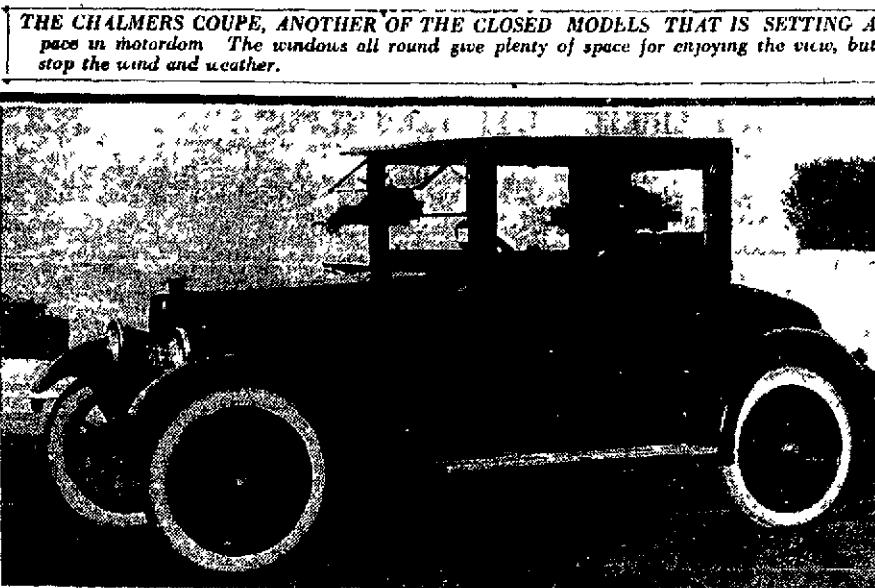
Coupe

Model 46

That broke all records between San Francisco and Portland, Oregon. Leaving San Francisco January 7th, 4:22 P. M., arriving Portland January 8th, 9:38 P. M., over roads covered with snow and deep mud.

750.2 Miles in 29 Hours 10 Minutes

# SEDANS AND COUPES ARE FEATURED



THE CHALMERS COUPE, ANOTHER OF THE CLOSED MODELS THAT IS SETTING A pace in motordom. The windows all round give plenty of space for enjoying the view, but stop the wind and weather.



8,887,572 Motor Vehicles in U. S.

Now Car for Every 12 Persons

Although it was widely estimated that the number of registrations of motor cars in the United States would pass the eight million mark for 1920 the final compilation of figures shows that the number is nearer nine million. There are now 8,887,572 motor vehicles in the United States. This represents a gain of 1,290,000 over 1919. There is now a motor car for every twelve persons in the entire United States, says W. Arthur Miller, sales manager of the Davis Motor Car Agency.

Some realization of the ratio between the number of motor cars and the population can be had from the fact that utilizing every motor vehicle to its fullest capacity every man, woman and child in the United States could go riding at the same time.

Registrations by states present some interesting comparisons. New York heads the list of states with 1,290,000 new and Nevada is last with 10,464. Ohio and Pennsylvania are second and third respectively. Registrations in five states exceed a half-

million each. Ohio showed the largest gain in registrations for 1920 over 1919, with 105,389 new cars. Alaska and California were second and third in number of new cars. An interesting sidelight on the number of cars is the number of persons per car—the proportion of cars to the population. South Dakota, for example, is twenty-second among the states in the number of automobiles per head. It is first in the proportion of cars to population. The Stutz Automobile for every five persons in South Dakota! Iowa has the second highest ratio. Nebraska, third. California fourth and Minnesota last in Minnesota there are thirty seven persons per car. New York has the largest number of automobiles of any state is thirty-fourth in the proportion of cars to population.

Some figures show, however, that the motor car is indeed the agent of a new era. Motor transportation is a vital part of our social, industrial and economic organization. The motor car industry is second in America in the value of its output.

"When I left Oakland there was some talk of calamity and lack of business but I find that everything has picked up and that the motor car dealer and the motor car owner are getting back with a rush to normal again and doing business

Former Dealer Is Back in Business

Harry L. Boyle has entered business for himself in Oakland and is handling tires and automobile accessories. He has established headquarters in the Bacon building, 11th and Telegraph. He has a hand in the Houdaille shock absorbers which are standard equipment on some of the highest priced foreign and American cars in the world.

Boyle is head of the Harry L. Boyle Tire and Supply Company.

Les Manning is chairman of the

committee that is arranging the event and the times will be first that is certain.

Among the riders who will contest are Fred J. Dowd, Chief Sheriff, Sheriff Burns, and Otto Walker. Walker and Burns are Oakland residents who have ridden all the roads of the state during spreading motorists and catching them will be ready for the starting gun in the speedway races.

The races will be held on the new speedway that was opened in the Balboa City last year and the course has been built in record time for 1921. They have made fast time in former speed contests and expect to bring some big money home with them Washington Birth day.

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# All Models of Maxwell and Chalmers Motor Cars on Display

At the San Francisco Auto Show

More than 2000 square feet of floor space have been allotted for the display of Maxwell and Chalmers Motor Cars at the San Francisco Auto Show.

## See These Ten Models

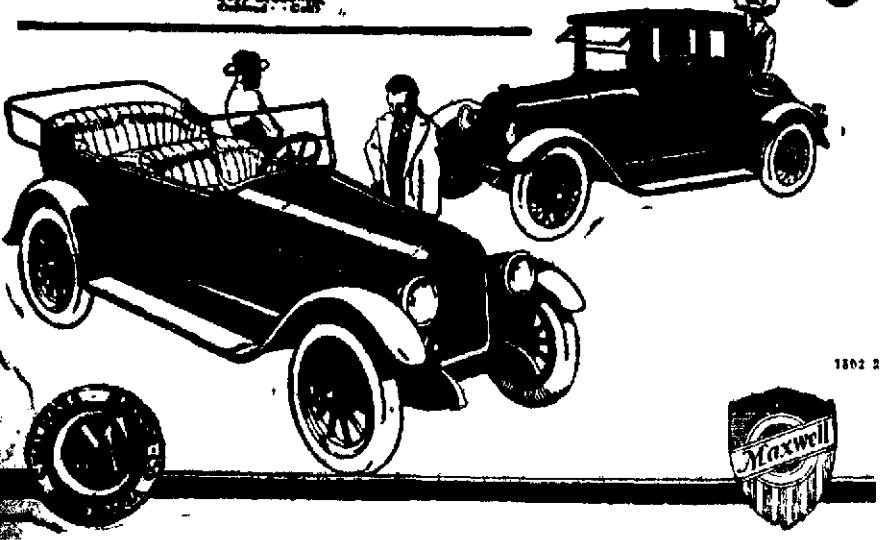
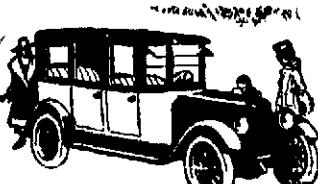
Touring, roadster, sedan, and coupe Maxwell and Chalmers models are being shown.

In addition cut-out chassis of both cars are being displayed in operation, so that you can see the different construction features.

## How to Find the Maxwell-Chalmers Section

Turn to the left from the Main Entrance and go to the Larkin Street Room. Once in this room you cannot miss the Maxwell and Chalmers display.

Lou H. Rose Co.  
DISTRIBUTOR OF CHALMERS AND MAXWELL MOTOR CARS  
322 Broadway, Oakland



## NEW CARBURETOR ATTRACTS CROWD

Ensign carburetors which Rudolph Scheibner is now selling, got a lot of attention this week from many owners who are experiencing carburetor trouble.

Scheibner who is somewhat of a motor engine genius, having had considerable aviation and carburetor experience selected the Ensign from among several good makes of carburetors for which he is offered him.

It is simple in design, quiet, practically no attention when once adjusted and it handles the present grade of fuel in a highly satisfactory manner.

Precisely 30 per cent of the auto sales actually manufactured in France remain unsold at the present time.

## FEATURES OF EXHIBIT ARE BODIES

The feature of the Don Lee Cadillac exhibit, which is located in the west room of the Auditorium are the new custom built models that were completed for the show. In addition to three new types the Cadillac exhibit also includes four standard models and two other Don Lee custom jobs which were shown for the first time at the show.

In less than two years Don Lee custom bodies have become known throughout the United States. This is due not only to their artistic design but to the material and workmanship which characterizes every Lee body.

### CUSTOM BUILT

The five custom built coaches are the most interesting group of the four passenger touring car, new type speedster, four passenger club coupe and four passenger sport model. The two passenger coupe is a special design created to fill the want for a small two passenger car of the roadster type but having the enclosed features. Many unique ideas are incorporated in this model and it is of an entirely new type. It is certain to be greatly admired at the show.

The new roadster has the same general design as the coupe without the enclosed under structure. This model is in the extreme but still in corporation, many features is the new town car. There is a division between the driver's seat and the passenger compartment. The car is finished top design with round hubcaps. The interior of the car is beautifully upholstered and the equipment is of the highest grade. This model bespeaks culture and refinement in every line.

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# NEW CAR TO BE PLACED IN EXHIBIT

Velle is well represented at the auto show with the new models. Three of them are Velle 34s with the 48-hp. Blue and lake the standard Velle body colors are used throughout the exhibit.

The two passenger roadster one of the model 34 cars on exhibit, is equipped with violet ray lenses, du Luxe sidewings black finish extra casting and tire cover mounted and a Buckeye front bumper.

The model 34 touring car is presented in 48-hp. stock car in every respect with all optional equipment exactly as it is sold by the A. W. Rawling Company at the ad vertised Oakland price.

An Fiberscope is attached to the model 34 sedan which also has violet ray lenses extra tire and casting and Buckeye bumpers for both front and rear.

Most dolled up of all the Velle cars on exhibit is the big touring car—the model 48, seven passenger which just arrived in San Francisco in time for the show. Its special equipment consists of the following items among others violet ray lenses fiberscope Hartford tonneau windshield with black finish Hartford wind deflector with double clamp black finish Hartford Sun parlor windshield violet black finish extra casting tube and the cover mounted, and Buckeye black front bumper.

The four-passenger sport job—the other model 48 car on exhibit, is fitted up with violet ray lenses, Buckeye black front bumper and the extra tire. All cars are open with tops up except the sport which is shown with the top folded.

Although the Velle exhibit while containing no special job, shows in very complete fashion the personal transportation possibilities of this well known line and also demonstrates the ease with which a stand built car can be dressed up by the addition of special equipment of the kind used.

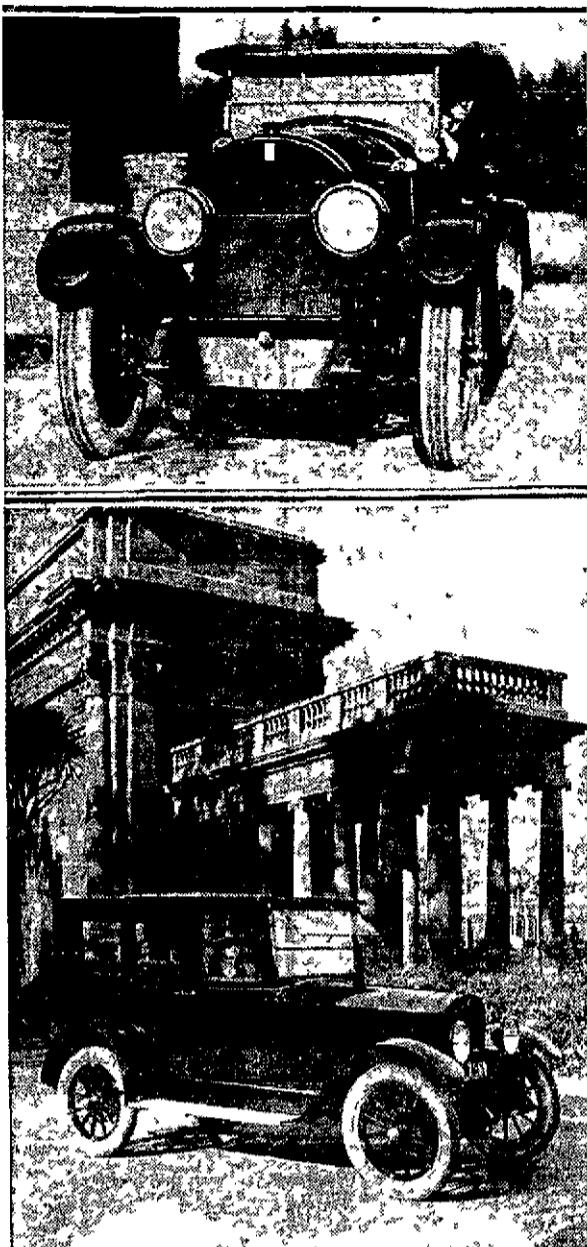
## DISTRIBUTOR WILL ENLARGE LINES

C. D. Rand head of the firm of C. D. Rand & Company, distributor in northern California for the Toyota and Mercer lines, returned to San Francisco last week from a thorough tour of his entire territory. As a result of his trip, Rand takes a very optimistic attitude as to general business conditions.

Already business is opening up to remarkable extent not only here in Oakland and San Francisco but throughout the interior sections of the state. Rand says with the auto show coming along to give the motor car industry further impetus it looks as if the spring drive was on in earnest.

The demand for cars from every dealer in the northern California territory has greatly increased in the past thirty days and it is due for an even greater increase in the thirty days to come.

**KNOW THIS CAR WHEN YOU SEE IT. IT IS THE SHERIDAN Light, a newcomer here, shown for the first time at the Oakland Show. Captain Eddie Rickenbacker is at wheel**



# ACES WILL SHOW CARS TO PUBLIC

The new Sheridan promises to be one of the feature attractions at the San Francisco auto show and Captain Eddie Rickenbacker, coast manager for the Sheridan Company, is assured of a busy week just ahead of him.

There are dealers coming in from all over the coast territory to inspect the Sheridan and Rickenbacker will be engaged in the allotting of territories, closing of contracts and the like of franchises, as well as meeting his friends in the trade and explaining the merits of the latest General Motors masterpiece to show patrons.

Bill Powell for two years manager of the Goodrich rubber interests in San Francisco has been promoted to coast manager of the company.

This announcement was officially made at a luncheon at the Pres Club last week at which Leon J. Pinkson presided as host. Pinkson is a newspaper man of San Francisco.

Bill Powell as he is known far and wide in rubber circles will have jurisdiction over the territory from Southern Idaho to the Texas border. This includes the states of California, Arizona, Nevada, Utah and portions of New Mexico, Oregon, Wyoming and Idaho. In fact his new duties take in the control of all the Pacific states except the northwest.

In addition to handling the business he will have control of all the mechanical goods sales and will be responsible for the promotion of the Goodrich products over the Coedrich territories in San Francisco for the last two years and has made a record for his company in sales and service.

Under Powell's direction several important changes will be made. R. J. McVay, for many years in charge of mechanical goods for the Diamond, Oldsmobile, Buick and Cadillac will be appointed manager of the Los Angeles branch. F. J. Pian for several years manager of the Sacramento branch will be ap-

pointed Goodrich sales manager in Los Angeles.

Powell is being congratulated by his many friends all over the coast and will start an aggressive sales campaign. The new Goodrich office throughout the territory is contemplated for the near future and the policies of the company will be explained.

# PROMOTION FOR AGENT ANNOUNCED

W. T. POWELL, appointed district manager of the Goodrich Company in the west, with headquarters in San Francisco.



# RIVAL 'AUTO SHOW' OPENS IN OAKLAND

The San Francisco auto show is to encounter opposition.

Manager C. H. Collier of the local Chevrolet retail store announced yesterday that he was holding a special showing of latest models at

the new Chevrolet sales room during the period of the San Francisco show.

The affair will be in the nature of an official opening of the local retail store as well as an opportunity for interested motorists to view the latest models of the popular General Motors line.

The opening of the new building was to have taken place several weeks ago but the completion of the structure was delayed and the Oakland show was scheduled for about the time that the building was to be opened.

It was on account of this that the opening was postponed until this time.

There will also be a special showing of Chevrolet models at the San Francisco store during the week.

The San Francisco house is not displaying at the auto show on account of shortage of space and the officials of the company decided to hold a

show of their own.

We Repair and Sell Wire Wheels and Parts

## Official Sales and Service

### Wire Wheel Corp. of America

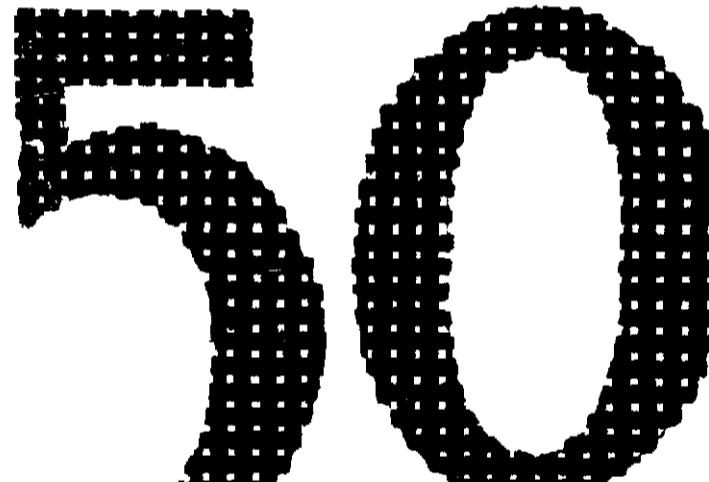
Rubber Tires for all Purposes

M. H. WEED

Wire Wheels for All Makes of Cars

2604 Telegraph Avenue—Phone Oakland 2590

# HAYNES



## An Entirely New Car

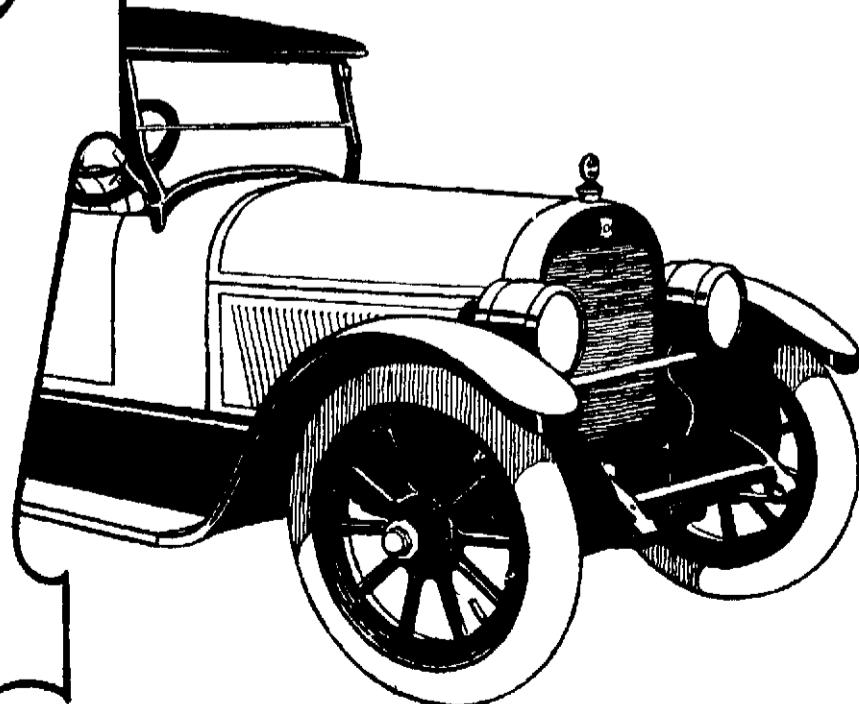
Three Years in Preparation

\$2285  
HERE

On Display at  
the Auto Show

Phillip S. Cole Inc.

25th and Broadway  
Oakland 2500



**S**  
HERIDAN

As famous as the General will be the Car

4 cyl. 1685  
F.O.B.  
Muncie

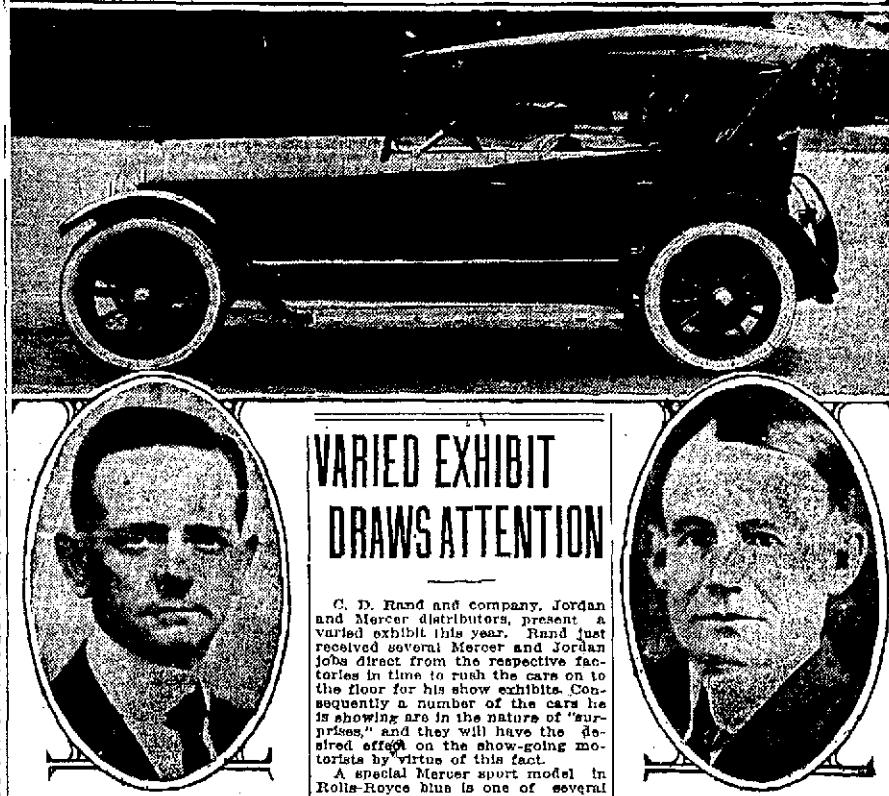
8 cyl. 3500  
F.O.B.  
Muncie

THE CAR COMPLETE

**CH. Webster Company**  
Incorporated  
WEBSTER STREET & TWENTY-THIRD  
OAKLAND, CALIFORNIA

# NEW LIGHT MODEL WINS DEBUT

PHILLIP S. COLE (LOWER LEFT) INTRODUCES THE HAYNES "FIFTY." THIS IS A brand new car, just shipped out from the factory and shown for the first time at the San Francisco exhibition. The car is light and powerful, and is a fitting tribute to the pioneer automobile builder—Haynes. On the right is Wallace Nahl, Oakland manager for Cole.



## VARIED EXHIBIT DRAWS ATTENTION

C. D. Rand and company, Jordan and Mercer distributors, present a varied exhibit this year. Rand just received several Mercer and Jordan cars direct from the respective factories in time to rush the cars onto the floor for his show exhibits. Consequently a number of novelties in showing are in the nature of "surprises" and they will have the desired effect on the show-going motorists by virtue of this fact.

A special Mercer sport model in Rolls-Royce blue is one of several "high spots" in the Rand show display. A Mercer touring car and a Mercer sedan—both in Brewster green and a couple of the same line purple lake, complete the Mercer side of the exhibit.

One of the newest Jordans to be shown is the sport landau, of which many favorable reports have been coming west from factory and other eastern sources.

### Relief Map Shows Highway Obstacles

By studying the map of the country through which the 1921 Buick tour will travel in making its dash from San Francisco to Portland, show visitors will get a comprehensive idea of what a really remarkable performance this run was. The relief map in a measure shows how many obstacles had to be overcome.

**Styles in Working Clothes Are Shown**  
The latest styles in working clothes can be seen at the Buick exhibit. All women motorists who are on the hunt for the proper apparel to wear when they are making adjustments on their cars will find the newest and most attractive clothes imaginable for all sorts of work on a car.

## MARMON

See the remarkable display of Marmon miniatures: Beautiful models, built one-quarter scale, complete in detail of appearance. The sensation of the show. This display, together with the full-size Marmons, is the most complete exhibit ever attempted. You can examine every Marmon model and obtain a correct idea as to their style and beauty.

After studying the exterior of the Marmons, note the details of finish, the rare craftsmanship displayed in the interior.

## The biggest show at the Show

### A Marmon maneuver

Marmon presents a complete line of models at the show. Marmon exhibits several miniatures, each built one-quarter scale. Together with several full-size models.

This means that every visitor can appraise Marmon models—not by imagining what they look like—but by actually seeing them, correctly proportioned.

This exhibit is naturally the center of attraction. And it indicates that the Al. G. Faulkner Company has come to the show, not merely to make a display, but to prove to you, by facts, the advantages in owning a Marmon.

### Judging by score card

There is no need to come to the show this year and merely look cars over . . . and then decide upon Which Car, the old, superficial way, based by generalities.

### INVEST BY SCORE CARD

The Marmon Score Card, a copy of which will be given you gladly, enables you to parallel the advantages of different cars and sum up the totals. Buy like an engineer buys.

## AL.G. FAULKNER COMPANY

(Distributor)

California, Nevada, Hawaiian Islands

2100 BROADWAY  
Phone at Hyatt  
117 Van Ness Ave.  
San Francisco

OAKLAND  
113 East Santa Clara,  
San Jose

## SHOWS HERE BEAT EAST, EXHIBIT OF YEAR ROUND CARS SHOWN

Oakland and San Francisco's automobile shows far exceeded anything attempted in New York and Chicago and other cities of the west, according to word brought back from New York and Chicago by J. W. Leavitt, Oldsmobile distributor in California. Jack Leavitt, as he is known all over the country, visited Markham and Purser, East Bay Olds dealers, yesterday, and told them about things in the eastern states.

Leavitt is enthusiastic about conditions and to show that he backs his spirit with his money, has ordered nearly five million dollars worth of Oldsmobiles to be used for California transportation.

These cars will be sold in California this year, and from present indications there will be a serious shortage before 1922 dawn.

Markham and Purser have sold more cars so far this month than they have in many months past, and they declare that business is better than ever.

They are borne out in their contention by reports from almost every Oakland dealer.

Distribution in the bay district and the wholesale trade is opening up in fine style and that Mr. C. C. Collier, Purser is in the market now for automotive equipment of all kinds.

Leavitt comes back home with his story of business improvement in the east, so it is reasonably certain that the pessimist will not have their way this year.

### New Engine to Use

#### No Ignition System

Elmer A. Sperry, inventor of the gyroscope, announces the invention of a Diesel type motor car engine which will use crude oil, distillate, kerosene or gasoline, and without an ignition system. The turning over of the engine heats the air to the point of incandescence. The air in the cylinder is then ignited by lighter elements of oil, driving the heavier elements by the first explosion.

**NEW ARUBUCKLE STUNTS.** Among the queer hobbies of the screen stars, Roscoe (Fatty) Arbuckle enjoys getting into a bathing suit to wash and polish his automobile.

"The officers of the companies, at a recent meeting of executives and district supervisors, emphasized the honesty of purpose, quality of product and sincere spirit of service and good will that are to prevail in the new Maxwell-Chalmers organization.

## EXHIBIT OF CARS SHOWN

The trend of the times to cars of greater utility as well as greater adaptability to the varying uses and seasons is reflected in the attractive display of Stephens Salient Six models exhibit at the automobile show.

The line includes cars for any and all purposes. The cars on display at the show are a four-passenger sportster and a sedanette, entirely new models; a roadster, four-passenger and six-passenger touring cars and a six-passenger touring with art-craft top.

Each model represents an achievement in the art of coach building. First glance reveals the unusual lines of the body, the crowned fenders, luxurious upholstery, the art headlamps and bullet side-lights, the slanting, rat's eye windshield, the mudguards, open hood, blending with the body, giving the impression of a single unit of vibrationless construction whose snugly fitted interior invites its use in any kind of weather.

The Stephens line provides cars for every possible use over the entire year. The demand for economy due to the high costs of both operation and maintenance of the cars have met through the medium of an overhead valve motor which has been proven in hundreds of thousands of miles of service in the hands of owners and in a chassis and body construction that matches the proud owners of the motor.

For the long, hard grind ahead of these cars in the hands of commercial trailers, business and professionals, none a maximum of riding comfort is obtained by long, flexible springs, undershading in the rear. Hand-buffed upholstery over deep springs give deep and luxurious seating and driving comfort.

Then there is the important consideration of economy and durability which has been met to a surprising degree in the Stephens model.

Arbuckle is part of the country the Stephens is turning up twenty miles and better to the gallon of fuel. Its service, because of the careful construction of the car, is built into the car before it leaves the factory reducing to the minimum the time lost and expense necessary through repairs and adjustments.

Sensing the demands of the pub-

lic, the Stephens models solve of themselves other, vital motorizing problems such as the ease of handling and short turning radius in the congested traffic of the city, making it possible for Stephens owners to take advantage of small parking places.

"We attribute the success of the Stephens to not only correct engineering and proper design, but to the fact that Stephens engineers have provided, in the Stephens models, the kind of car the public wants," declares Frank McCorkle, of Brauch & McCorkle, in discussing the cars at the show.

The annual cost of road maintenance in New York state, which includes merely the lighter repairs, aggregates about \$3,500,000.

## GIRL MODELS TO SHOW STYLES IN AUTO GARB

Attractive girl models will display newest American creations and French adaptations at the auto show on alternate evenings, commanding Saturday.

Latest achievements in motor apparel will be featured in the fashion parade. The girls will visit from one automobile to another, displaying their wares amid the cushions of the new model cars.

Women devotees of the steering wheel will get many suggestions of what's what in the most advanced motor tops.

## Phillip S. Cole Inc.

BROADWAY AT 25TH  
Telephone Oak. 2500

## Used Car Clearance Sale

Every one mechanically good, carries our warranty, and reduced to a price which should move every used car we have in short order. Terms arranged on the basis of ONE-THIRD CASH—BALANCE IN TEN MONTHS.

### Scripps-

### Booth

### Sedan

like new

From \$1500.00 to

**\$1795**

Repainted: good.

### Haynes

Model 46 Tour.

From \$3200.00 to

**\$2695**

Used ten months

### Haynes

Model 35 Tour.

From \$1150.00 to

**\$895**

12-cyl. driven 3000 miles.

### Chevrolet

From \$600.00 to

**\$395**

Good little car.

### Haynes

Model 37

From \$1500.00 to

**\$1195**

### Hudson

### Tour.

From \$1500.00 to

**\$595**

Splendid family car.

### Kissel Tour.

From \$1000.00 to

**\$595**

Repainted: good.

### Haynes

Model 34 Tour.

From \$1250.00 to

**\$895**

Repainted: overhauled

### Chalmers

Roadster

From \$1750.00 to

**\$1495**

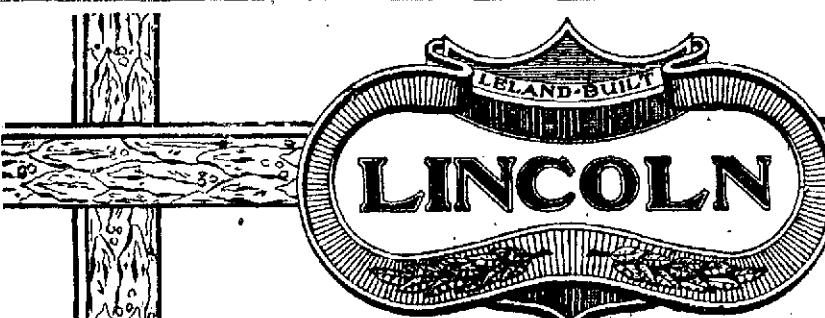
Special top.

### Overland

Roadster

From \$750.00 to

**\$595**



Of course, it was only to be expected that the new LELAND-BUILT LINCOLN MOTOR CAR would be enthusiastically received.

Motordom, for several years, had looked forward to some new achievement—to some new developments that would endow the motor car with added potency.

It had hoped for the day when engineering genius would broaden the scope of motor car utility—and evolve a car less limited by deficient highways.

It had longed for a car more facile in abridging distance—a car that would seemingly smooth the highway and transform the hill into a plane.

It had visioned a car so undisturbing in its way of going that extended travel would be relieved of weariness and fatigue.

That the LELAND-BUILT LINCOLN CAR would create a profound impression was only natural.

It was only to be expected that the car would be enthusiastically received—

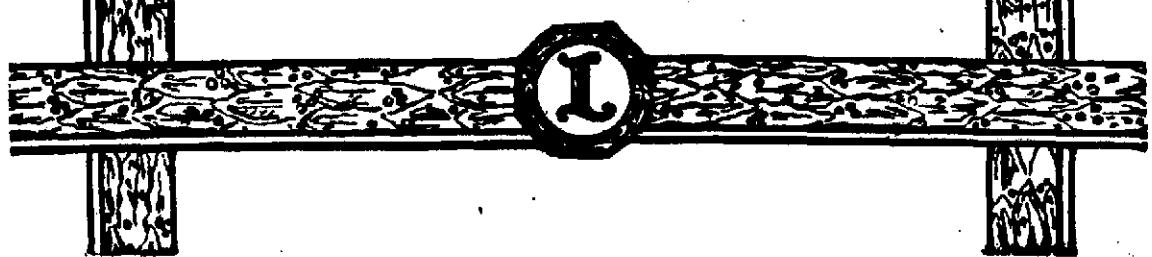
because, in the LELAND-BUILT LINCOLN, motordom perceived a car of new accomplishments—the car for which it long had yearned.

Leland-built Lincoln Eight-cylinder Motor Cars Comprise Eight Body Types

Walter M. Murphy Motors Co.

Broadway at Twenty-third

Oakland, Calif.



Spring Showers  
Automobile  
Shows  
New Show  
Automobile  
Shows  
New Show  
Automobile  
Shows

# SILK GIRLS TELL HITS OF MODELS

The Howard Automobile Company has a complete exhibit of the entire line of 1921 Buick motor cars in its spacious booth located in the extreme southwest corner of the main auditorium just to the right of the entrance.

Here visitors to the automobile show will find not only every 1921 Buick model on display but also a demonstrating chassis showing details of construction in addition to a parts board upon which has been placed every important part of the car.

This year's exhibit is artistic as well as instructive in character. The auto exhibits of all mechanical parts is being demonstrated by two pretty girls tastefully attired in gray silk kimonos who explain to interested visitors how all of the mechanical units are so located as to make the car more compact thereby eliminating all unnecessary parts.

## BUICK MODELS

All of the models exhibited are so by with the exception of a few special paint jobs.

The refinement and appointments of the sedan and coupe types are noticeable. Handsomely done in materials of quality the interiors of the coupe cars appeal to the more conservative as the carpets and upholstery match beautifully while nothing which would add to the comfort of the passengers has been overlooked. In fact, the cars are complete in every respect.

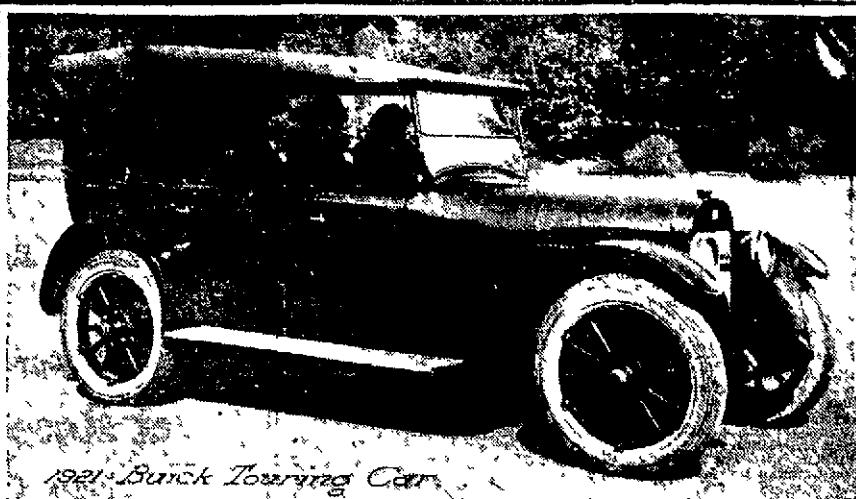
Improvements in body design and mechanical units make the new Buicks a novelty this year. They are distinctively a 1921 product, yet there is an absence of radical departures or untired changes. There is however an expression of individuality in every model.

## Factories Ready To Adopt New Designs

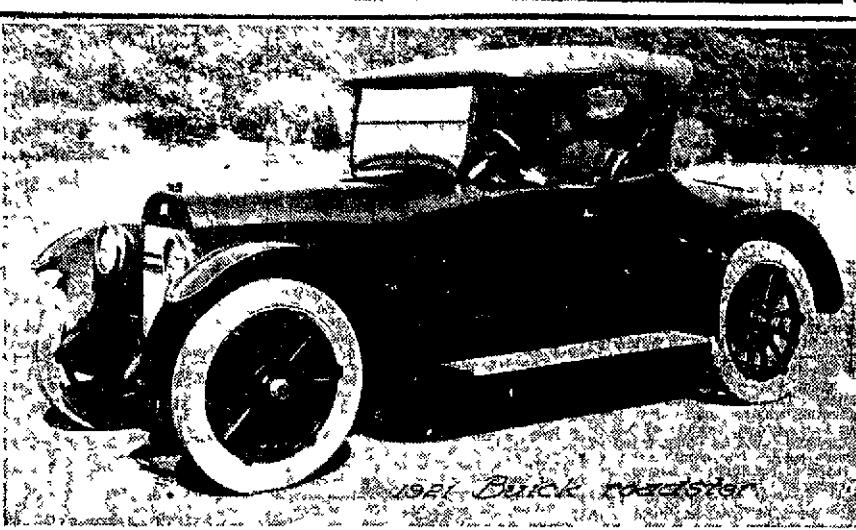
It is interesting to note how ready are most automobile manufacturers to adopt new principles of design and construction once it has been proved that they are good. Improvements for greater illustration take the sleeve valve motor. It is reported that some 15 manufacturers in this country are now experimenting with the sleeve-valve type motor and a prediction has been made that inside of the next five years sleeve-valve motors will predominate.

Importation of automobiles for sale in Italy is entirely forbidden.

HERE ARE TWO FAVORITE BUICK MODELS WHICH WILL HAVE MANY ADMIRERS at the San Francisco Automobile Show in the Howard Automobile Co. exhibit



1921 Buick Touring Car



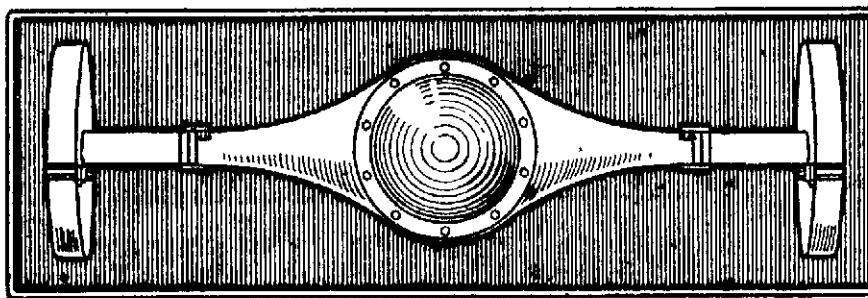
1921 Buick Sedan

Road construction cost in France during pre-war years \$13,665 per mile, but has since then increased 250 to 300 per cent.

During the six months April to September 1920 there were 7483 motor vehicles valued at \$10,000 000 imported into India.

For the first time six-wheeled motor omnibuses have recently been placed on the highways of Paris for passenger traffic.

# STRENGTH - ENDURANCE



## A Test that Proves the Mettle of the Chandler Rear Axle

Replacing the entire rear axle assembly of a 1½-ton Fageol truck with the rear axle assembly of a Chandler car, the Fageol truck was driven over the steepest portions of the California and Fillmore street hills with a load of sacked barley weighing 4340 pounds.

All of the driving strain during this extremely severe test was taken up by the Chandler rear end, the full force of this tremendous weight falling on the regular Chandler axle housing, wheels, bearings and regular Chandler tire equipment. The power required to carry this great load was transmitted through the regular Chandler pinion shaft, driving axles (or spindles), and gears.

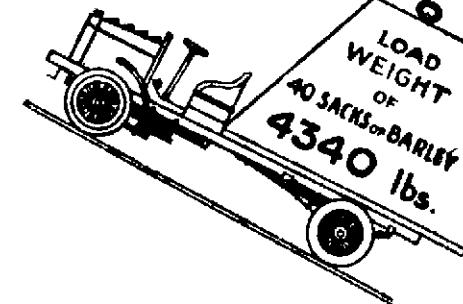
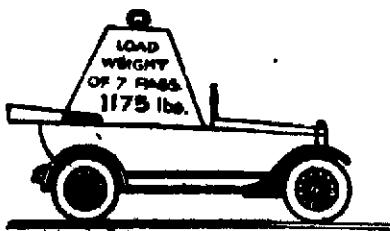
The complete Chandler rear-end unit under the Fageol truck during this test was identical to that of every Chandler car, the gear ratio the same, and there were absolutely no reinforcements of any character.

At the time of the test the total actual weight on the Chandler rear axle alone was 5770 pounds. The weight of the sacked barley was 4340 pounds and the total weight of the truck and load was 8600 pounds. All of these weights are certified to by a public weigher.

The great margin of safety that is built into the Chandler rear axle made it possible for it to withstand the terrific strain of this extremely severe test.

Hebrank, Hunter & Peacock Co.  
3020 Broadway  
Lakeside 5100

12th and Jackson  
Oakland 4076



## PORTLAND TO S. F. RECORD IS SMASHED

Whenever the subject of good rates of road records is discussed the name of Buick invariably is mentioned. This is only natural owing to the many achievements of this make of car since the original White City record of 1911. It is difficult to bring up time marks for other makes of motor cars to shoot at.

The most recent performance of the 1921 Buick coupe in smashing the record between San Francisco and Portland in the dead of winter marks in motorists and the general public with astonishment. The 16th annual fast time of 29 hours 15 minutes was broken by the Buick and with deep snow and all sorts of mud stamps the latest model as one of the very best of a large family of Buick record breakers. Some idea of the speed maintained and the power required to negotiate the steep grades over the Siskiyou is given to learn from the fact that the Southern Pacific Company's fastest train, The Shasta, was beaten by 44 minutes.

This is but the only motorious run that the Buick has made between the two coast cities. In September of 1919 a Buick roadster first came into prominence as a car capable of reducing the time between the Califonia metropolis and the Oregon city by driving over the 741 miles of rough and rocky roads which at that time separated San Francisco and Portland in the first time of 49 hours and 50 minutes.

This record didn't stand very long as the road kings couldn't sleep with out slipping off from time to previous marks. In August 1920 one of the greatest runs ever made by any automobile was forcibly brought to the attention of the public with a road equipped five passenger roadster driving over the trip between San Francisco and Seattle in 53 hours 16 minutes thereby breaking the former record between San Francisco and Portland and hanging up the new mark of 39 hours, 25 minutes which stood up to the time that the Buick coupe in the middle of January this year reduced the running time over ten hours.

Road construction in Greece in ordinary soil costs from \$10,000 to \$12,000 per mile in rocky soil from \$14,000 to \$16,000 per mile.

H. G. BARTELS, who has joined the sales staff of Markham & Purser, eastbay Olds mobile dealers



## LEAF SPREADER VALUABLE TOOL

A spring leaf spreader to permit the separation of the spring leaves so that they can be thoroughly lubricated is one of the most valuable tools that the motorist who takes care of his car possesses.

James O. M. Haskins manager of the Western Auto Supply Agency says owners completely neglect the care of their springs. Excepted as they are to water mud and dust it does not take long for rust and grit to freeze the leaves of the spring tight together until they are little better than solid pieces of metal as far as their cushion action is concerned.

Buying a spring of this sort not only make the car far harder riding but they impose added shocks upon every part of the mechanism of the car. The less shock that is absorbed by the springs the more must be taken up by the tires. From the standpoint of tire wear alone it is the wisest sort of economy for the man who owns a car to take good care of the condition of the springs in his car.

# Gill Piston Rings

We wish to announce our appointment as distributors of the Gill Piston rings for Alameda County.

OAKLAND BATTERY CO.  
CLARK NOWAK, Manager

## You Need a Car Now

Buy your used car from a reliable firm, one that you know will be in business when you want service. Here are a few of our used car offerings.

Hudson Speedster	1917
Hudson 7-Pass.	1917
Essex 5-Pass.	1920
Buick 5-Pass.	1917
Stephens Roadster	1918

Reasonable Prices and Terms

## HAMLIN & BOQUA

Hudson and Essex Dealers

2265 BROADWAY

Next to Key Route Inn

Oakland 1234

Note the Attractive New Franklin Hood.

## The Feature of the AUTO SHOW See the New Franklin Car

### A TRIPLE VERDICT OF APPROVAL

To the enthusiastic praise which the Oakland, New York and Chicago Auto Show crowds gave the new Franklin has been added the tribute of the West.

The opening day of the San Francisco Auto Show yesterday was a Franklin triumph. The crowds that surged around the Franklin exhibit told the story better than words.

It was the fourth repetition of the verdict of the Eastern shows—that to the known and

proven Franklin virtues of comfort and economy has been added a compelling beauty of line and finish.

The Auto Show offers you unparalleled opportunity to compare the appearance of cars. Visit the Auditorium, study the Franklin, compare its lines and finish with those of any other car, regardless of price class.

Then, before you buy, learn at first hand what Franklin comfort and economy are.

### FRANKLIN MOTOR CAR COMPANY

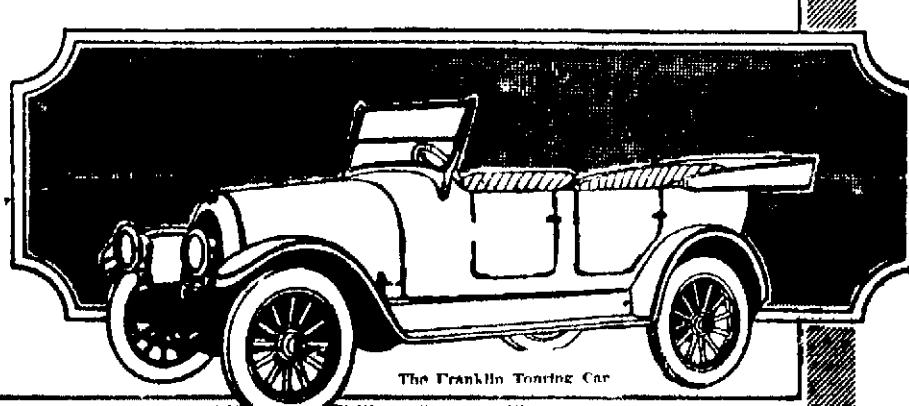
2536 BROADWAY, OAKLAND  
OPEN SATURDAY AFTERNOONS

Lakeside 4400

B. W. HAMMOND, Manager

1635 CALIFORNIA ST., SAN FRANCISCO

W. J. ELLIOTT CO  
Bartmann  
W. G. DANBY MOTOR CO  
Frisco  
H. G. GUMMING Redding  
MOUNT HILLIARD  
BRIDGEFIELD CO.  
Marin Room  
FRANKLIN MOTOR CAR  
CO San Jose  
A. F. COOPER HAWK  
DWARF CO. Pasadena  
KLEINER BRONWILLIERS  
CUTTING & LUMHORN  
Stockton  
F. E. SMITH Modesto  
SIERRA AUTO SUPPLY  
CO Reno, Nev.  
R. JULIEN INGRAM  
FRANKLIN MOTOR SALES  
CO Visalia  
M. T. SILVA MCKINNON  
CO Ontario



The Franklin Touring Car

# ALL LINE MODELS EXHIBITED

THE NEW STUTZ ROADSTER WITH 4 FAIR OWNERS STANDING BY SIDE OF THIS CAR is attracting a great deal of attention these days



CHEVROLET F. B. MODEL IN SHOW DRESS. THIS IS ONE OF THE CARS DISPLAYED at the Oakland show which caused a great deal of comment. The car has a special top and disc wheels

eed Contests Are Test of Car  
declared Real Proofs of Merit

### Veteran Tire Agent Joins New Company

F. T. Hill, Bailey who for many years has been connected with the Firestone Company at Rochester, N. Y. and who is a veteran among veterans in the automobile field has joined the Zink Company Chicago manufacturers' distributor

### Gross Knocks All New Track Records

If you want to learn anything about road or race track records by automobile, just buzz around Fred Gross, the lightning expert and director of tracks has a file of information to which would fill a good sized book

way records may not mean, gardians of whether or not a man wants to exceed a speed of 20 miles an hour, he still takes pride in the fact that his own automobile can do more than that. The same chassis and power plant beneath the hood of the car he owns are found to be the one that set the new marks. This effect of a new transcontinental record such as the Essex made in last August cannot be over estimated. Into those four days and fourteen hours were put more strain and more severe tests and trials than the average owner a car is subjected to in his lifetime.

Records certainly do pay. They prove conclusively of performance, endurance and reliability in a way that produces a lasting impression. They are to the automobile owner what Babe Ruth's latest total is to the baseball fan.

### Lincoln Highway Association Elects

J. Newton Gunn, president of the United States Tire Company, has been elected president of the Lincoln Highway Association, succeeding F. A. Botherling, president of the Good Year Tire & Rubber Company, who has resigned. S. H. Long, acting field secretary since the untimely death of H. L. Ostermann, has been elected to that position permanently.

**National**  
See  
THE  
Full Line  
OF NEW SEXTET  
STOCK MODELS  
AT THE SAN FRANCISCO  
Automobile Show  
  
The Car Built for the  
Man from Missouri  
  
**F. J. Linz Motor Co.**  
340 Twenty-Ninth Street,  
1228 Van Ness Ave., San Francisco

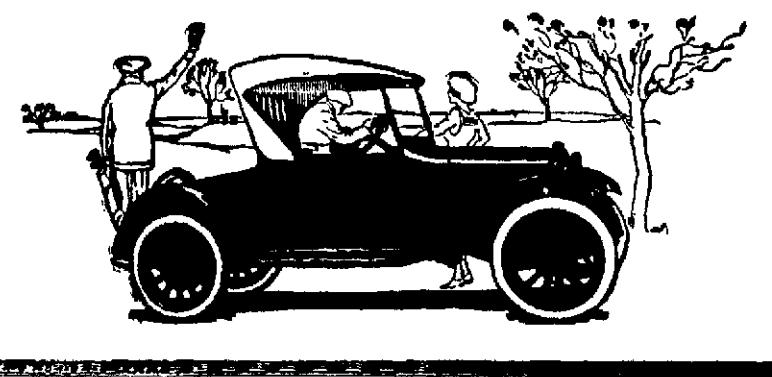
**DODGE BROTHERS ROADSTER**

Its preference is so pronounced that cars of two, three or four years' use are eagerly sought

There are few of them in the market and they always command a high price

The top ... top is unusually low.  
The tire mileage is unusually high.

H. O. HARRISON CO.  
124 Grand Ave  
2322 Shattuck Ave., Berkeley  
Exhibiting in the San Francisco Auto Show



# PASSENGER CARS USED FOR TRADE

Fully as significant are the facts that are being brought to light concerning the productive use of the passenger car.

The readers of current magazines have doubtless seen in the newspapers or magazines that the compiled testimony of thousands of car owners shows that this increases his productivity 57 per cent as a result of owning an automobile.

City readers may feel that this is a large figure, but the suburban dweller, the farmer, the villager, the man who has suffered from rail strikes, the country banker, the doctor will know that this figure is a moderate expression of an every day business experience.

But before letting the city dweller let us examine the facts concerning his coming and going. Official records of New York City show that 164,700 cars and trucks enter and leave the metropolis daily, bringing 420,000 persons for their errands in and out of New York.

The trend of population to the cities is certain to make the suburban market for cars an important factor in the industry.

LOU H. ROSE, Northern California Maxwell and Chalmers distributor



### Congestion Compels Slow Speed in High

Buyer Is Attracted By Personal Value

As a result of traffic congestion in most large cities many manufacturers are increasing this season the cars with which their particular car is to be handled in such crises. Observant readers of automotive literature will find numerous references to smooth even riding at high speeds in high gear. Six is going to buy the car that persons appeal to him by meeting his ideals.

Personal transportation value is the real basis upon which the average motor car purchaser who shops at the Automobile Show will determine his choice. It is the western representative of the Johnson factory who is exhibiting Jack son cars, who is showing that a car's personal value is measured at 16 miles an hour in high gear and the all-weather appeal to him by meeting his ideals.

# Used Cars

--good ones  
--at lowest prices

## at Rose Garage

Niles, California

5-1916 Fords at . . . . .	\$150
2-1916 Fords at . . . . .	\$250
3-1917 Fords at . . . . .	\$250
4-1917 Fords at . . . . .	\$300
4-1918 Fords at . . . . .	\$350
2-1919 Fords at . . . . .	\$350
2-490 Chevrolets at . . . . .	\$375
1-490 Chevrolet . . . . .	\$750
1-Republic Truck . . . . .	\$300
1-Ford Truck . . . . .	\$225
1-Ford Truck . . . . .	\$350
1-1918 Paige . . . . .	\$350
1-1916 Hupmobile . . . . .	\$800
1-Studebaker . . . . .	\$450
1-1919 Studebaker . . . . .	\$1750
1-Dodge . . . . .	\$1250
1-Vim Truck . . . . .	\$150
1-Overland . . . . .	\$65
1-Studebaker . . . . .	\$175

## ROSE GARAGE

Garage Service Tires  
Accessories Battery Service  
NILES CALIFORNIA

### PRESSED STEEL PLANT READY

The completion of the new Maxwell Chalmers pressed steel plant which is now about ready for manufacturing activity gives us one of the most efficient and progressive outfits of its kind in the country. This is the show week message sent to Lou H. Rose, Northern California Maxwell Chalmers distributor by Edward Mitchell, president of the Maxwell and the Chalmers companies.

The new plant covers about 217,000 square feet of floor space and will take care of all the pressed steel work for both Maxwell and Chalmers cars.

The main building contains two cranes each with a double 10-ton press 300 feet long and each 100 feet wide across its entire span of 60 feet with a girder which is capable of picking up material and even the presses themselves and moving them to any other part of the building.

The presses are so placed that the steel passes from one to another without the need of extra men to move it, thus cutting down the time required as well as the number of men.

Another feature of the new plant is the immediate inspection of work. Instead of making a large quantity of pieces in one place and then sending them to another part of the factory for inspection they receive this inspection during operations.

To the casual observer it might appear that but little more could be expected from the metallurgical world in connection with the automobile industry. But the end is not yet and the future holds much for us.

Many of the metallurgical features of the modern automobile are soon to be superseded by very superior improvements. The high pitch of the interest and activity in this modern industry assures us of this.

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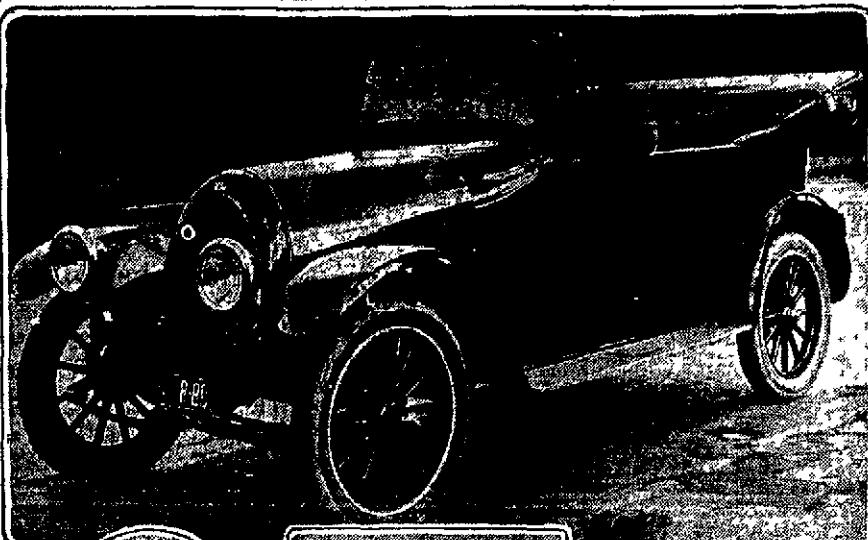
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DESIGN  
PLACE  
MODERN

THE FRANKLIN TOURING MODEL WITH ITS NEW BONNET CAPTURED THE ATTENTION last night of many hundreds of San Francisco show visitors. Below (left) is G. A. BOYER, head of the Franklin Motor Car Co. and BEN HAMMOND, Oakland chief of the same organization.



## Brand New Car Begun in Detroit

## Model Factory Region Is Planned

In less than two months the distribution of the Wills Sainte Claire car will be under way. This adds another important unit to the automotive industry of the Detroit district. Manufacturing was started by C. H. Wills & Company January 4. This venture is the fruition of the dream of C. Harrold Wills, former right-hand man of H. M. Ford. To produce a quality car under his own name and by his own methods. Associated with him in this well-known name are in the family including John R. Lee formerly of the Ford company, Kirk Alexander and many more. The factory is located at Marysville, Mich. The townsite was purchased complete and a city of 100,000 people will result. The city of Marysville is built on the latest and most modern lines as is the car in which is used molybdenum steel. This is an all-weather produces steel having high tensile strength and great elasticity. Parts are lighter than in the conventional car. It appears that the Wills resembles a foreign automobile having characteristics of the French Delage and Hispano-Suiza. In its building Wills has not sacrificed mechanical qualities for body lines. It has produced a car with low lines and one which gives the impression of power and speed.

General manager of the Automobile Chamber of Commerce, Miles Martin, president of the Ford Company, Richard W. Birmingham, of the Chicago G. S. Motor Life, Gregor Edward A. Cassidy and Maxwell of Irwin and others were on the platform. Albert E. Clegg, president was also born and a specialist in creation was elected. F. E. Spooner of Detroit secretary made the Old Timers 109 members and 1000 an organization of 25 men and an association one feature is to be and ultimately the club of gaud in looking after the industry in need of those who go through and do their best but anything for their old

of every four automo-

do not do a great deal of repair work and over-

their cars. Slight adjust-

brakes the carburetor are almost invariably

motor car owner him

is a comparatively small

legate the greasing of

the garage men or the

the main reasons why

do not do a great deal

in work especially the

new cars and the green

springs, is because it

more or less of a dirty

old lubricant with its

finely ground up metal

into the pores of and is almost impossible

say R. W. Poole San

manager of the Alameda

Company of California.

to Salesmen

Motor Company

Webster Company added

men to the organization

and such A. E. Daniels

with several cars with

other motor cars in Box

C. Schaefer is a pro

under Wedgewood. With

such Charles Drew and

Wedgewood now has

a strong selling force

independently establish

the side of the bay

short time.

NEW MODELS  
GET TO SHOW  
JUST IN TIME

The new Mitchell models that constitute one of the important features of this year's Auto Show reached San Francisco by express just in time for the show according to Carl Chris tensen head of the Victory Motor Sales company Mitchell distributors.

A four-passenger sport model is one of the Mitchell show features. This model combines fashionable beauty with low upkeep cost. A permanent du luxe sport top and a low body with wire wheels give the car the much sought for distinctive touch. It is finished through out in successful conformance with the sport job.

In addition to the sport job a

four-passenger touring car a coupe

a sedan and a five passenger touring

model complete the Mitchell display

showing the standard types of body

design which have secured for

Mitchell its distinction during the

past year.

CITY TRAFFIC  
GROWS STEADILY,  
CARMEN SAY

Street car men will tell you that each day finds the traffic in the downtown business district more and more congested. While the traffic department is accomplishing much toward reducing the amount of confusion occurring at street intersections it must be admitted that the new conditions in Oakland and San Francisco have reached a point where they must be considered by the prospective purchaser of an automobile. Of course the skillful driver can make his way through the crowded business area without mishap but the number of tangles and not infrequently serious accidents that occur indicate that the average driver is not skillful.

As a result traffic congestion in

most large cities, many manufacturers are now introducing the idea of which their particular car is to be handled in such cases. Ob

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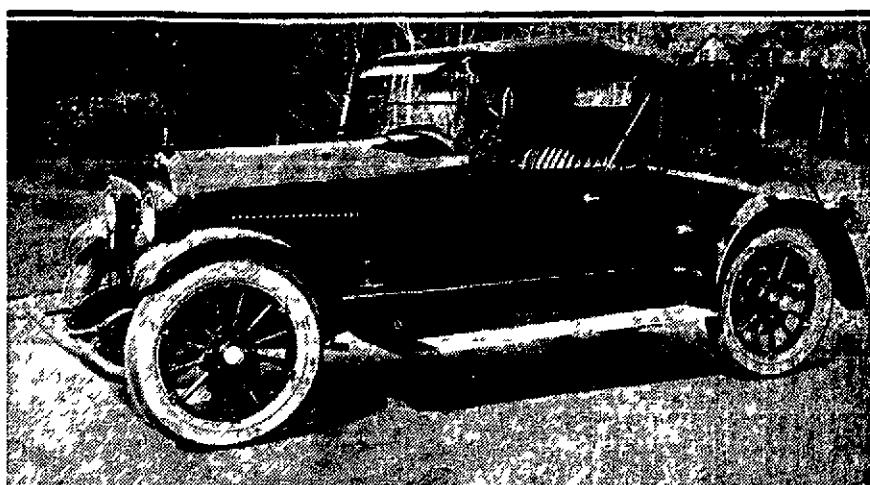
slow speeds in high gear and six to

sixty miles in high.

Auto Plant Running  
at Full Capacity

H. H. Franklin Manufacturing Company of Syracuse entered on a 100 per cent normal production February 10. The capacity of the plant is 40 cars a day. Since the company reduced prices last September it has been on 80 per cent production and then in spite of its again increasing the prices considerably. Prior to reducing prices it was on 40 per cent production.

A 1921 DAVIS ROADSTER, A WELL PROPORTIONED, NICELY DESIGNED, RUNABOUT which is being exhibited in the Oakland salesrooms of the Davis Motor Car Agency.

Signs on Highways Are Scored  
Unsightly Ads Bring Protest

Donlin Resigns  
From Barley Firm  
W. F. ("Mike") Donlin, who quite recently accepted the position of general sales and advertising manager of the Barley Motor Car Company, resigned during the Chicago automobile show. Donlin has plans which he is not ready to announce at the present time, but due to which he withdraws from a position with a most promising future.

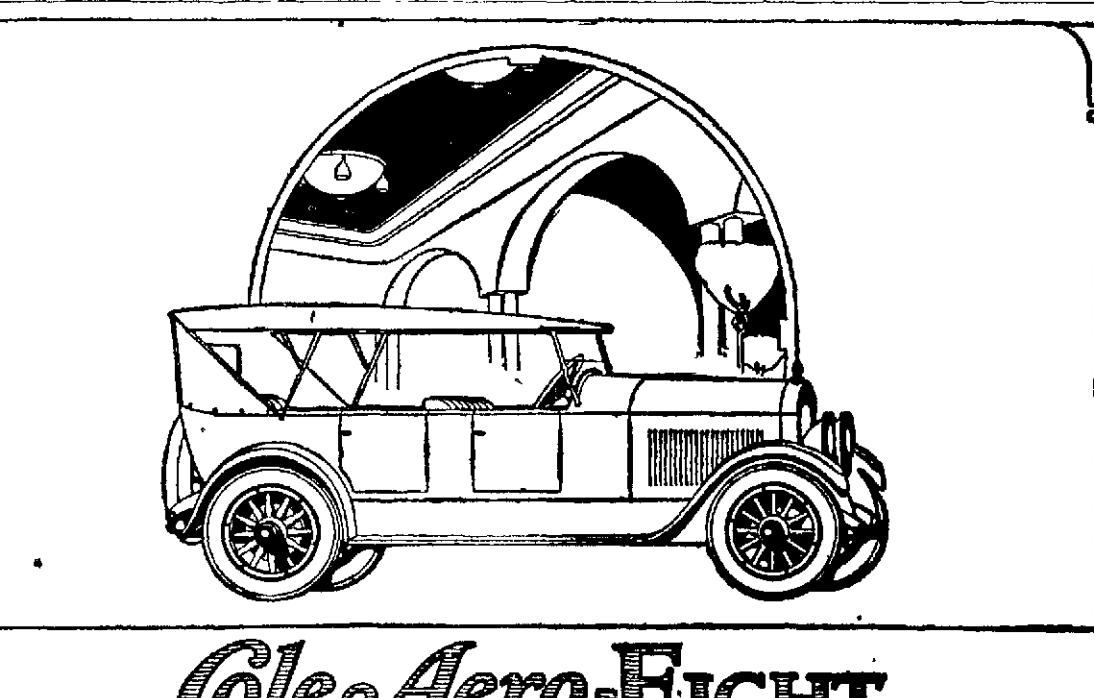
WE'VE GOT IT  
A Remedy for All  
Automobile Troubles

Mechanical, Battery, Electric, Wash and Polish  
Tires, Accessories and Storage

## REPUBLIC GARAGE

R. H. HALL, Proprietor

24th and Telegraph Phone Oakland 6347



## Cole Aero-Eight

15,000 Miles on Tires—50% Greater  
Fuel Efficiency—Zero-Balance Road-  
ability—Less Annual Depreciation

On Exhibit at the

## SAN FRANCISCO AUTOMOBILE SHOW.

Sections No.

L. D. ALLEN INC.

3034 Broadway, Oakland

COLE MOTOR CAR COMPANY, INDIANAPOLIS, USA  
Creators of Advanced Motor Cars

There's a Touch of Tomorrow  
in All Cole Does Today

DAVIS

"Built of the Best"

GEO. W. DAVIS MOTOR CAR CO., RICHMOND, IND.

Davis Motor Car Agency  
Northern California Distributors  
24th and Broadway, Oakland  
Phone Oakland 230.

# CHIEF GLOOM IS BURIED BY AUTO TRADE

The chief gloom is dead. He was officially interred at the Hotel St. Francis last week at an "inspirational" meeting held in the ball room, at which nearly a thousand automobile men acted as mourners, but they were not too mournful.

The inspiration meeting was attended by practically every automobile salesman, manager and executive of San Francisco. Many from Oakland, and the message the man derived from able speakers was that the next time like the present to get rid of calamity howlers and to go to work.

Harry Lammeter, advertising manager of the William L. Houghson Company presided, and introduced the speakers.

The idea of the meeting was to get the men together who met the public in everyday sales effort, and to try and eliminate as much unnecessary sales resistance as possible.

## BANQUET HELD.

The banquet was held just two nights before the opening of the Pacific Automobile show, in order to get the men who sell cars in the proper frame of mind, to go out after business.

Bob Martland, secretary of the Alameda County Automobile Trade Association made the first address and told the men how co-operation wins. He pointed out what had been done other places, in this direction to make business better.

He cited an instance in Portland, Oregon, where the motor car dealers were all ridiculing the other fellow's car. They did not try to sell their own products, but tried to take orders on the demerits of other machines. They soon woke up to the fact that they were driving business away.

A meeting was held and it was agreed that every automobile was good, but that "that car I am selling is better than any other." The next year dealers were forced to stop selling because they could not get any cars to sell.

Martland pointed out the fact that co-operation wins in the long run and that if the salesmen rule, always with their fellows, both gain a great deal.

## FACTS AND FIGURES

Fred E. Mostovites, vice-president of the Nordyke and Marmon company, cited facts and figures to show that there are fewer automobiles in the hands of distributors and dealers in the country than ever before in the history of the country at this time of the year. Mostovites declared that there is less automobile supply in the hands of dealers and that plants all over the country were practically shut down. He pointed out the fact that an automobile plant cannot get under way at full speed in a day or two, and that it takes several months to get output up to capacity.

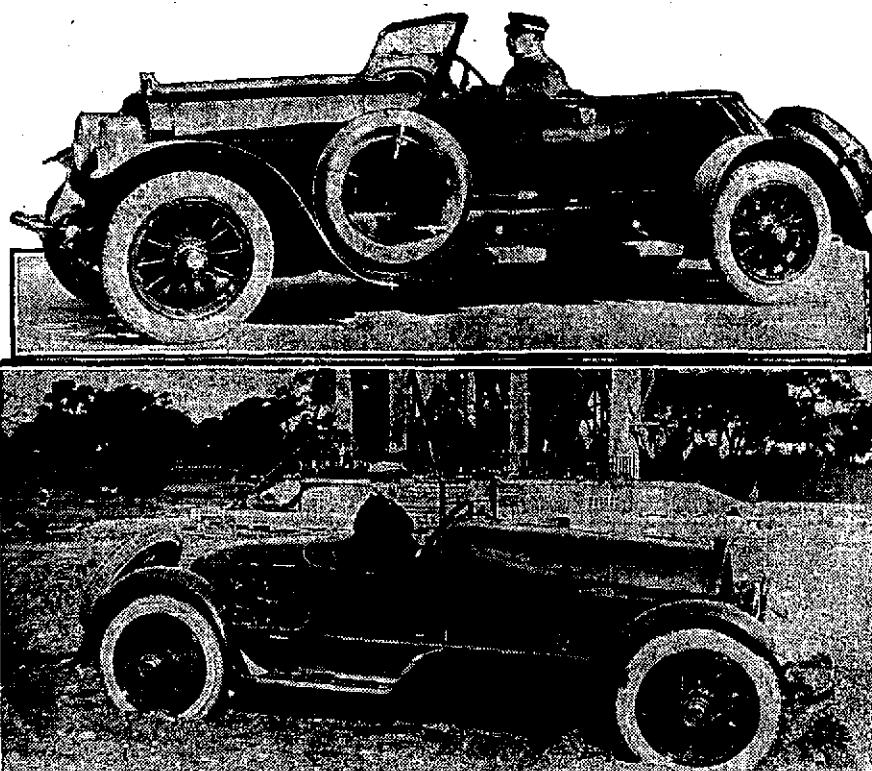
He told these things to make it clear to the men assembled that there will be a shortage of automobiles before the year is out.

Eddie Blossenbauer, Sheridan and American Ace, spoke to the throng and told them how glad he was to be in California with them. "Rick" cited an incident that had occurred the day before in selling a Sheridan car. He told how one of his competitors had tried to sell his car on the merits of the other, and how the prospect came and bought the other simply because the rival salesman had tried to tell him how the factory was going out of business.

Charles K. Field, editor of Sunbeam Magazine, told the automobile men that work was the thing that counted and that co-operation would lead them a long way to making more money.

The meeting was unique in that it was the first of its kind ever held in the country, where salesmen, sales managers and "bosses" get together.

THE NEW SPECIAL WALTER MURPHY CREATION, WHICH HAS CREATED MUCH talk up and down the coast. It is a special four-passenger body built in the Pasadena Murphy shops and mounted on a Lincoln chassis.



CADILLAC CLUB ROADSTER, WHICH IS SHOWN AT SAN FRANCISCO'S BIG MOTOR display this week

## Enclosed Models Interest Motor Fans

## Luxury, Tast Found in New Cars

Those who admire quality in motor car construction will have their first opportunity to inspect the new Stevens-Duryea enclosed models this week at the automobile show. About the same time as Ray S. Duryea, the Stevens-Duryea president, arrived a shipment of closed cars reached San Francisco in time for the annual automotive exposition. To say that they are creations that call for superlatives is putting it mildly.

As with the open touring model, the Stevens-Duryea enclosed cars carry a distinct note of conservatism. The new enclosed model is from this old New England factory—motor cars of infinite luxury combined with a sense of taste and mechanical excellences found only in the highest grade products.

Throughout the country this year, the Stevens-Duryea exhibit has been one of the high lights of the automobile shows. Last year an open touring model, a duplicate in design of

the last one before the factory was turned over to war work, was the only car exhibited. The new models have been in the hands of distributors only a comparatively short time, so in spite of the fact that the new enclosed model is the first American size, it is one of the few really new cars to be shown.

Added interest attaches to the Stevens-Duryea because of the manner in which it has played in the origin and development of the world's second largest industry. These New England engineers led in so many important engineering achievements that their product is synonymous with progress. They were the first unit power plant, the first dry multiple disc clutch, etc. Another of their contributions to automobile design was the three-point suspension, an engineering principle long since recognized as one of the truly great advancements in automobile construction.

The turn of the tide is here. From now on the automobile business will be restored gradually to normal.

That is the opinion of Herbert Bell, manager for the Willys-Overland Pacific Company, as a result of reported experiences of distributors, dealers and salesmen at not only the New York automobile show but in many of the smaller dealer and distributor shows in towns like Toledo, Toledo, and elsewhere.

The shows held so far, according to reports reaching Bell, have not only exceeded expectations so far as attendance and actual sales are concerned, but they have resulted in the listing of hundreds and thousands of prospective buyers.

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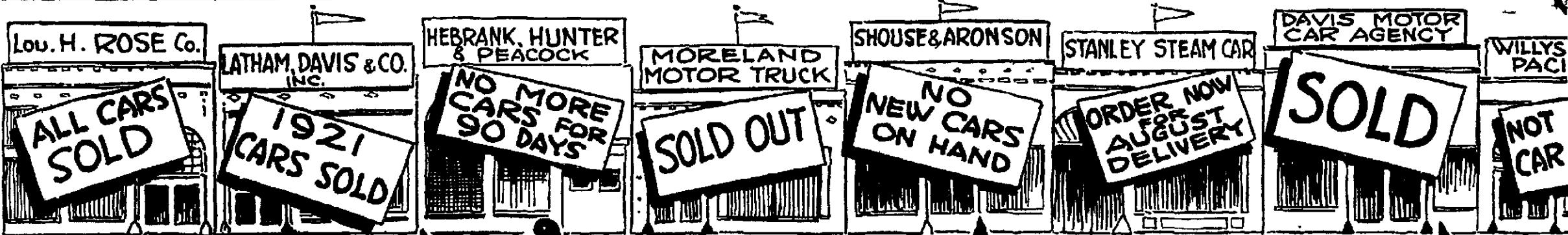
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# DON'T WAIT UN

The illustration you see at the top and bottom of these two pages, pictures very vividly the condition that may be created in Oakland and Berkeley this coming spring.

During the past month, on numerous occasions, your attention has been called to the conditions surrounding the manufacture and distribution of automobiles and motor trucks at the present time. Due to the liquidating and stabilizing movement now in effect among motor car and truck manufacturers, production has been reduced by nearly every maker to less than 50 per cent of the normal volume. As an example, one of the best known American motor car builders made 21,000 automobiles in 1920, and the production of this same company has been cut to 7500 cars for 1921. Numerous similar curtailments could be cited to show that during the present year there will be far fewer automobiles made than were turned out last season.

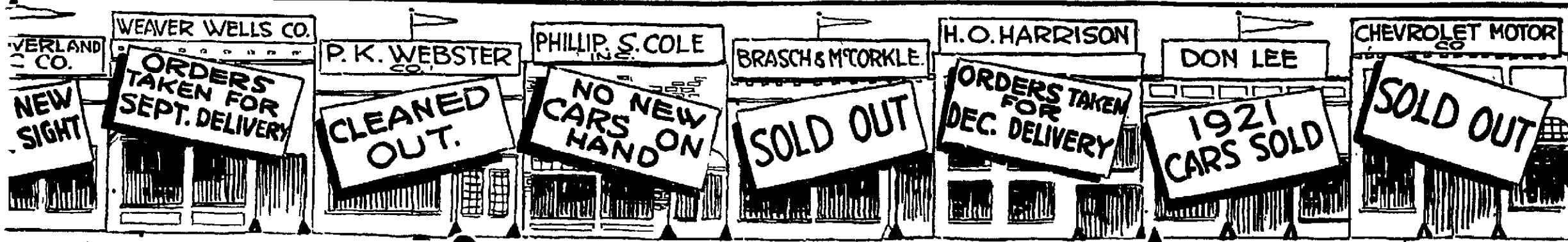
Such a condition as we point out must mean a shortage of automobiles and trucks this spring and during the early summer months.

To protect prospective buyers of new cars in Alameda and Contra Costa Counties against the probability of being unable to obtain delivery of the cars you favor at the time you intend to buy, we urgently advise you to arrange at once for the purchase you intend to make this spring.

WE AGAIN EMPHASIZE, THEREFORE, 1

# BUY YOUR AUTOMOBILE AND BUY IT





# TIL IT'S TOO LATE

The prospective shortage of automobiles is more pronounced now than it ever was. The stocks of cars held in warehouses by leading California distributors is being so rapidly reduced, and in some they have already been exhausted, that a thirty-day buying rush would clean out every stored motor car.

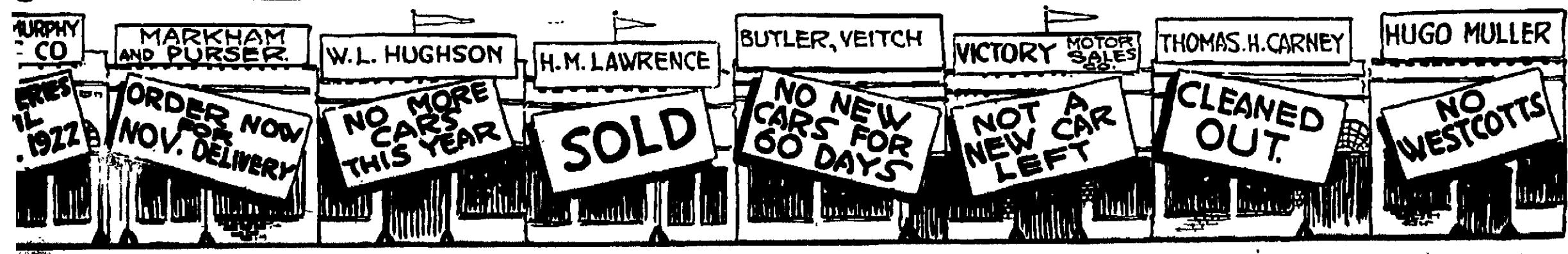
While we still have a few cars on hand, we want you to take advantage of the chance to drive your new automobile during the spring and summer months, when the touring fever grips you most keenly.

When the cars we have in stock are gone, we can give absolutely no assurance of prompt delivery. The stock on hand and in warehouses, as we have said, is small indeed. The shortage that seems bound to occur is likely to be more lasting than it was in 1919 and 1917 when transportation congestion prevented prompt shipments in California from the factories.

That it will be more lasting is assured by the fact that it will take weeks for the factories to assemble workmen, buy raw material and begin producing again in normal volume. The man who wants a new automobile will have to wait until that time comes when orders which were placed ahead of his are filled before he will get his car.

## THE ADVISABILITY OF BUYING AT ONCE

# OR MOTOR TRUCK NOW IN OAKLAND





# NEW YORK AND OHIO ARE CLOSE

Ohio and New York are still running a close race for the honor of having the largest number of motor vehicles.

Official registration figures from the two states received by the B. F. Goodrich Rubber Company show that New York was still leading on December 31, but by a very small margin. Ohio had made great strides into New York's lead of a year before and gave indications of passing the eastern state before another year passed.

The final figures showed that New York had 651,181 motor vehicles as compared with Ohio's 642,586. On December 31, 1919, New York had 668,111 and Ohio 611,931.

Ohio actually led New York in the number of passenger cars, having 558,099 as compared with New York's 561,000. New York more than made up this difference however by its larger truck and omnibus registration having 132,594 while Ohio only had 63,300. The two states had an almost equal number of dealers' licenses, New York having 2523 and Ohio 2519.

## NO. 1 INCLUSIVE

Motorcycles are not included in the above totals. New York had 2,342 and Ohio 2,300.

In the first four weeks of Ohio's new year 450,000 passenger cars and 75,000 trucks were registered practically 90 per cent of the entire number registered less than a year ago. An unusually large number is due according to the Ohio statistician of automobiles to the mild winter. Few motorists have stored their machines he said.

Passenger car and motor truck owners in the United States last year paid out the huge sum of \$33,770,859 in license fees to the various states according to compilations made by the B. F. Goodrich Rubber company.

Approximately 90 per cent of this amount or about \$28,890,000 goes into the construction of good roads by highway authorities all over. In other words about \$300 a mile of high grade hard surfaced highways could be built with the amount paid by the country's motorists.

The 1920 total exceeds that of 1919 by more than 11 1/3 per cent and that in 1919 having been only \$25,525,551. This large difference is accounted for by the larger number of machines now in use and also by the fact that many states have laid a heavier burden on the car owner by increasing the yearly fees.

**THIRL COLUMBIA**  
Striking an average for the entire country each motorist paid in license fees about \$10.50 the total number of machines as shown by the 1920 registrations having been 2,285,262. In 1919 when 7,604,018 cars were registered the average was less than \$9.

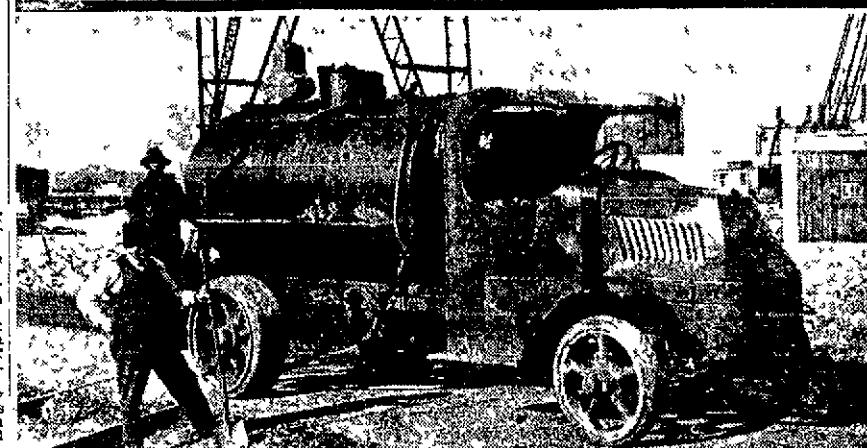
The largest amount paid to any one state was paid by New York motorists the total being \$8,181,103. In second place was New Jersey with \$7,487,500. Pennsylvania was third with \$6,634,941. Ohio fourth with \$6,500,000 and California fifth with \$3,20,113.

Twenty four states or just half the total number showed totals of \$1,000,000 or more. Nevada received from her 10,464 motorists only \$10,000.77 having a total of less than three miles of improved highway. Delaware which ranks second from the bottom in the number of cars owned received \$329,697.

It is interesting to note that practically all southern states showed large increases in the amount of registration fees for good road work in that section during the next four years. Many states in the south are supplementing the money received from license fees with substantial bond issues thereby making even greater progress possible.

Comparison of the total license fees of various states with the number of machines which they have registered shows a lack of uniformity in the license laws. For instance, while ranked second in the amount of license fees received in the number of cars owned it has only two thirds the number of cars of Ohio or Pennsylvania and 100,000 less than California. Florida received only half as much as Alabama although it has 4000 more machines, the totals being \$664,896 and \$1,041,237 respectively. Connecticut with 1,102 cars received \$1,327,431 while Colorado with 12,940 received only \$118,774.

**A MACK TRUCK AT WORK ON THE ROADS IN CONTRA COSTA COUNTY.** These hauling machines are doing most of the hard work in building the roads of the state



**NEXT TO SELLING WILLARD BATTERIES AND CHEVROLET AUTOMOBILES ERNEST FETTER AND BILL ELLIOTT**  
respectively believe golf to be the finest sport any two business men could enjoy. Fetter is the battery man, and he's on the left in this picture and Bill sells cars

**How Long Will Car Run on Gallon Gas?**  
If you are a good guesser perhaps you can win one of the prizes offered by the Howard Automobile company to the persons who can come nearest to guessing how long will a Buick motor run on one gallon of gasoline? Contest blank are being distributed by the salesmen at the show 14¢ free for all contest and nobody is barred.

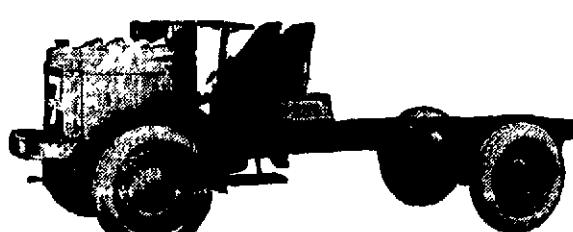
All patrolmen who are promoted to police sergeants in Baltimore, Md. must be operators of motor vehicles. The total automobile revenue for 1921 in New York state is estimated at \$11,000,000.

# FAGEOL

## COMPOUND TRUCKS

**THE FAGEOL COMPOUND 7-SPEED TRANSMISSION** is the latest and most important development in Motor Truck construction—with it the Fageol owners are daily making records in power—speed—performance.

**Exclusive Fageol Features**  
Increase their operating range  
Reduce their operating cost



**Butler-Veitch**  
INCORPORATED  
Sales Organization—Fageol Products

24th and Harrison Streets  
Oakland

1230 Market Street  
San Francisco

# CREDIT WOES UNKNOWN IN PAN-AMERICA

**TED BEAUDIT**, famous racing driver, now in charge of the mechanical department of the Walter M. Murphy Motor Company, Lincoln distributors in California



## TRUCKS USED IN MAKING OF ROADS



**THE NEW RUST ERADICATOR AND SPRING LUBRICANT**  
R. W. Foyle, head of the Alumite Lubricator Company, showing how to use Bastitch oil

### Electric Primer Is Aid in Cold Weather

In addition to a dry gas intake manifold which as its name implies thoroughly dries the wet low grade fuel now so common and the long period of the war when it was impossible to obtain European cars equipped with an electric primer for cold weather starting.

In Connecticut the use of badly worn or partially destroyed tires on the highways is strictly forbidden

with all these before you can get a driver's license.

Dort does an export business with South America that runs into many hundreds of cars per year.

It often happens that the road construction scene is so far from the source of supplies that if it were not for the truck the work would be prolonged for a much greater period than now is necessary.

Oakland residents recently have been attracted to a five ton Mack truck being used by Koppert & Huffy. The Mack chassis is equipped with an asbestos lined tank of 1075 gallons capacity which is used to carry the oil which is used on the roads.

The oil which is applied in this manner must have a temperature of from 400 to 400 degrees.

The tank is so efficient that the owners say the oil could be transported 500 miles and still retain the original temperature.

As soon as transportation facilities improve I look for a great tour

ist travel to South America to de-

velop. Their cities are clean and

modern and picturesque resembling

The used car problem and the time payment dead-ends are not failing to appear to all the traffic on the roads of the South American motor car dealer according to Vaughan W. Greene, coast representative for the Dort Motor Car Company, who has been recently transferred to the Pacific territory after a year spent in South America for the export department of the Dort.

There was the only exception I found to this rule said Greene last week at the headquarters of Earle C. Anthony Inc., California distributor for the Dort. A temporary over supply of cars had led to the introduction of the time deal but trading in cars was virtually unknown.

It is amazing however the po-

tential market that exists in South America for American cars.

All the fuel is shipped in and gasoline prices range from 40 to 90 cents per gallon.

During the war this figure

was

as

high

as

# EXHIBITION SALES CHEER AUTO TRADE

By F. F. SPOONER, Special Dispatch to the TRIBUNE  
DETROIT, Feb. 19.—When the twenty-first national automobile show closed at Chicago last Saturday night the manufacturers congratulated themselves upon the business accomplished upon the real enthusiasm reflected by the record breaking attendance of the week by the dealer attendance which augured well for the future and by the general sense of optimism rampant on all sides.

Hardy one maker felt that 1921 would be a year of reduced production nevertheless. This fact they had emphasized to them by the dealers from many districts, including the wheat, corn and cotton districts, and some other places. All were shown that business would be spoty at the best. In fact it was the favorite statement of many that Chicago and California were the two bright spots in the country. With business restricted by circumstances to such an extent none could see above a production of 1,000,000 cars for the year. That statement might be qualified however by another that the production might run to 1,250,000 provided Henry Ford kept up production.

## FORD IS ENIGMA

What Ford will do there is no way of finding out for that maker acts independently of all others and tells them what he believes that they should go on and make their announcements without consulting him as, in due time, he will bring forth any announcement he cares to make. This position of Ford brought the statement during the Chicago show from a prominent official of a large organization that Ford today remained the only disturbing element in the automobile business. However the makers stopped so much worrying about Ford at Chicago and went on in their business content in the thought that the year would after all, turn out well. The increased attendance day after day was their most cheering thought, while sales formed a bright spot in their lexicon which made each an easy option look on the bright side of life.

At the banquet of the Studebaker Corporation, Toastmaster and General Sales Manager Harry Biggs, described the experience the makers had been through by story which ran about as follows: A negro went to the bank at just three o'clock to cash a check. In the ticket closed in his face with the statement made each an easy option look on the bright side of life.

He protested that he must have money and was asked whether he knew what busted meant when applied to a bank. His reply was:

"Yassah, I knows indeed what it means for a bank to bust, but this um time I think I ever had a bank bust right in my face."

## SAME SITUATION

The makers faced almost the same situation some time ago as regards their business as the negro faced in that bank. But their recovery will come and each and every will come and each and every express confidence in that. The full recovery will not be expected until the year but few ever expected that. All or nearly all, it may be said did not expect as much as has been received in the way of real business and therefore the satisfaction over the outcome of the show.

But every cloud is said to have a silver lining and one situation is no sooner cleared than another develops. In fact there are several situations which may prove the fly in the ointment. For instance, as predicted in these dispatches the parts manufacturers have not prepared for business of manufacturing and are caught unaware or caught as they are expected to be caught might be said with the same logic from which the manufacturer. The makers have refused to place orders with the parts men until they could see the way the car intended to jump, and as has also been predicted by the writer each and every maker is insistently demanding quickly that which he would not on due previous and other chance.

The production is likely to be checked a serious time and the year's business curtailed. It is interesting to know that the automobile business suffered greater curtailment than any other industry in America and thus has further to go to complete recovery.

## NEARLY REARRED SHOWS

Already the contractors are looking forward to the shows of next year and speculating upon what improvements will be shown in the 1922 models and upon the business of another year. For it is generally predicted that 1922 will see the automotive industry headed right for many years of its greatest prosperity.

Much is being counted upon for the change of administration for the removal of many of the taxes which are draining the very life from the business and on many other items which will have much to do with the years to come in the great industry.

One of the prominent features of the national show, not only in Chicago but in New York, was the success of the companies which have just entered the field. All predictions were made that these companies would not get by. Many had dropped out of the running until times improved. Those who faced the firing line had orders which were reward sufficient for their grim life. The contractors who showed their confidence in the future by the manner in which they placed their orders and backed up their judgment with substantial deposits. One company which had planned to make 3,000 cars ranking in the medium priced class received orders compelling a production of 5,000.

## FACTORIES OPENING

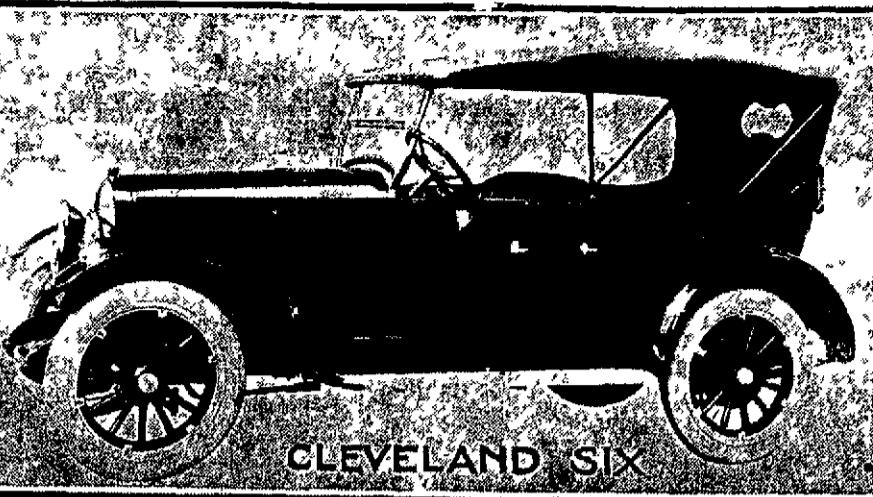
As a consequence of the success of the national shows the factories are opening generally some on full time some of half and others on a basis of gradual increase to meet requirements. That all or even a part will return to full production during the year is a question, although one or two are likely to do so and others either their place upon or one booked. It would be useless to name all of the companies who have reopened their doors for the list would practically include every one.

A sense of Spring is going to tell a great tale and bring about almost a demand for cars which will exceed the supply. This may not be the case, but the distribution will be unable to supply cars, but it is important to know that there will be a great increase in production.

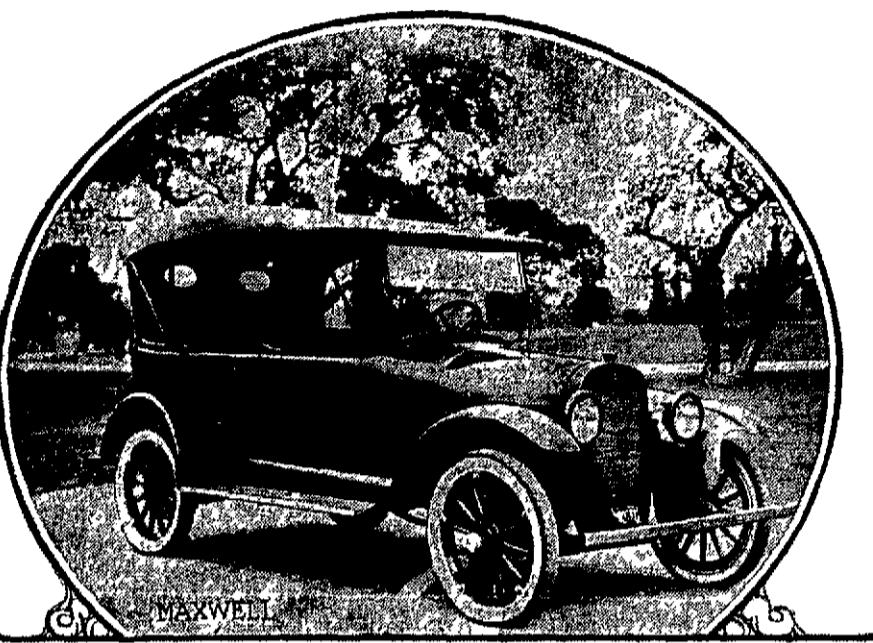
Postal Chaffeurs are forbidden to speed.

Postal chaffeurs in Boston have driven at a greater rate than 15 miles an hour in their efforts to speed delivery of mail, for last time when stopped from the service.

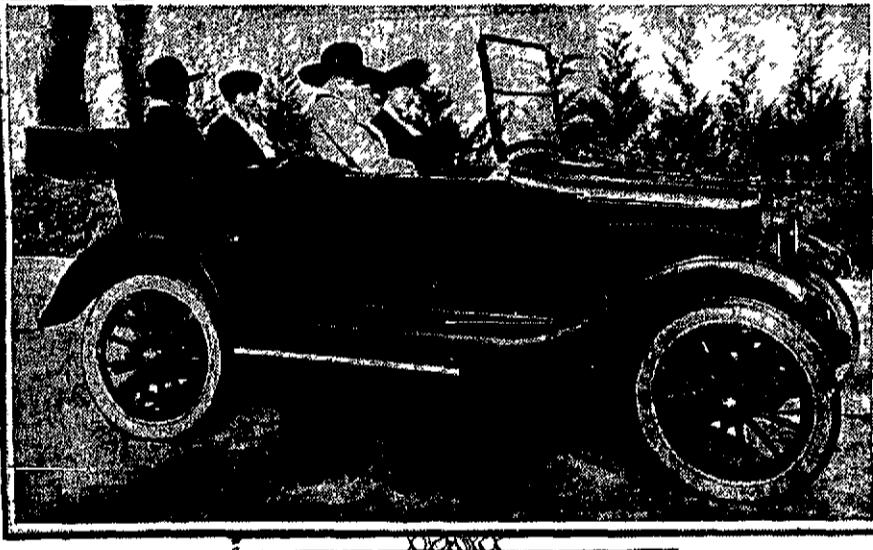
THE CLEVELAND SIX TOURING CAR WHICH IS DISPLAYED AT THE SAN FRANCISCO automobile show this week.



CLEVELAND SIX



MICHAEL



OVERLAND

MAXWELL (UPPER) AND OVERLAND (LOWER), TWO POPULAR-PRICED FOUR-cylinder cars that will be shown this week at the Auto Show in San Francisco.

## NEW DEVICE FOR TESTING

### BLACK ENAMEL STOPS RUSTING BENEATH HOOD

In order to do away with rusting of parts beneath the hood black enamel may be resort to with good effect. It is possible to get black enamel today which when properly applied looks little inferior to the baked on variety. Ordinary enamels which are not quite as good as the use as they chip and flake off quickly when it is applied to the oil and the lubricating oil working up past the piston ring causes an appreciable carbon deposit and misting due to shortening of the plug and kindred troubles.

Before new piston rings are fitted the engine interior should be thoroughly cleaned of carbon because carbon is an abrasive and has a cutting action on the bearing cylinder walls and piston.

Before fitting new rings the cylinder should be examined and cleaned if found out of round warped or scored they should be reground and over diameter piston and piston rings installed.

Piston rings must have uniform wall pressure of sufficient strength to maintain a bearing against the cylinder walls during every operation of the piston rings.

The shape of the worn or warped cylinder do not do well.

The necessary wall pressure and may collapse under the force of the explosion.

### TRUE GROOVES

After cleaning the ring grooves of carbon it is of the greatest importance to make certain that the edges of the grooves are true. Grooves that are V-shaped staggered or have round corners should be turned to point outwards the next width ring which may be had from any dealer.

Do not expand the ring to fit the piston until trying it in the groove to which it is to be applied. Roll the ring all the way around the ring groove and see if it enters the groove freely but not too loosely and deep enough so that it extends below the piston face at every point. If the ring groove are too shallow before deepening them see that the corners are clear. If the ring binds on the sides of the groove, load first for carbon if none rub the ring directly on the emery cloth on a smooth flat surface until the desired fit is attained.

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# Society and Women's Section

Knave

NEWS OF WOMEN AND CHILDREN  
OF THE GREAT EASTBAY DISTRICT

Oakland Tribune

Sunday, February 20, 1921

Miss Lorene Johnson (upper left) will add to the number of California girls who claim Vassar as their alma mater; Mrs. Preston Higgins, who is shown with her little daughter Jane, was a recent guest of honor at a smart affair. At the upper right appears a popular bride—Mrs. Edward Franklin Noack (Helen Okell), for whom a score of affairs have been given since her marriage at Del Monte. Miss Carolyn Mothursale (lower left) entertained at a recent tea for Miss Naomi Mears, a bride-elect. Mrs. Ward Dawson (lower center) is one of the most popular among the younger Piedmont matrons—and incidentally one of the handsomest. Miss Josephine Holub, a U. C. girl, is one of the musicians in college who gives to the student body its current reputation for artistry.



Photo by Boyé

By Suzette

THE Greek Theater Players will again ascend the hills of Piedmont—Thursday night the occasion of their second invasion of the Hill Town.

That the groups of play-lovers who heard "The Importance of Being Earnest" in the Piedmont Civic Center a week ago will reappear for the second production with every other enthusiasm

at Wheeler Hall. Indeed, the Hume was changed from a drawing room to a dining room, the portraits were reversed—a simple expedient that a superfluity, for the illusions are never lost.

Remember the portraits—presumably by James Hull, the young master man of the art department of the University of California—that the very good reason the men in the scenes when Algy sampled the sand-wiches? (Incidentally, unless the cluedes, incidentally, the most talked-about play in the country.

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Dunaway, the playwright, whom the police have been worrying a lot—"Fame and the Poet" and "If Shakespeare Lived Today." Both, incidentally, were given at Wheeler Hall last night to a full house. The Shakespeare Spectacular being off for the first time in California. "Wozzeck-Plummary" by A. A. Milne will be the third play in the group.

Piedmont's Community Center, looking out into a mosquito court, is proving its adaptability to communal needs.

The excursion of the Greek Theater Players to the Piedmont Center is the first of their off-the-campus adventures.

"Will Piedmont respond?" asks the Slipper and Gown man doubtfully.

It has old chancery, it has and the Dunaway plays are getting out a lot of fellows who in the WPA performances became the pillars of the enterprise. The neighborhood affairs are really very eligible.

The series of plays will run every second Thursday evening.

And as for the actors, besides Mr. Hume and Mr. Pichel, both of whom are likeable directors, the cast includes Florence Locks, Emma Knope, and such other players as the university student body and the community afford.

It was a delirious dinner dance that assembled the smart set at the building of the William Thornton Whites, at the Claremont Country Club last night.

To particularize, it was in honor

(Continued on Suzette Page 2S)







## Blind French Soldiers' Wives Seldom Seen in Divorce Court

PARIS, Feb. 19.—Scarcely a single instance of divorce has been registered in the case of French women who married soldiers blinded in the war, according to Maurice Denney, noted French dramatist, and honorary president of an association to care for blind pupils.

"The women who married blind

soldiers generally knew what they were doing," said Denney. "They did not plumb into matrimony like thousands of other foolish ones, but reflected. Then, they must feel that to be unfriendly to a man deprived of his eyesight is a much greater crime than in the case of a man in full possession of all his faculties."

On the other hand, the blinded soldier knows that he needs a companion and is apt to be more considerate of his wife.

## Plant More Ornamentals

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If you are planning to plant extensively write to us for our Special Price List, as we grow these in very big quantities in all sizes and are thereby prepared to book your order for any number and any size, however large.

PRICES ARRANGED  
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AVENUE AND  
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AND SHADE TREES  
ESPECIALLY  
THE  
EUROPEAN  
SYCAMORE

*P. orientalis* (European Sycamore; *Oriental Plane*) Europe and Asia. This splendid tree is almost perfect for street and avenue use. Without training, it forms a fine, spreading, well-rounded head. Almost entirely free from disease or pests. Leaves are large, dark green and deeply lobed. Fruit heads from two to four on long, drooping stalks. Bark flakes off from trunk and older limbs. Everything considered, we believe this is the very best street tree for California use and do not hesitate to recommend it most thoroughly.

We have also an unlimited stock of ornamentals, evergreen trees, deciduous shrubs, trees and plants, from 6 inches to 20 feet high, bare root, balled and boxed. Let us send you our illustrated catalog and price list.

Visit our nursery when you travel this way—a welcome treat.

Geo. C. Roeding,  
PRESIDENT



California Nursery Company  
Niles, California.



## Pocket the Profits

Tony Caruso grows a big crop of vegetables, sells them to one man who sells them to another. You buy from the last one and pay profits to all.

The short cut for you lies in doing Tony's stunt on a small scale; your backyard will do, no matter how small. Then the Misons can put up big fat jars of home grown "garden sass", after giving you a tableful every day.

You don't need experience—just grit and determination to do your part in keeping down expenses. But you do need good seeds, the best seeds—Ferry's pure-bred Seeds. Then the few minutes you give daily to your garden patch will bring the big crops you want.

Sixty years, the first choice of professional and amateur gardeners, pure-bred seeds producing luscious fruits, delicious vegetables. Insist on the best. Ferry's pure-bred Seeds are sold at 10¢ per paper but they could not be better at any price.

**FERRY'S**  
pure bred  
**SEEDS**

Buy Ferry's pure-bred Seeds at any good store anywhere in North America. Write today for Ferry's Seed Annual. It gives good garden advice and is free.

D. M. FERRY & CO.,  
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San Francisco



## Holding a Husband by Adele Garrison

(Continued From Yesterday)  
HOW MADGE CONTRIVED TO  
MANAGE KATIE

I am afraid I stared as helplessly at Katie as the most inexperienced girl housewife could have done when she turned upon me in unreasoning fury at my proposal that she take a vacation and pretend to my mother-in-law that she was not coming back.

In my intense weariness at Mother

Graham's constant gibes at the girl I had been trying to please upon Dick's cautious mother-to-father into a realization of what he would be without the help of her talkative, garrulous but efficient little maid.

I had succeeded in my purpose. My mother-in-law had been most gracious and kind to my sick maid, giving a boudoir-ring indeed. It was I who now faced the problem of letting Katie leave or calming her temper instantly. I knew her tempestuous nature sufficiently to realize that if she once let herself go she would no doubt say things that would make a man right irritable far too anxious in the relation of mistress and maid.

With a feeling that it was my last resort I went up to the girl, put my hands upon her shoulders with the old half-temper, half-affectionate manner which I have many times found effective with her, and said kindly yet with firmness:

"Katie, you little goose, look at me! Nobody wants you to leave here. I would like to keep you and Jim all my life. But you deserve a vacation, and there is a reason why I want Mother Graham to think you are a bad girl. Do you understand what you foolish girl?"

### HYSTERICAL LAUGHTER

Katie had been twisting and turning in my grasp, her head held suddenly down as if she were determined not to meet my eyes. I knew, however, that she was not so determined as I was. I held my breath as I finished, wondering miserably what the outcome would be. Several years' experience of Katie's moods has taught me to be prepared for anything. Therefore I was not surprised to feel her relax limply in my grasp, and the next instant break through with a gleeful laugh in intensity to her fury of the moment before.

"Ha! Ha! Ha!" I guess she was almost hysterical in her relief. "I see now you yet get at. You want to play von Joko an old woman. I bet you don't know what 'Von Joko' is!" "I bet you don't know what 'Von Joko' is!" She was bunches of soup greens! "Oh, I used to feel bad from dirt, but I know better now, poor old woman!" I was almost malicious enough to wish my martinet mother-in-law could hear the superb magnificence in Katie's voice. "And you think you've got chance if I don't stand her up in state, make her sit opp and use her best run needle bit, isn't it?"

### MADGE MISTAKEN?

My mental reactions upon listening to this atrocious vulgar jumble of what Katie fondly supposes to be the latest thing in American slang, the half-mock of her grandmother from all the apparently most distasteful food for thought when I had left the kitchen, leaving a radiant Katie behind me.

I can remember the time when I would have felt only disgust and anger at her little speech, and would have firmly and definitely told her the only emotion I experienced was a desire to get away from the girl as quickly as possible for fear that the laughter I was heroically trying to repress would escape, and either mortally offend her or give her an idea of herself as a humorist. I have done that many times. I have held during my early married life or had I simply become more human? The question lingered with me after I had said lamely enough to Katie:

"Yes, it is, joke, Katie. Please do as I ask, and had received her joyful, familiar greeting.

"All right, Mrs. Graham, I see." A glance at my wrist watch told me that if I wished to catch the train I had promised Lillian to intercept I could indulge in no further introspection and retrospection. So I promptly shoved the matter of my martinet mother-in-law out of my mind, took a last touch of the careful toilet I always make for a trip to the city, and made my train with only a few gulping seconds to spare.

I hate to hurry. It upsets both my nerves and my dignity. The consciousness that I was flushed, that my hair was uncombed, that the passengers had gaped at my breathless entrance with varying degrees of amusement made me uncomfortable all through the hour's journey.

It was only when I alighted from the train that I recovered my poise. As I walked up the stairs to the line of waiting ladies I caught just a glimmer of a woman's face entering a doorway on the other side of the driveway. Her face was turned from me, but something in the graceful lines of her figure and the way in which she managed her entrance turned me fairly faint.

For though I knew that she was an ordinary woman, a picture of Grace Draper flashed in memory before my eyes. "Ain you ill, mam?"

The English taxi driver jumped down from his seat as I put up my hand in a feeble summoning gesture. He had just deposited a fare, and as I accepted his assistance into his car I felt almost as if he had been sent by Providence to be my aid. For I believed I should have sunk to my knees in utter penitence weakness if I had not been able to drop him upon the cushions of his car.

"Trifile. It will soon pass," I replied, as I gave him Lillian's address. He gazed at me doubtfully, evidently debating whether, in case I were ill, it was safe to carry me in his car. What decided him I do not know, but a second later he shut the door with decision and returned to his white. As we were driving out into Stevens Avenue I tried to school myself to self-control, scoring myself for a woman's fancied resemblance to Grace Draper no unnerve me. But it was of no avail.

The beautiful, cruelly mocking face flashed before my eyes as I was on my way. I had but a few moments upon the night that sent poor old William Trumbull and drug-store Mrs. Allie into eternity. Even the rage and hate which distorted it then could not rob it of its striking beauty. The sheer boldness of her triumph over me, the bare, unadorned, unadorned, and defiant which had haunted me at intervals ever since that night, came back to me with redoubled force.

I hope, but I am brave as most women, but I fairly cowered in my seat at the fanciful possibility that Grace Draper might come back into my life.

(Continued Tomorrow)

16-inch week-end cases, \$12.00  
18-inch week-end cases, \$12.50  
20-inch week-end cases, \$12.75  
22-inch week-end cases, \$14.00  
24-inch week-end cases, \$14.50  
Main Floor

—But then two-tone SATINS certainly deserve

pages of description as to lovely colorings—and the evening gowns and dancing frocks they will sponsor

—\$3 and \$4 yard.

SPORTS SILKS, in plaid and stripes, including the Tally-ho design in different colorings—endless variety here to choose from in weave or color, combination or pattern—\$3.50 to \$7.50 yard.

Silk—Main Floor, Annex

City of Paris Dry Goods Co.

—TAFFETAS, daintily and delectably checked, striped and even flamboyantly striped in colors—36 inch width, \$2.50 yard.

—and again, TAFFETAS in these exquisite two-tone (changeable edible) colorings that defy description—36-inch, \$2.50 and \$2.50 yard.

CANTON CREPES—in its best quality and best behavior, too, for it leads in the matter of soft frock materials—the desired colorings, 40-inch width, \$5.50 and \$6.50 yard.

—But then two-tone SATINS certainly deserve

pages of description as to lovely colorings—and the evening gowns and dancing frocks they will sponsor

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SPORTS SILKS, in plaid and stripes, including the Tally-ho design in different colorings—endless variety here to choose from in weave or color, combination or pattern—\$3.50 to \$7.50 yard.

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Where "old-fashioned prices" show—

## New Spring Dresses

\$45 upward to \$105

Exquisite collection of Taffeta, Canton Crepes, Twills, Satins and delightful combinations, all of which may be accepted as the latest authoritative developments in feminine apparel.



DESCRIPTION  
OF  
DRESSES  
SKETCHES  
—FROM  
LEFT TO  
RIGHT—

Puppy-skin Taffeta with cluster ruffles, alternating with plain panel, graceful sash—\$45.50.

Taffeta Cloth Frock in navy or beige, circular skirt — silk Roman sash—\$69.50.

Navy Picotine, effectively embroidered in platinum gray, smart new silhouettes portrayed—\$59.50.

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CHRONIQUE DU  
PRINTEMPS  
New Laces and Embroidered Bands

REAL FILET LACE—  
20c TO \$3.25 YARD  
Edges and insertions from 1/2 to 8 inches wide. Well made clear meshes, in floral and conventional patterns.

HAND-MADE CROCHET  
60c TO \$4.50 YARD  
In widths from 1 to 5 inches wide, edges and insertions. Very much used for neckwear and underwear. Some sets to match.

HAND EMBROIDERED  
BASTIÈRE AND  
ORGANDIE BANDS—  
\$1.35 YARD UP

Sheer fabrics, daintily floral patterns, in continuous bandings, also individual motif bandings, 1/4 to 5 inch widths.

HAND EMBROIDERED  
NET BANDS—  
\$2.75 YARD UP

Exquisite designs on strongly-woven nets, in conventional and separate motif bandings. 1 to 6 inch widths.

The correct thing in  
GLOVES

Reynier Glace Kid Gloves, pique senn, daintily embroidered backs, Two clasps, White and colors—\$5.00 pair.

French Glace Kid Gloves, pique senn, silk embroidered backs, White, black and colors. Two clasps. \$3.50 pair.

City of Paris is sole agent for  
Reynier gloves—they fit and  
wear the best.

First Floor.

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The favored jewel of  
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A superior collection of uni-colored beauty, French and American makes. Sole agents in this city for Sea Garden Pearls. Also strands from such makers as La Tousca, Richelieu.

Lengths from 16 to 72 inches, \$7.00 to \$150.00.

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Fabrikoid Luggage

A new, specially treated fabric that has the appearance of leather plus its bearing qualities. Is pliable, scuffproof, stain and water proof.

16-inch week-end cases, \$12.00

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20-inch week-end cases, \$12.75

22-inch week-end cases, \$14.00

24-inch week-end cases, \$14.50

Main Floor

Embroidered!

Embroidered!

New Spring Fabrics

just arrived from New York

designs and colorings that present a new loveliness, a new richness, and a newer elegance than anything in embroidered wool materials have ever before offered.

1 yard and a 1/2, or a little more, easily designs the skirt, and we have the same materials, without embroidery to match, so that blouse or coat may finish the costume.

Colors cover all shades of taupe, henna, Allerger, ostrich, canard, reindeer, delfine and black as to grounds—and the silk embroideries in contrasting colors we could not begin to enumerate. The materials are—

Poiret Twills, Tricotines, Velours and Duvetines, \$12.50, \$15 and \$20 yd.

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Broder Fabrics—Main Floor, Annex

## The Old Days

## EARLY DAY NOTES

(Contributed by Oakland Pioneers—No. 30)

the early days there were young men and women here who have since made their mark. The west side of Broadway, between Third and Fourth, S. Heyman, a tinsmith, conducted a general hardware and store business. Family occupied the second floor of their home and it was at that the present Sir Henry man commenced the study of violin. His parents were very simple and were always kind and frank with the many Sigmund Reel, the violinist, now also located in San Francisco, was a cousin of the Heyman and lived at Ninth and Franklin grocery stores at the north-corner of Seventh and Broadway—usually called "The Boys" was run by Fred E. Henry, Evans, Diedrichathen, commonly called "Evans" and Octave Lamarche, latter partner went home to nad when the partnership was dissolved; Rathjen started a grocery business on Clay street; Evers became an undertaker; Fred Dohrmann, usually died, established the firm of Arthur, Dohrmann & Co. in San Francisco, and during his later years was at the head of the Red Cross Society there.

in the early '70's, at Twelfth and Broadway, a Mr. and Mrs. Kahn, their sons and daughters followed with like offers, showing how highly he was esteemed by all.

Just Folks  
by EDGAR A. GUEST

## LUCK

Luck had a favor to bestow And wondered where to let it go.

"No lazy man on earth," said she, "Shall get this happy gift from me.

"I will not pass it to the man Who will not do the best he can.

"I will not make this splendid gift To one who has not practiced thrift.

"It shall not benefit deth, Nor help the man who's played the cheat.

"He that has failed to fight with pluck Shall never know the Goddess Luck.

"I'll look around a bit to see What man has earned some help from me."

She found a man whose hands were soiled

Because from day to day he'd toiled.

He'd clutched at every circumstance Which might have been his golden chance.

The goddess smiled and then, kerslap! She dropped her favor in his lap.

(Copyright, 1920, by Edgar A. Guest)

## Symphony At U. C. Is Successful

By ROY HARRISON DANFORTH.

After the auspicious opening concert of the new series at University of California of the San Francisco Symphony orchestra the success at last of this venture seems probable. Last season and that before were far from what they might have been from the financial standpoint. G. W. Windham, manager of the symphony organization recently was quoted to the effect that a considerable portion of the orchestra's deficit should be due to the Berkeley series.

In spite of this unpromising prelude, Professor Sam Hume of the Greek theater ventured again, and last Thursday night the audience for fifth filled Harmon Gymnasium. The concert they held should make every one of the auditors a booster, which promises an even larger attendance next Thursday night. At that time the following program will be rendered:

Overture, "Russian and Ludmilla"...

Symphony B Minor, "Unfinished"...

Allegro moderato Andante con moto

"A Faust Overture"...

Suite, Opus 10, in F minor, Dohnayi Andante con variazioni Scherzo Romanza Rondo

Support of the symphony series

MR. AND MRS. HENRY JANSEN, who have come from Amsterdam to find inspiration in Berkeley.

## Miss Jordan And Gardner In Recital

The fourth attraction in the Artist Concert series at the Auditorium theater is announced by Miss Zeretze Pottay as a recital by Mary Jordan, contralto, and Samuel Gardner, violinist and composer. The date is March 4. Miss Jordan has had considerable operatic experience, particularly with the Century Opera company, and has appeared in recitals from one end of the country to the other, with much success. Gardner has won quite as much renown as a composer as an executant. He was the winner of the Pulitzer prize in 1913, the Los prize for a symphonic poem and other recognitions of merit. The program to be given follows:

(a) Sonata D Major... Handel Adagio—Allegro—Larghetto—Allegro

(b) Air ..... Bach

(c) Variations ..... Tartin

Mr. Gardner, II

Aria—O Don Fatale (Don Carlos).... Verdi

Miss Jordan, III

(a) Romance

(b) Prelude C major

(c) Prelude G minor

(d) From the Canebrake

Mr. Gardner, IV

(a) Beau Soir ..... Debussy

(b) Les Papillons ..... D'ambros

(c) Introduction—Berceuse ..... Debussy

(d) Algar La Sol ..... Fauré

Chanson Norvégienne, Fauré

Miss Jordan, V

(a) Aria ..... D'ambrosio

(b) Ballet Music from Rosamunde ..... Schubert

(c) Molly on the Shore ..... Gräinger

(d) Introduction and Rondo Capriccioso ..... Saint-Saëns

Mr. Gardner, VI

(a) Deep River (dedicated to Miss Jordan) ..... II, n. 1, with strings

(b) The Old Folks at Home, With Strings ..... Dels

(c) God's World ..... Hauseman

(d) I Passed By Your Window ..... Brache

(e) Awake, It is the Dawn ..... Cecil Burleigh

Miss Jordan, VII

(a) Ye Who Have Earned Alone ..... Tchaikovsky

(b) La Nuit ..... Léoncavallo

(With violin obligato) Miss Jordan and Mr. Gardner, Stella Barnard at the piano.

## ARRANGING FOR MUSICAL CONTESTS

recently was asked in resolutions adopted by the Berkeley Chamber of Commerce. Other means of advertising the series have been taken, including the circulation of letters.

The following are, in part, the resolutions commanding the concert series adopted by the Berkeley Chamber of Commerce:

"We earnestly urge all our citizens, and particularly our merchants and manufacturers, and all who are financially interested in the upbuilding and welfare of our community of Berkeley, to give liberal support to the series of symphony concerts now being offered at Harmon symposium by the San Francisco Symphony orchestra, Dr. Alfred Hertz conductor.

"The high character of this splendid musical organization insures entertainments that are most delightful and elevating, intrinsically worth more than the price of admission.

"The benefit to the community derived from these performances is important not only by reason of the influence for good that they exercise, but considering them entirely from the viewpoints of commercialism, they form a valuable asset to our city.

"Information has reached us to the effect that unless more substantial financial encouragement is vouchsafed these symphony concerts, which have become a recognized institution in our city, will be discontinued. This we would look upon as a thing much to be regretted and exceedingly hurtful to the community.

"The liberal and even generous support of these concerts and of all musical and dramatic events given under the auspices of the University of California, ought to be affiratively considered by the people at large. This is a practical recognition of the duty of town and gown. There is no division here. We are all directly interested in the success and prosperity of the university, and for this reason which artists and others belong to the heart of Berkeley, literally as well as figuratively, and the university reciprocates our affectionate regard and repays by contributions to the artistic and ethical elements of our lives in a way so lavish that nothing we can do can possibly repay.

"When these delightful artists come to Berkeley they are entitled to the courtesy of a well-arranged platform. This ought to be the first care of our people. The time has come when the words and acts of the business and industrial elements of our community ought to insure the success of these concerts, and we call on all our members for substantial financial aid in this important matter."

## COMING FROM HOLLAND TO MUSICAL BIRKINLEY

The Beethoven Piano Club, consisting of the pupils of Roscoe Warren Lucy and their pupils, held an open meeting last Sunday afternoon at the Berkeley Piano Club, when an interesting program was offered. The performers were Gisela Jansen, Mrs. Henry Jansen, both presented by Miss Lorraine Ruddick; Weston Bentler and Betty McInerny, presented by Miss Alice Murphy; Miss Myrtle Fielding, Miss Grace Jurgens, Miss Florence Little, Miss Ruth Jenkins, Miss Evelyn Kuhner, Miss Stella von Jessen and Miss Gladys McCausland.

## GIRLS OF CLUB GIVE PROGRAM

The monthly meeting of the Sausalito Club was held at the home of Miss Mildred Randolph on Athol Avenue. The following was the program which was given: Piano solo, Mozart; Miss Randolph; violin and piano sonata, Haydn; Alice Davies Endris and Miss Randolph; vocal solo, "Volche siegen," Mozart; piano trio, "The Creation," Haydn; Miss Merlin Selander; whistling solo, Miss Persis Edwards.

## BEETHOVEN CLUB PUPILS IN CONCERT

The Beethoven Piano Club, consisting of the pupils of Roscoe Warren Lucy and their pupils, held an open meeting last Sunday afternoon at the Berkeley Piano Club, when an interesting program was offered. The performers were Gisela Jansen, Mrs. Henry Jansen, both presented by Miss Lorraine Ruddick; Weston Bentler and Betty McInerny, presented by Miss Alice Murphy; Miss Myrtle Fielding, Miss Grace Jurgens, Miss Florence Little, Miss Ruth Jenkins, Miss Evelyn Kuhner, Miss Stella von Jessen and Miss Gladys McCausland.

## MUSIC OF STUDENT MAJOR TO BE HEARD

A recital of the incidental music of the "Parthenon," the masque to be given this spring on the University of California by the women students, is to be given this afternoon by Miss Edith E. Pasmore. Miss Pasmore will be at home for the occasion on April 23, according to joint announcement of Selby C. Oppenheimer and the Greek theater committee of the college faculty.

The event is of unusual interest and importance. This is the only Eastern musical group of orchestral dimensions that comes West this year, with the exception of the orchestra supporting the Chicago Opera company. It will be under

the direction of Dr. Alfred Hertz. The program will be calculated to damp all ardor and ambition.

Alone I hired a small hall, and then went about selling tickets to my friends—people who had heard me sing in the choir, either at the Presbyterian church or that of St. Francis in Melbourne. But my parents were distressed at the whole affair. My father went around to all the ticket holders and asked them as a family favor to stay away. And they did.

On the great night I faced an audience of just two persons yet I sang my whole program through

practically as though the place were packed with enthusiasm. In the

same spirit I met and overcame

## Music and Musicians

## SUCCESS IN SINGING--HOW TO OBTAIN IT

By Mme. Nellie Melba



MME. NELLIE MELBA, who tells of her own success and tells others how they may achieve. —Photo by Aime Dupont.

## THE FIRST REQUISITE OF SUCCESS

I have received as many as 125 letters in a single day from students of singing who sought my help. In one day also thirty or forty more have begged for a hearing; and I found that some of these could not even tell me one note from another, or, in my view, mediocrity is best discouraged. It can only hamper or obscure real talent, overcrowding the singing profession, and discrediting, or even irritating, the musical public upon whose patronage the highest art must ultimately depend.

Therefore, I shall speak quite plainly, confident that the student with a fine voice, as well as the true temperament and determination, will profit by my no, too rosy words.

There is no royal road to success in singing; I insist on correct breathing, even though the possibility of a beautiful voice can be marred by faulty breath control.

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**S**AN FRANCISCO, Feb. 19.—So far as can be seen from an unprejudiced viewpoint, the acquisition of Spring Valley properties by the city is a reasonable proposition. It may even be necessary to a municipal supply, affording a ready distributive system and amplifying the supply which is to be brought from a greater distance. Many right thinking people recognize this; and yet there seems to be opposition to it that is stirring the proponents of the measure to unwanted energy. But two supervisors are opposed to the purchase—McSheehy and Schmitz. The latter seems to be merely in dissent, but the former is most emphatically "fercious," not only coming up with a dissenting vote on every phase of the proposition that gets official consideration, but attending every meeting held to discuss the matter to get a chance to voice his opposition. That the municipal administration generally is favorable is evidenced by the signs out at every turn. On the municipal street cars are placards bearing the mayor's signature, urging everybody to vote for the purchase, assuring that Spring Valley will pay for itself. Every city-owned automobile bears placards to that effect. The carts of scavengers are adorned with emphatic advice to voters to cast their ballots in favor of the purchase of Spring Valley. What interest this purchase may be to anybody aside from the one that may be general to everybody—that of providing a more adequate, more reliable and in every way a better water supply—I shall not undertake to say; but certainly the effort is unusual to carry the election. A mere consideration of the general public welfare does not often stir the municipal administration to such activity. It will require a two-thirds vote to carry the proposition.

### The Sunday Law

Just how consideration of a Sunday law gained status with the Board of Supervisors it might be interesting to know; but that it has become a legislative nightmare is undoubted. A number of hearings have been had, a measure has been drafted, considerable acrimony has been engendered, the fact has been made apparent that other communities and the American people in general no longer approve of Sunday laws as such, and that San Francisco, of all communities, is the last that might be expected to take up such legislation. But the matter had been carried so far that it is not easy to drop it. The municipal board seems to find itself in a position similar to that of the man who had the bear by the tail—it can't neither retain its hold nor let go gracefully. Of course, the Sunday law that has been proposed has no moral status. It is merely to compel the closing of certain businesses, and is urged by proprietors of competitive businesses. The attempted legislation has no ethical basis. The more it is considered the less tenable it appears. But the persistence of proponents is embarrassing. It is to come up again Monday.

### An Inquiry That Is Annoying

Senators Johnson and Phelan's inquiry of the president of the Chamber of Commerce why that body went on record against the alien land bill, aimed at Japanese, and soliciting a clear statement of the position of that body, is proving bothersome. It can readily be understood why such request is made when the California Senators are standing the brunt of the Eastern quiz consequent on their claim that California is a practical unit on all questions calculated to prevent the encroachment of Asiatics. Eastern doubters refer at once to the action of one of California's most important bodies. It is quite necessary to have an explanation ready to meet such citation. It is explained that the position of the Chamber of Commerce, through its board of directors, was that the proposed law would not be effective as against Japanese, because they could still gain control of land by other devices such as crop contracts, etc. This may or may not prove satisfactory to California's Senators; but the whole incident has annoyed the chamber, and caused some dissatisfaction. With the State so overwhelmingly against Japanese invasion and control of land, the chief commercial body of the State is in an anomalous position when it takes the opposing view.

### Making the Auditorium Pay

The Auditorium committee, headed by Supervisor Hayden, has proposed a new schedule of rentals. For the main hall, from 8 a. m. till 6 p. m., the charge will be \$250, except on Sundays and holidays, when it will be \$300. Polk or Larkin-street halls, same hours, \$50. At night, the charge for the main hall, 6 to 12, will be \$300 and \$50 an hour thereafter. Polk or Larkin-street halls, 6 to 12, \$80, and \$10 an hour thereafter. New Years, Washington's Birthday and Thanksgiving occasions, 6 to 12, \$400 and \$50 an hour thereafter. Boxing and wrestling exhibitions, 6 to 12, \$500. There are many differentials. For continued use of the main auditorium for three

days or more, the charge shall be 75 per cent of the foregoing. For time consumed in rehearsals, installation or removal of exhibits, 25 per cent of the foregoing. To encourage the holding of conventions here the supervisors may remit charges to national, state, foreign, commercial, industrial, labor or benevolent organizations. The clause which provided that the ordinance with these provisions should go into effect immediately woke up Supervisor Power. He wanted the ordinance to go over for consideration. He was inclined to think that it had been so framed as to be prejudicial to wrestling and boxing tournaments. Supervisor Hayden came instantly to the defense of his measure, and assured his colleagues that if they would look over the scene after a wrestling or boxing match they would be likely to conclude that even a higher rental for these events would be justified. His committee is trying to run the Auditorium on business principles, and make it at least self-sustaining. Supervisor Schmitz injected the question of operating by big visiting companies, and thought the ordinance could be threshed out further, but that in the meantime it might be passed to print, and that is what happened.

### Gangster Brady

The general public has taken account of the prompt and certain court proceedings by which a quintet of undoubted criminals were convicted of heinous crimes. The public has not been slow to express its satisfaction over the result, and in some degree to remark the contrast that it affords to the usual outcome of criminal trials. All who like to see the law enforced have warmly commended the magistrate for resisting the many attempts to confuse witnesses, to discredit testimony, to secure delay, to gain advantage through dubious affidavits—all the subterfuges that have been resorted to get the culprits off. And they hope the record will not now be marred by the efforts that are being made and whose inception is so near the fountain head of justice as to be disquieting. That affidavits upon which a new trial is sought should emanate in the family of the policewoman who had charge of the girl witnesses and victims, and from a deputy in the public prosecutor's office, is at least enough to attract attention. The public is taking account of the fact that Brady is the one of the gangsters possessed of means.

### Reopening the Mooney Case

The story that I get from behind the screen is that the recanting affidavit of John MacDonald, a witness in the Mooney trial who gave vital testimony against the accused, is the thin end of a wedge to open up the whole case again, and that it meets with legal furtherance in accordance with pre-election pledges. Some things are sometimes known that cannot be proven. This couldn't be, perhaps; yet facts are pieced together in a way to substantiate it fairly well. It is rather a mystifying case. The bullet that broke Flickert's window is the latest perplexing incident. It cannot be figured that the shooting of Flickert would help along toward freeing Mooney. Rather it would appear that there would be danger of arousing the public, and making Mooney's freedom impossible for all time; but Flickert's friends hold that the bombers deliberately attempted to get the former district attorney out of the way. The present district attorney is treating the matter judicially. It would appear to be so little of a district attorney's matter to get a retrial of a person once convicted that that officer might readily see his way to be unequivocal. Yet that doesn't seem to be the case here. The district attorney, while assuring that the State has not borne any of the expense of getting Witness MacDonald back from New York, intimates that he knows who did put up the expense money, but will not tell. Undoubtedly a big effort is to be made in Mooney's behalf.

### Power After the Postmastership

Supervisor Power is under full headway after the job that has been held down during the Wilson administration by Charley Fay, and there is reason to believe that some of his colleagues are not rolling up obstacles to prevent his landing it. Power is a forceful personality—sometimes referred to as a "live wire"—and keeps things considerably stirred up in a body of which he is a member. It will be remembered that when Mayor Ralph came on the scene Power was the chairman of the finance committee. This is recognized by usage as the post of honor on the municipal board. The holder of it is accorded the distinction of substituting in the mayor's chair when the mayor is absent. In some way Power and the mayor became estranged, and the mayor never absented himself during Power's incumbency of the financial chairmanship, deferring a visit East, according to a rumor of the time, for that reason. At the next reorganization of the board McLellan was made chairman of the finance committee. But Power kept pegging away, and the saying that you cannot keep an active man down has been exemplified here. Power is under full sail again, with a chance of coming into port with the big job of postmaster. It ought to be to his advantage that he has already served in the postal serv-

ice, having been an employee in the office here and learning the detail. It has not always been that knowledge of the duties of a Federal position was made a consideration in the appointment of an aspirant, but there are some signs that it will be more that way with the forthcoming administration.

### Solving Great Problems

How the municipal board toils and moils over mighty things is illustrated in this extract from the record of a recent meeting: "Whereas, 775 patrolmen, members of the San Francisco police department, are required by the rules and regulations of the department to wear while on duty a long frock coat and belt, which more or less handicaps them in the discharge of their duty—first, on account of the coat, in running; second, they cannot use their handcuffs or draw their pistols half so quick on account of the flaps of the coat and belt, both being more or less always in the way; and whereas, these same regulations were in effect in a number of Eastern cities and were discarded, and a short three-quarter double-breasted coat of blue and drab color, without belt, were ordered in their place; therefore, be it resolved, that this board requests the police commissioners of the city and county to adopt a double-breasted, three-quarter coat of blue and drab color, of regulation cut and length, without belt, as adopted in the city of New York and in our sister city of Oakland, or such other uniforms as will meet the requirements." When it was proposed to urge this in its raw state on the police commission the idea was jumped at once by Supervisor Power, who is not likely to fall in readily with motions that originate with Supervisor McSheehy. Supervisor Power was of opinion that if Supervisor McSheehy were permitted to meddle in this way with police uniforms, what is to prevent him bringing in resolutions to regulate the length and dimensions of school teachers' skirts, or dictating whether they shall wear "rolled hose" or "socks"? Supervisor Power strongly urged that the resolution be simply referred to the police commission, and let it go at that, which idea was adopted by a majority vote, and the board turned its attention to other grave matters.

### I. W. W. at It Again

A committee on American Ideals would not seem to be just the body to cope with independent Workmen of the World in their characteristic activities; yet a body bearing that name and acting under the aegis of the Chamber of Commerce of the United States has circularized industrial organizations to the effect that within the past month the I. W. W. have put to work their unemployed members as organizers, sending them into industrial plants in various parts of the Middle West. In order to build up a mailing list these obtain the names of workers by getting up raffles, with chances sold usually at 5 cents. The lists are copied in triplicate, one copy is sent to local headquarters, one copy to general headquarters, and one kept by the organizer. Literature is mailed to all whose names appear on these lists, and the organizer usually follows up with a personal interview, and of course a personal appeal. The Committee on American Ideals suggests that this information be disseminated in all industrial plants, so that employees may be forewarned and thus forearmed as to the new method of this persistent organization.

### Correction as to the Berrys

OAKLAND, February 14.—THE KNAVE: Will you be kind enough to correct a notice in the news section appearing earlier in the week, and also appearing yesterday on your page, in connection with the accidental death of Elizabeth Thompson? Mrs. Thompson was famous on the stage in Eastern cities and London as Bessie Darling. After the death of her husband she left the stage, later marrying Charles Berry, nephew of the late Fulton G. Berry of Fresno. Fulton G. Berry, so happily remembered as hotel man, clubman and wit, married Mary Eliza Torrey of San Francisco, their romance beginning in school days when he carried her books, and lasting through fifty-three years of married life. The celebration of their golden wedding was one of the big events in the social history of Fresno. It seems just to the memory of Mrs. Berry, to whom the husband was so greatly devoted, that this matter should be set right. Their two daughters are Mrs. Mindon Berry-Goodwin of San Francisco and Mrs. Oscar de Bretteville of Coronado, the latter so well known and beloved on the stage as Maude Lillian Berry.

GRACE GRAHAM LONG.

### Another Tetrazzini

An interesting story comes to me about the discovery of another Tetrazzini in Hongkong. The quality of her musical achievement is vouched for by experts, and there is a tragic-romantic accompaniment. The talented personage is a Russian Princess—Marianne Tcherkasskaja. There is said to be no question as to her royal status. Her great talent was recognized in royal circles, but her desire to appear as any artist usually does and win popular favor on her merits was not permitted. However, the greatest masters were employed in her education, and she was permitted to appear before gilded audiences in the grand pal-

aces of the nobility. In the great cataclysm her royal audiences were dispersed, the ultra select circles being destroyed, favor and riches took wing and the princess fled to the Orient. There a means of livelihood had to be considered and naturally the talent that was discovered and trained in the days of opulence and privilege is relied on. My informant is knowing to the circumstances and heard the princess sing, so this will be acquitted of being a press notice. There was talk of introducing her to America, but nothing had been decided on that could be considered definite up to the sailing of my informant.

### An Apostle of Bahai

The Bahaiists of San Francisco and vicinity are preparing for the visit of a renowned exemplar of that cult next month. Jenab Fazel Mazandarani, an eminent Persian scholar, for the last ten months has been touring the cities of the United States, and is expected to sojourn here from March 2 to March 10. It is stated in a foreword that Professor Fazel will respond to invitation from any considerable group, with discourses upon any subject of vital interest which may be desired; and that all addresses are free, no collections are taken, nor any subscriptions solicited; that the lecturer receives no remuneration for his services "in the cause of human betterment." All discourses are in Persian, interpreted by Mirza Ahmed Sohrab, former secretary of the Persian embassy at Washington. The Bahai movement is described in a sentence as "the essence of all religion"; as being "bigger than any religion, more universal than any state." Fazel is alluded to as a widely known Persian professor of logic and jurisprudence, "whose knowledge really appears unrestricted."

### First Shipment via Canal

California fruit growers must be vitally interested in the shipment of fruit to eastern markets by water via the Panama canal. A formal test of that method has been made, and so far as I have seen, it has not gained overwhelming publicity. The Charles H. Cramp made the trip to Philadelphia in twenty-one days, arriving February 1. A part of its cargo comprised 1200 cases of lemons and 800 of oranges. The fruit was inspected by a refrigeration expert of the Department of Agriculture several times en route, to determine the effect of climatic changes. One who went with the shipment to take account of all the incidents of the trip reports that it arrived in better condition than fruit shipments usually do by train. The freight rate by water is represented to be \$20 a ton under the increased rate by rail. Baltimore is to be another destination for this special traffic, as it is said to have been shown that 36,000,000 people may be distributed from that center more expeditiously and cheaply than from either New York or Boston. It is said that Baltimore enjoys an advantage in the fact that its exports exceed its imports, resulting in an unusual supply of empty cars ready for immediate use for transporting to interior points fruits ar-

### Removal of Cemeteries

Matt J. Sullivan, as president of the City Planning Commission, goes on record as to the removal of cemeteries. This proposal is embodied in a bill now before the Legislature, providing for the removal of bodies from cemeteries in cities of not less than 100,000 population. There are several old cemeteries, embracing seventy city blocks, which comprise some 150 acres, close to Golden Gate park. They are in the heart of a populous and popular residence district. For more than twenty years burials in them have been prohibited by law. During that time many bodies have been disinterred and buried elsewhere, but more than 120,000 remain. Since burials have been prohibited, funds have not been forthcoming to keep these cemeteries up, and they have fallen into a woeful state of neglect. The bill does not require the removal of the cemetery of Mission Dolores, which is especially excepted for historic reasons. The City Planning Commission earnestly urges the passage of the cemeteries removal bill, representing that "the spirit of progress which should animate us demands that life and energy shall supplant the innumerable signs of death and desolation in evidence over the entire waste of land occupied by these cemeteries." Per contra, a woman's club, organized especially to work against the cemetery removal bill, was granted permission to meet in and use the council room for four days of the current week.

### Villa Now Obregon's Watch Dog

There is an interesting explanation of the Arrieta fiasco. General Domingo Arrieta and his brother started what they expected to be a revolution in Durango coincidently with or shortly after President Obregon's inauguration. It was noticed in the despatches, but there was no follow-up, the enterprise collapsing almost as soon as it began. Its collapse was due to Villa. He learned of the proposed uprising and despatched his brother to the City of Mexico to warn the government. This enabled General Estrada, Secretary of War, to take such prompt and effective measures that the Arrietas found themselves in a trap, with an excellent prospect of their capture

and meeting the regulation fate of Mexican rebels. Thus without striking a blow they divided into small bands and lost themselves in towns and villages, giving up any semblance of an army of "liberation." Another brother, General Andres Arrieta, then got into communication with the authorities and represented that his brothers had had nothing to do with the revolution. It is believed that after the Mexican way, the Arrietas will keep shady till it is certain the government is willing to accept General Andres Arrieta's version. The significant thing, however, is that Villa, instead of aborting an effort to overturn the government, as was his wont for ten years, acted to frustrate such attempt. Instead of being the government's greatest menace he has become its watchdog.

### Emelie Melville a Guest

The Lincoln Grammar School Association, whose annual meet and banquet is held on Lincoln's Birthday anniversary, made it an especial occasion last Saturday. There is an unwritten law that ladies are eligible to participate in these events only if they have been teachers in the famous school. This law was faithfully adhered to this year, though the guest of honor, Miss Emelie Melville, never was on the roll of instru-  
esses at the same reads; but it was conceded that she instructed the old-time boys over the footlights. Every one of them admitted this, for all had heard and seen her in the heyday of her stage appearances. Mrs. Frank Drew was the other honorary guest. Every Californian whose memory goes back with those of the Lincoln school boys—and very many others, for that matter—remember Miss Melville. Her place on the stage was undoubtedly, but not more certain than her place in the hearts of Californians, who have ever been loyal to their own of the footlights. Perhaps Miss Melville is best remembered in "The Royal Middy." One of the "boys" had a particularly vivid recollection of her in that character, with its natty uniform and dashing songs and action. Which brought from her regretful reminiscences—how her costumes and photographs were destroyed in the great fire, not a picture of this character remaining—when a representation of just the character under discussion was thrown upon the screen, it all having been rearranged. The astonishment and emotion of Miss Melville were full testimony of her appreciation of this tribute. Another feature of the occasion was the "Baby Class." Under the rules a Lincoln school boy is not eligible to join the Lincoln Grammar School Association until thirty-eight years after his class graduates. Thus a new lot of members come in every year, though they have had a considerable wait. They constitute the "Baby Class," though they show up with gray heads. Their appearance is always characterized by a sort of mild initiation, and not the least enjoyable feature of the annual banquets.

### A Significant Result

The success of Walter J. Schmidt over John J. May last Tuesday, in what the English would designate a "by-election," called to fill the vacancy caused by the death of Assemblyman William M. Collins, is much discussed by politicians. It gets interest from the closeness of the legislative division on the tax bill, in the so-called fight between the State administration and the corporations. Schmidt did not declare himself on this issue, but May did, being in favor of the State administration; and the fact that he was beaten off, notwithstanding the administration forces, including the Republican State committee, were active in his behalf, is considered significant, not only as to the fate of the tax bill, but as to the dominancy of the Republican party on State issues by the Governor. It is considered that if he could not swing an election of this character he has the prospect of a lively fight ahead in the campaign next year. Schmidt has not announced his position in the great tax fight, but the fact that he did not lack for funds in his campaign, and the further fact that known opponents of the King bill are not cast down over the result, go a considerable way to indicate where he will be found.

### Marriage of a Californienne

A New York paper gives an account of the marriage in that city of Frank O'Neill, sporting writer on the staff of the Sun, to Miss Dodair Dealey. The marriage was rather impromptu and somewhat romantic. Miss Dealey arrived in New York ten days previously, and was to have left for San Francisco at 1 of a Saturday. On the preceding Friday Mr. O'Neill gained her consent to be married instead of entraining for the return trip. The wedding tour will be South, as Mr. O'Neill will go with the "Yankees" on their training trip when they condition for the baseball season. The account states that the father of the bride is a real estate operator in San Francisco. That would undoubtedly mean George D. Dealey, who used to be an operator here, but is now known on the other side of the bay, with an office in the Syndicate building, on Broadway, Oakland.

THE KNAVE.

# AMUSEMENT SECTION

## Oakland Tribune

Sunday, February 20, 1921

### POLA NEGRI, CELEBRATED POLISH STAR, COMING TO CALIFORNIA



#### Best Forty Photoplays of 1920 Selected; Exceptions Are Noted

What were the best photoplays of 1920? Two self-constituted authorities have recently attempted to answer the question. One is the National Board of Review in New York, which passes upon all productions and grants or withholds its approval. The other is in the Motion Picture News, a leading trade magazine. The National Board has selected what it considers to be the best 40 out of a total for the year of over 800. The News has picked nearly as many and divided them into three "teams," after the manner of Walter Camp's yearly selection of all-American football teams. While the selections naturally do not wholly agree, there is a consistency upon which the public has already set its seal of extraordinary approval.

For example, there could be no question about Frank Borzage's production "Humoresque," or about Griffith's "Way Down East," or Fox's "Over the Hill," or Fairbanks' "The Mark of Zorro," or the foreign production, "Passion," or Charles Ray's "Peaceful Valley."

But there is a strange omission from both lists in the case of "2½ Hours' Leave." This production by Henry King of Mary Roberts Rinehart's amusing story

of rookie life was universally praised by the critics and endorsed by public patronage as the best comedy of 1920, and it can only be ascribed to oversight that it does not appear in either of the lists.

Even four of Review's selections, which will meet with general approval, with such exceptions as personal taste may dictate, as follows:

"Humoresque," "Mark of Zorro," "Devil's Garden," "Last of the Mohicans," "Sin That Was His," "Girl of My Heart," "Way Down East," "Godless Men," "Leopard Woman," "One of the Boys," "Paramour," "Deep Waters," "Homeless," "Soothsayer," "I'm Not King," "Jack Knife Man," "Something to Think About," "Conrad in Quest of His Youth," "Soul of Youth," "Great Red Men," "Dwelling Place of Light," "Crooked Streets," "Invisible Divorce," "Jus' Call Me Jim," "Flight Chance," "Devil's Pass Key," "In the Days of St. Patrick," "The Story of the Vikings," "Love," "Tale Gal," "Dr. Jekyll and Mr. Hyde," "Down on the Farm," "Shore Acres," "Treasure Island," "My Lady's Garter," "Copperhead," "Stronger Than Death," "Cup of Fury," "Bloomin' Angel," and "Ruckleberry Finn."

#### Edna Goodrich In Los Angeles To Resume Her Picture Career

Edna Goodrich, one of the late Mack Sennett's numerous wives, is in Los Angeles contemplating resuming her picture career, which was interrupted by a chain of circumstances over which she had no control. Until two weeks ago she was touring the country with her own company in "Sleeping Partners," but, though the tour was successful, she closed her season in San Francisco shortly after receiving a very fine offer from a picture producer here. She is looking prettier than ever and is enjoying a reunion with her grandmother and sister, whose permanent home is in Los Angeles.

Goodrich for several seasons and it is no secret here that Mabel has not registered under the Goldwyn banner as well she did when Mack Sennett stood sponsor for her motion picture activities. Her last Sennett picture, "Molly-O," is all to fame known a comic disaster, and she has not scored as high a rating since then. Sennett has given her a long-term contract and at a salary figure that must have made the comedienne gasp when she signed her name on the dotted line. Her first picture in her old-new environment will be a big romance comedy like "Mickey." It will be titled "Molly-O."

#### Marie Graduates

#### Wheeler Oakman to Star

Marie Prevost, who with Phyllis Haver shares feminine honors in Mack Sennett's 6-reel comedy-drama "A Small Town Idol," began her screen career as a Sennett Bathing Beauty. She and the fair Phyllis reveal the opportunity, says Mack Sennett, that is always open in screenland for girls that combine the gifts of brains and beauty. Neither Miss Prevost nor Miss Haver is any longer addicted to the "small town idol" celebrated "Molly-O" and neither spend any more time on the beaches of Southern California than she chooses for the purpose of recreation. Each, in short, has graduated from the hills to featured honors in Mack Sennett Comedy Productions.

Marie Prevost is a native of Canada, which is near Montreal, Canada. Her parentage was of mixed French and English origin.

#### Miss Normand with Sennett

The return of Mabel Normand to the Mack Sennett fold has given the gossip of the heart of film-land something really worth talking about. Mabel has been with



Mabel Normand.

#### Buster Keaton Joins Doug on Repair List

And now Buster Keaton is laid up for repairs. A day or so ago the comedian stepped upon a plank, which broke under his slight weight and in the resultant fall his left foot was severely lacerated and the ligaments torn. His attending physician has prescribed a rest of six weeks and Buster says he will observe the same. The reason the comedian is not a hero for his pains, is that when the accident occurred, Keaton is utilizing his idle time in sending love missives by wire to his fiancee, Natalie Talmadge, who is in Florida with her sister, Constance. The couple have not seen each other in two years.

Helene Chadwick has recovered from an attack of pneumonia and resumed her work at the Goldwyn studios.

#### Acc Scenarist Signed

Julian Josephson, an acc scenarist, now associate editor at the Goldwyn studio in Culver City, is the author of many exciting stories and adaptations. He wrote many of Charles Ray's greatest successes, including "The Hired Man," "Paris Green," "String Beans," "Grosvenor Lightning," "Crooked Straight," and "The Egg Crate Wallow."

#### Charlie Murray to Go Back Into Vaudeville for Year's Vacation

Charlie Murray, premier Mack Sennett comedian, is planning a return to vaudeville for at least a year. Twenty years ago, with Ollie Mack for a partner, Murray was a prime favorite, and old-time theater-goers will remember pictures that "Finnegan's Ball" offering. Murray's reason for temporarily abandoning the cinema game is that he is in need

of a change. He has devoted seven years to it without a real vacation. With his wife he will go to Honolulu for a rest and upon his return will become a member of the cast supporting Mabel Normand in "Molly-O." This picture finishing her engagement in his vaudeville tour and will cover the same territory he used to traverse with Mack.

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#### Hazel Dawn to Retire and Raise Alfalfa

Hazel Dawn, the musical comedy and picture star, is reported to be about ready to retire from the footlights and the kilts with the intention of living on an Arizona farm. Her proposed refuge is in the Salt River Valley. Accompanied by her father, Fred Toul, her sister, Margaret Rose, the opera singer, and Natalie Toul, of Owyhee, Idaho, she is expected to take possession of her broad acres early in March. Miss Dawn made her first hit in musical comedy in "The Pink Lady." This was eight or nine years ago. Since then she has starred in many pictures and Broadway stage shows. She began her screen career with "Timber" players in the heart of Oregon. She was born in Oregon, but in recent years her home has been at Amityville, Long Island, New York.

#### Has the Screen Vamp Come Back? New Theda Bara Offered \$7000

Pola Negri, whose work in "Passion" has made her a cinema star of the highest grade, will leave Europa for Los Angeles, by way of New York, in May. She has received contract offers from American producers, the most flattering one calling for a salary of \$7000 a week. She has, however, retained to her personal representative, who is now in Los Angeles. Pola is credited with having written that she had received offers from Famous Players-Lasky, Goldwyn and First National.

Has the vamp come back?

With the passing of Theda Bara from the cinema horizon, it was seen that the vamp had had her day. The public had gotten tired of her, and was tired of it. So Fox, feeling the public pulse, shelved Theda, and not another company producing pictures had the temerity to offer Miss Bara a contract.

#### The Vamp Revived

Now, lo and behold, a new Theda Bara has limned high upon the horizon, in the person of Miss Negri.

"Vamping" as an acceptable art has been in vogue almost since human beings began to tread this mundane sphere. So far as records indicate, Eve takes the apple as the first "vamp." Women like always vamped, spasmodically if not continually, and effectively if not always spectacularly.

Vamping as such has been more generally adopted in the last few years, but it has never been more artistically done than in ancient Egypt. Cleopatra of the Nile had

purple appeal. Catherine of Russia was less particular about the social zones from which she selected her vampish objects, and history records no man able to resist her wiles. The whining way of Marie Antoinette set a new standard in the pursuit of happiness, and in those days loyalty as a rule proved easy victims for the "harem."

In fact, there seems to be a great deal of truth in the vernacular of the streets, "the higher they come the harder they fall."

#### A Graphic Portrayal

In a degree the influence exerted by a woman is no more graphically portrayed than by Pola Negri in "Passion," the First National sensational.

Madame Negri, according to the reflections of the critics, portrays impressively the why and wherefore of a ruler's subjugation to the powers of a woman.

It is said the new era in which this massive European production has upset the traditions of home production. More powerful, however, than this tremendous impression is the unique appeal which Pola Negri, as Madame du Barry, has to women. The becoming grace with which she displays her many follies is rivaled only by the frank display of her beauty, her simple spirit, and the natural gaiety of a young and gracious girl. Her eyes are the key to that

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#### Lasky or Fox to Sign Mildred Harris, Says Los Angeles Gossip

LOS ANGELES, Feb. 19.—Mildred Harris, it is reported, will soon attach her signature to a contract with the Famous Players-Lasky company. In October, she will appear in a picture, part of which will be in the next picture.

At the same time other reports

say she may sign with Fox.

One thing is certain. She soon again

will be a factor in the cinema game.

She has been busy of late considering propositions from various sources and for a time she was obsessed by the idea that because of her success under the Mayer-First National banner, she should head her own company.

She has a certain wise owl out Hol

lywood way hints that she is to be

a William Fox attraction in a rel

atively original way. This wise owl even

says that the contract has been signed and that so liberal are the

pecuniary terms that Mildred can

continue to live in the style to

which she has been accustomed

ever since she became a star.

Mildred will be retained for cinema

roles. She is to have the new arran

gements. She is to have for her

associates a male star who is said

to rank in ability and popularity

with the best, and a woman star

who, in her time, has stood as

high in the game as has Mildred.

For a director the trio will have

one of the very best in the busi

ness. This director will receive

most of the profits and his cast

will be highly known as an all-star

unit. At the Fox studio the ul

most resolute is maintained. The

wise owl says that even the Fox

#### A Boy Screen Marvel

A 6-year-old child is largely responsible for Charles Chaplin's success. In his latest and much-vaunted comedy, "The Kid," Jackie Coogan gave the famous

comedian the inspiration for the picture.

Jackie enacted the little

role in "The Kid." He also is said

to have come near stealing all

honors away from the well-known

Charles Spencer. Chaplin him

self admits he comes close to being

being outshined and goes further by

saying he is happy over it.

Chaplin's discovery of the young

McCoogan came up in a big feather armchair that graces the lobby of a

fashionable Los Angeles hotel.

Chaplin told us how they met. The

child's father, a vaudeville artist

then appearing at a local theater,

prior to his entering school.

Irving M. Lesser, well-known

Los Angeles producer, promptly

signed Jackie for a second picture.

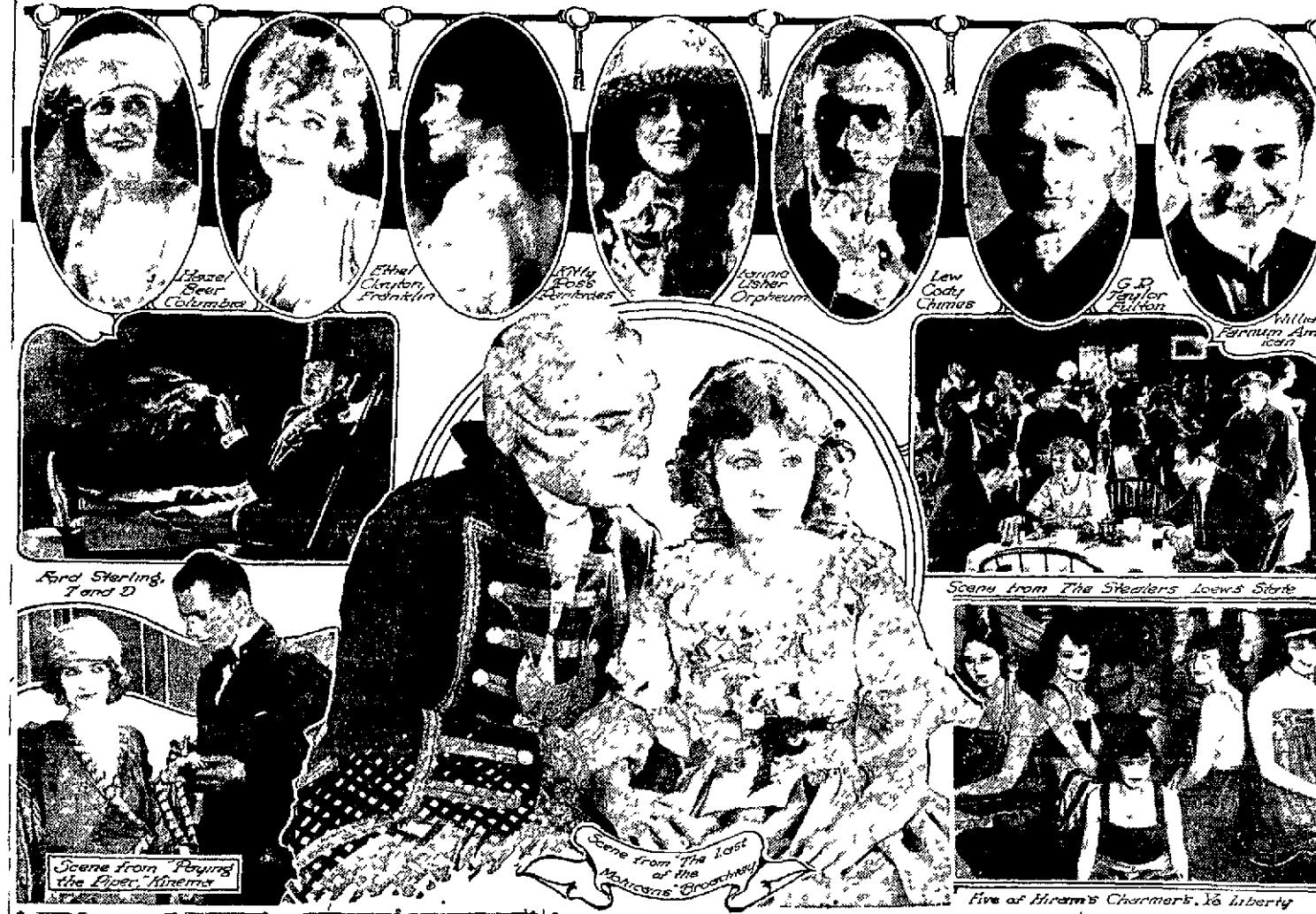
Pat to his work in "The Kid,"

Jackie Coogan had never seen a

motion picture camera. Chaplin

taught him all he now knows.

"Peck's Bad Boy" is the title of the Lesser production.



## BEHIND FOOTLIGHTS

Henry L. Walthall motion picture star is at Kansas City playing in *Taken In* a new comedy by Herbert Bushfield, critic and playwright of Piedmont. The play was first presented in Portland, Or., it was the title under the title of *Would You*. The title change was made at Kansas City. The company is to tour the south and will soon make Birmingham, Ala., which is Walthall's home town.

Nan Bryant, formerly leading lady at the Fulton theater, has been engaged as leading lady for the Jefferson stock company at Portland, Maine.

It is scarcely news to report that Lillian Bacon's *Lightnin'* is still running in New York. Last week was the 16th and every performance is marked by great crowds and packed houses.

Three Oakland players are noted in the list of players comprising the stock company opened by J. H. Stone at the Old People's theater in Sacramento. They are J. Anthony Smith, Rupert Dunn and Anson McNulty.

The Oujia Board *Crime Will Burn* a latest play has been picked for the opening of the spring season at the Fulton playhouse.

J. Daniel Ladd, old time film player who has the distinction of having taken the first American theatrical company around the world and who recently visited here after an extended stay in the Orient is now with the Metro forces in the south taking a try at the motion picture game.

Billie Burke is 39, although she looks younger. She is married to that supreme judge of pretty women, Phoenix Ziegfeld Jr., the musical comedy man. They have a daughter, Patricia.

Mary Miles Minter whose real name is Julia Shelly was born in Shreveport, La., April 1, 1901. She obtained her education through private tutors and had an early stage career. As a child actress she supported Nat Goodwin, Robert B. Elliott, Miss Liske, Bertha Kalich and Dustin Larnum and for four years appeared in the title role of *The Littlest Rebel*. Miss Minter is 5 feet 2 inches in height weighs 112 pounds, has golden hair and blue eyes.

George M. Cohan chose a striking title for his play *The House of Pain* which opens at the Fulton theater this evening. Cohan, originally when it is known that the story of the play has to do with a charming girl whose troubles begin when she is apparently unconcerned safely in a rich man's home as he becomes involved in a love affair.

*The House of Glass*, of course, is a fragile thing, and that is the sort of a house that Mrs. Harvey Lake lived in.

Miss Minter, who gave a bit of her life to the play, with the thrill of life and tragedy, may be certain that Cohan has provided for their appearance in this play of his for the lines of the play substitute with wit and humor.

It is a record that the grim shadows of tragedy seem to creep into the eye and the imagination.

John Wherry Lewis wrote the story of *Paying the Rent* on the theme that she who dances must pay the piper.

Much money was spent in the costuming and settings and in every scene there is a strong appeal to the eye and the imagination.

The Scuttlers, William Farnum's great picture of sea adventure crammed with thrilling situations, hairbreadth escapes and the actor so loves his creature of a double bill of special note, coming today at the American.

On the same bill is Maurice Tourneur's great production of *The Count of Monte Cristo*.

It includes a new beauty, Dorothy Dickson who is quite well known as a New York dancer but who has never before been seen in pictures.

John Wherry Lewis wrote the story of *Paying the Rent* on the theme that she who dances must pay the piper.

The Scuttlers shows Farnum at his very best as a virile son of the sea.

John Wherry Lewis and his orchestra offer special musical settings for the double bill which is rounded out with *Topics of the Day*.

ALSO—

MAURICE TOURNEUR'S Masterpiece *THE HOUSE OF GLASS*

In Clyde Weston's great tale of the ocean

*THE SCUTTLERS*

ALSO—

BROADWAY

2 Days Only :: 2 Days!

The American Drama Festival

*"The Last of the Mohicans"*

Produced by Maurice Tourneur

All Star Cast

And Other Attractions

TUESDAY: W. H. Rogers in *"The Gull of Women"*

Wednesday: Daily 25c and 50c. Tuesday nights 50c and 75c. Sundays and Holiday evenings 50c and 75c.

## Maude Fulton To Star Here During Summer

Maude Fulton is coming to Oakland with her husband, Richard Ober, to star for a summer season at the Fulton theater according to definite arrangements which have just been completed by the theater. For some time the plan by the theater people of the theater here has been under consideration and definite announcement was made yesterday.

Mrs. Fulton will open here the premiere production of at least one of several new plays on which she is now working. It will be remembered that last summer Oakland saw the premiere production of *The Humming Bird*, the latest play which has during the season now closing been a success in New York in Boston and in Los Angeles.

A revival of *The Girl*, ever popular here will be one of the early features of the summer season. In it Richard Ober will play the part of the young man whom she helps to redeem and later wed.

The new play which she will offer to the Oaklanders is *Scout*, a drama in five acts which she has been working for two years. Other plays to be featured in the season include *Rolls Wild Oat* and *Forever After*.

Miss Fulton will arrive in Oakland during May to make preparations for her summer season here. Considerable interest of course will be attached to the first appearance here of Richard Ober as Maude Fulton's husband. It will be remembered they were wedded just a few months in Boston when *The Humming Bird* was there and Ober was in the East with his company.

It has been seven years since Ober played on the coast. He stayed here then at the head of a company producing *Ready Money*.

Billie Burke is 39, although she looks younger. She is married to that supreme judge of pretty women, Phoenix Ziegfeld Jr., the musical comedy man. They have a daughter, Patricia.

Mary Miles Minter whose real name is Julia Shelly was born in Shreveport, La., April 1, 1901. She obtained her education through private tutors and had an early stage career. As a child actress she supported Nat Goodwin, Robert B. Elliott, Miss Liske, Bertha Kalich and Dustin Larnum and for four years appeared in the title role of *The Littlest Rebel*. Miss Minter is 5 feet 2 inches in height weighs 112 pounds, has golden hair and blue eyes.

Some day dear, I seem to always enjoy the *FULTON* the most.

See me today.

GEORGE M. O'BRIAN SENDS IT

"The House of Glass"

(The beautiful drawing room thriller of 62 and 1/2, at Franklin and Fifteenth Sts., 11 a.m. to 5 p.m.)

Extra Matinee Next Tuesday

(Best in 5's Birthday)

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## Local Writer Tells What Makes Drama

The greatest problem of the day for photoplay producers is to secure a good story. Many lines have been written recently under the heading, "What is the matter with the scenario end of the photoplay?" Benjamin B. Hampton, who is one of the most wide-awake producers in the great industry, believes he has solved the problem for he is now producing a series of sixteen family novels, and among them there is no greater than Stewart Edward White, whose novel, "The Killer," is the latest Pathé feature from the Hampton Studios.

White, whose home is down the Peninsula, is just now preparing for a trip up the coast in a specially constructed boat. He expects to come home one of the cooks of Washington and Oregon.

Stewart Edward White is a man who believes that the one great drama is the struggle of the individual man to adjust himself to his environment. He believes that it is possible to lay hold of the hearts and imaginations of a great public through a novel which has no love interest in it. That much-pitted question is, after all, the eternal drama.

"That is what I believe," said White. "Or, I should say, that the one great drama is that of the individual man's struggle toward perfect adjustment with his environment. Accordingly as he comes into closer contact with his environment, the more he succeeds in it. That much does he succeed. That is what an environment is for. It may be financial, natural, sexual, political, and so on. The sex element is important—very important, of course. But it is not the only element by any means; nor is it necessarily an element that concerns an instinct, but on the greater part. Anyone who so depicts it is violating the truth. Other elements of the great drama are as important—self-preservation, for example. It is a very simple, and even more important instinct than that of the propagation of the race. Properly presented, these other elements being essentially vital, are of as much interest to the great public as the relation of the sexes."

### Where Plots Are Thick

Over in Japan the plot of photoplays comes to the audience so thick that the theater manager hires a man to stand beside the screen and explain the story as the plot unfolds. Here in America, we do things differently. The American ends the subject after incidentally naming "Teary" has dedicated a film to the movie maters. "Whispering Devils" is the title.

The Board of Censors in Manitoba have placed a ban on the Universal comedy production, "The Devil's Own," which was condemned by the censors as "indecent." The comedy is one in which the only characters are canine actors. No objection to it has been made in the United States.

Dorothy Phillips may head a picture-producing company of her own the coming season.

## Do You Know?

Mabel Normand's home town is Boston.

Low Cody is now doing a monologue on the Orpheum circuit.

Rupert Hughes' story, "The Wall Flower," is to be pictured by Goldwyn.

Nazimova's eyes are violet, her hair is black and she is 5 feet 3 inches in height.

Marion Dow will play the role of Love in the Paramount production, "Experience."

Betty Compson's sole jewel is a black onyx which her father gave her when a child.

Lillian Gish is to be featured in a picturization of "Faust" by Dr. Wark Griffith.

Agnes Ayres is expecting Famous Players-Lasky to send her to Europe to make pictures.

Alice Lake, Metro star, was a pantomimist and dancer before she became interested in pictures.

Otis Skinner, encouraged by his success in "Kismet," will produce another picture in the fall.

Molly Malone, Goldwyn player, was born in Denver and began her screen career with Vitagraph.

Ralph Lewis and Milton Sills are supporting Pauline Frederick in her latest Roberta Cole picture.

Violet Schram will play opposite Thomas Santschi in his current picture, "The Sheriff of Mo-have."

Carmel Myers was born in San Francisco April 9, 1901. Her father is a popular Los Angeles rabbi.

Bessie Barricane is still vacationing in her Los Angeles home. Howard Hickman, director, is her husband.

Lois Weber is in New York for the metropolitan premier of her latest photoplay, "What's Worth While."

Percy Heath will specialize on comedy drama adaptations for Wanda Hawley and Bebe Daniels, Realart stars.

Clair's Windsor, leading woman in Lois Weber's "What's Worth While," was formerly a Seattle society girl.

Fontaine LaRue, now rapidly climbing the screen ladder to fame, formerly earned a good living as a professional too dancer.

For the fourth time Gertrude Bambrick has brought suit for divorce against her husband, Marshall Nelan, the director. Each of

the previous suits was withdrawn. Miss Bambrick began her screen career with the Biograph company, working with Mary Pickford and the Gish sisters.

Viola Dana had a narrow escape from injury the other day when a team of horses ran away while she was perched on a lousy chair. She was making scenes for a new picture, "The Gallery," her leading man, proved a hero by finally checking the horses.

Miss Ayres has perfect features, a delightful figure and a head of

## Round Figures on Screen Give Realism

In view of its potential importance, surprisingly little has been published about the discovery of the means to add the third dimension to motion pictures.

Those who are on the ground and best able to testify, say that George K. Spoor, one of the pioneers of the industry, and his technical co-worker, John Berggren, have actually discovered the mechanical means to give pictures on the screen the stereoscopic effect which will reduce the flatness of the human and minimate figures and add depth, as we see it with the natural eye.

Discussing the matter as it applies to the making of camera-drama, Lloyd Ingraham, one of the leading directors, said the other day:

"The effect of adding depth to the scenes on the screen will have results in the criticism of illustrations in the projector that can hardly be exaggerated. It is not the mechanical betterment or the improvement in a purely optical way but the dramatic effect that most interests those in the making of pictures."

"Spoor has what he says he has, and its advantages will be available to all of us, we will give credit to him as soon as we can on the stage. We have felt more handicapped than we would admit in transferring the work of the author to the screen. Thousands of people are not able to rid themselves of the fact that they are looking at a mere picture.

"If we can have the assistance of complete illustrations which will come with the element of depth in pictures, we will advance the motion picture as drama to the point where it will be as real as if one were looking through a window at real people, unable only to hear what they say."

Agnes Ayres' Success

Out of a furnace came fame. This has literally proven true in the case of Agnes Ayres, who has made such a hit in "The Furnace," William D. Taylor's successful production for Realart. Not to say that Miss Ayres was not well-known. For she was familiar to thousands as the heroine of "The Furnace" story. She never did the face of her remarkable beauty strike home as it did when "The Furnace" came along with its marvelous costumes, gorgeous English sets and remarkable opportunities for unusual effects.

"Almost any girl could have pleased the public as Folly Valance in that picture," says Miss Ayres, deprecatingly. "The chance to wear twenty-two gorgeous gowns is one that seldom happens. I just was lucky—that's all."

But "luck" doesn't explain it. "The success of Miss Ayres," says Taylor, "lies in the fact that she looks the lady—and wears clothes like one. "The Furnace" simply gave her the opportunity to show the world that thousands of us who knew her personality had realized for so long time."

Miss Ayres has perfect features, a delightful figure and a head of

## LIFE'S "FADE-OUTS" DURING 1920

Death Takes Toll from Screen

The Grim Reaper played havoc with the screen during 1920, taking away not alone dainty Olive Thomas from the Selznick galaxy, but also finding in Robert Harron and Sydney Drew two other shining marks. The list of deaths that concern moving pictures includes:

Cyrus Townsend Brady, scenarist, January 24.

Sam Sothern, actor, March 21.

Sydney Drew, star comedian, April 9.

Walter Edwards, director, April 17.

Clarine Seymour, actress, April 25.

Hal Reid, scenarist and actor, May 22.

Lieutenant Omar Locklear, screen aviator, August 2.

James O'Neill, actor, August 10.

Robert Harron, actor, September 1.

Olive Thomas, Selznick star, September 10.

Mollie McConnell, actress, December 10.

Beautiful light brown hair, shot through with glints of gold. She was born in Chicago, and has no stage experience.

Beatrice Dominguez, probably the best known Spanish dancer in California, and a member of one of the aristocratic pioneer families of the state, will have a prominent part in the last of Tom Santschi's two-reel "Western" pictures. In the latest production include Violet Schram, Otto Lederer, Robert Bradbury and Tom Lingham. The Santschi series have met with great popularity.

If we can have the assistance of complete illustrations which will come with the element of depth in pictures, we will advance the motion picture as drama to the point where it will be as real as if one were looking through a window at real people, unable only to hear what they say."

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## Invasion of European Films Scouted

Because a film feature made in Berlin, called "Passion," has won a large and instant success in this country some of the American producers are said to have been scared by its good acting and the technical efficiency it reveals, fearful of an invasion of foreign picture plays.

But Henry King, the well-known American director, says he has no apprehensions need be entertained.

According to King, there are reasons aside from the technical inferiority of most pictures made abroad why they cannot hope to find general favor here. The chief reason is psychological, he declares, explaining that the phases of life shown in foreign drama do not appeal to our theatrical tastes.

Theater patrons as a rule are not interested in plays whose characters and scenes represent mental processes to which they are strangers. An occasional classic subject or costume spectacle from abroad may provide an exception, but it is only life that comes within their own ken in which Americans are interested. What will entertain Europeans won't appeal to Americans.

While the same is also true, and this suggests a danger to American producers who are seeking foreign markets. We must guard against making our picture plays too local in flavor, and, above all, against writing our titles in advanced American slang.

## Questions Answered

SONNY—Bobby Kalsu is the little boy who takes the part of Harry Bundy, in King Vidor's "Jack and the Man." Edward Gambrell is Clark Kinnard Young's father.

ROSIE MAY—Justine Johnstone's real name is Bette Caprice. She is the girl in "The Wolf of Wall Street" and "Gipsy O'Brien played the part of Rosie. Justine Johnstone is married to Walter Wanger.

M. S. — June Caprice's real name is Betty Lawson. She is the girl in "The Wolf of Wall Street" and "Gipsy O'Brien played the part of Rosie. Justine Johnstone is married to Walter Wanger.

ROSE—Dorothy Kelly has retired from the screen. She married a non-professional, Gail Kane, and is married to Harry Olinson.

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# STUDENT NURSES VALUED FACTORS IN U. C. PROGRAM

Attendance Improved, Efficiency Increased Through Aid of Young Women.

BERKELEY, Feb. 19.—Absences in the Berkeley schools have been cut to the minimum during the past year as the result of rigid health supervision, declared Miss Florence Buddy, superintendent of health visitors in the college of education. The health visitors make regular rounds in the contention of Miss Buddy who, in a report submitted this week to the Board of Education, shows that the presence of nurses in the Berkeley schools has been responsible for bringing about a greater percentage of efficiency in attendance than in any time in the past. When the March 1920 report first came in, the nurses were stationed in the schools, there were 20,973 absences from school the succeeding months show the following decline, according to Miss Buddy's figures: April, 14,007; May, 12,484; June, 6,333.

## STUDENT NURSES

Nurses, for every school in the system supplied by the University of California, teach in classes for graduate nurses. No compensation is afforded them letting school nurse, who does her work for the expense thus afforded. From fifteen to twenty nurses are engaged in school work each week, as the need arises. No nursing service is forced on the pupil, says Miss Buddy.

"Upon prevention, disease rather than cure is the trend set by the nursing unit," according to Miss Buddy. Of the work of the unit Miss Buddy says, in part:

"These nurses are students in the course of public health at the University of California, taking what is essentially post-graduate work. Each nurse is properly registered before entering the system, and follows according to the state law, for special work in the schools. Under the direction of the superintendent provided by the university, and two supervisors paid by the Board of Education and Red Cross, respectively, this group of nurses replaced by a second group at the end of eight weeks, continued their work in the schools until the end of the spring semester."

## SEKILLNESS SIGNS

"As ordinarily defined, the duties of the nurses are to inspect for signs of communicable disease and physical defects, to exclude pupils showing the former, and to strive to secure correction of the latter by reference to physician, dentist, or physician and dentist. Conducting medical examinations, but confining our inspections to those defined by the State Board of Education as not constituting medical inspections. We make no diagnosis, but refer suspected abnormalities to the parent and suspected communicable disease to the city health department, as required by the state law, which reads as follows:

"It is the duty of the attending physician, teacher, principal, nurse or parent or head of household to report promptly to the health office any person who appears to be affected with any disease reasonably communicable. Every child or teacher who is an inmate of a household in which one or more of the communicable diseases mentioned which are excluded from every public, private or Sunday school, etc., for the amount of time corresponding to incubation period of disease concerned."

"We assume that children are absent from school because of communicable disease, either illness or disease, rather than illness. Since absence daily distinguishes a factor in school appropriateness. It behoves us to consider school absence as a preventable condition, and combat it accordingly. Through the co-operation of principals and teachers, we strive to secure each morning a fairly accurate list of absences from each room, and by getting in touch with each pupil, try to reduce these absences to a minimum."

"For detection of physical symptoms and the immediate exclusion of the patient, we endeavor to prevent the spread of infection and the consequent absence. The nurse is essentially a social agent, the connecting link between the home and school, and not infrequently by some little adjustment in home conditions, is able to secure the return of even the habitual truant."

## Two Shot in Battle With Suspected Men

TWIN FALLS, Minn., Feb. 18.—Two suspects were arrested here early today following a gun battle with officers and are being held in the county jail here in connection with the investigation into the hold-up of a mail car on Train No. 2, on the Northern Pacific railroad last night. The men gave the names of Buck Allen and Bob Ford, both of Milwaukee. Don Short, club freighter who was shot in the left hand and Ford in the arm.

Sheriff Felix of Morrison county was notified that a car going at high speed was headed for Little Falls. He intercepted the suspects machine and when they refused to stop, opened fire, which was returned.

## Xavier Martinez At Print Room

It has been a long time since Xavier Martinez has regaled the bay country with teaching and screaming and shouting. But this week shows an interesting group of monotypes, drawings and prints by the artist. "None that leaves the artist with an unquiet mood, let me assure, will lead him to more serious effort in the months to come." To get started to exhibit his art, Martinez has turned to the Piedmont painter, who makes rank with California's foremost artists, for art is he is a gift of God—has given him a studio in the Print Room, the first floor of the building, which is the home of the Print Room.

It was the same old question and Jack was determined. "No, Jack, I know you're big enough for them, but we've had so many expenses lately, and your old suit really doesn't look bad and—"

"Oh, Mother," said Jack, "I read the paper and I've learned one thing that's going to be worth a dollar to me. It's that Cherry's has two stores, one for women of 318 12th street and one for men and boys at 223 13th street, where I can get what I want and you can get clothes there the same way, Mother."

"Really, Jack, if that's the case you won't have to walk and I'll get dressed up, too, just to keep step with you."—Advertisement.

## MOTHER, I'M A MAN NOW

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It was the same old question and Jack was determined. "No, Jack, I know you're big enough for them, but we've had so many expenses lately, and your old suit really doesn't look bad and—"

"Oh, Mother," said Jack, "I read the paper and I've learned one thing that's going to be worth a dollar to me. It's that Cherry's has two stores, one for women of 318 12th street and one for men and boys at 223 13th street, where I can get what I want and you can get clothes there the same way, Mother."

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# SHIPS, SHIPPING AND THE WORLD OF COMMERCE

## JANUARY SNOW WAS HEAVY AND WATER ASSURED

Sierra Covered With a Deep White Blanket, Best in Five Years

Detailed report of mountain snow fall as assembled from data taken at observation stations is issued in a weather bureau report covering Jan. 19, 1921.

Up to January snow had been heavy on the Sierras, moderate on the north portions of the Coast Range and light in the high portions of Southern California. Sierra snow continued to fall throughout the month, but was lighter in the latter half of the month.

Low temperatures and steady freezing prevented little loss of moisture through runoff.

Very heavy snow the heaviest recorded has fallen at Twin Lakes, Alpine County, where at an altitude of 10,000 feet, 260 inches, or more than 22 feet, has fallen. More than 11 feet of snow fell here in the four days beginning January 18.

If the snow on the ground at this station was typical of that of the high Sierras generally, there should be an abundance of water on the snow for the run-off on the ground was 114 inches deep at the close of the month, says the report, continuing.

Moreover, the bottom snow was very compact and had almost the density of ice for the first two feet. There was more snow on the ground in the Sierra than the base of 1000 feet, or any other similar data in the last five years. The seasonal precipitation to February 1 was well above normal in Northern California and throughout the Sierra Nevada.

Moderately heavy snow fell in the Siskiyou mountains and the Coast Range, particularly in the northern portion. Much of this remained on the ground at the close of the month.

Snow fell at low levels on several occasions and there was light snow fall at certain valley stations where snowfall is a rare phenomenon.

The report continues, the report is extremely hopeful. It says:

There is every reason to feel optimistic concerning the water supply which will be available for use in Northern and Central California during the summer of 1921. At the close of January the snow pack in the Sierra Nevada is about 1000 feet high in volume and in density. While the conditions in Southern California are not so favorable there remains ample time before the close of the present wet season for the deficit to be overcome.

Figures appended to the report show, among other data, that the 112 inches of snow on the ground at Summit on January 1 and that 107 inches fell there during the month.

**\$35,000 Worth of Liquors Seized**

MONTEFALLO Feb. 19.—Sixty-two greasy old oil barrels shipped as "brass" were seized at Malona Junction, N. J., on the border to day and found to contain \$35,000 worth of whiskies.

**TO NET 10%**  
We offer a preferred stock of a 4% semi-annual dividend, to net 10% interest, and with rights to subscribe to common stock. The product of the corporation is sold to a large and rapidly growing market, which makes the company's stock a valuable addition to the high income return on the preferred.

Write for full information on this attractive issue or other securities in which you may be interested.

**J. E. THOMSON & CO.**  
101 Liberty St.  
New York

**Build an Income WITH YOUR SAVINGS**

THROUGH OUR PAYMENT PLAN. You can buy **20** dollars and pay for them in monthly installments. Write for details.

**SCOTT & STUMP**

Stock Exchange Bldg. Philadelphia, Pa.

**LEGAL NOTICES**

ANNUAL MEETING OF THE STOCK-HOLDERS OF THE SAN FRANCISCO-OAKLAND TERMINAL RAILWAY.

The annual meeting of the stock-holders of the San Francisco-Oakland Terminal Railways will be held at the principal office of said corporation, said principal office being the office located on the third floor of the building known as the Key System Building, the entrance to which building is number 1825 Clay Street, in the City of Oakland, County of Alameda, State of California on Tuesday the 4th day of March A. D. 1921 at the hour of 4 o'clock P. M. In the afternoon of said day all stockholders of record, or those of record of electing a Board of Directors to serve for the ensuing year and for the transaction of such other business as may come before the meeting.

NO. 8420 Dept. 1000

No. 8420 Dept. 1000

NOTICE OF FILING OF APPLICATION FOR DISSOLUTION OF CORPORATION.

In the Superior Court of the State of California in and for the County of Alameda.

In the matter of the application for dissolution of Liberty Wallpaper and Paint Co. (a corporation) for voluntary dissolution.

No. 8420 Dept. 1000

# NEWS of ALAMEDA COUNTY LODGE ROOMS



LADIES OF G A R. MEET  
Col John B. Wynn Circle No. 12  
Ladies of the G A R. met in regular session Tuesday afternoon with President Burton presiding. The meeting was well attended. Owing application for membership was received.

The charter was drawn in memory of comrades Dr. J. C. Scott, Theo. J. Anthony, Frederick J. Holman and Sister Josephine H. Scott.

Sister Orcutt assisted by her committee is making preparations for the birthday social to be held to-morrow evening in Venerable Hall.

An invitation was received from the Women and Child Workers to be

present at the girls by the government February 22. The meeting closed in regular form and all were invited to the banquet hall where luncheon was served in honor of the committee members on the cottage homes—Sisters

Noack Hale and Page.

NEW OFFICERS HONORED

Porter Lodge No. 272 was given a

reception and Valentine party last

Monday evening by Aloha Lodge No.

272. The meeting was held in the

lodge hall where a supper was served.

Speeches were made by members

of both lodges. The affair is a foreunner of many more of the same nature. It is stated.

DRILL TEAM ENTERTAINED

Miss Dorothy J. Thiesse entertained

the members of the drill team of

the Maccabees at her home.

Monday night games, music, dancing and refreshments were enjoyed.

Those present were David Rosling

Miss Butter, Mrs. Edna White, Mrs.

Anna Cimino, Walter Scott, W. Scott

John C. H. Scott, W. Scott

and Maccabees Louise Hancock, A.

J. Anthony, Frederick J. Holman and

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Noack Hale and Page.

THE WHIST COMMITTEE IS FORMULATED

For the first time a whist party is to be held on March 1. Miss Alice Stock

is chairman of this committee and

is also assisted by the Misses Alta

Cunning and Alice Powers.

WOMEN OF G A R. MEETING

Alameda Camp No. 13523, Monday

Woodmen of America, No. 11, held a

special business meeting tomorrow

evening at 8 p.m. in Old Fellow's

hall, Park street and Santa Clara

avenue, Alameda.

Following the business session a

banquet will be held.

PYTHIAN SISTERS MEET

Local Temple No. 17, Pythian

Sisters held a regular meeting Wed-

nesday evening. After the necessary

business was over the social com-

munity furnished games, music and

refreshments.

The program consisted of piano

solo by Lillian Schell, reading by

1st Chief Lillian Evans and vocal

solo by Gladys Kimmel.

A prize was awarded Sister Edna

Smart for having on the West univer-

sity made by her great grand-

mother.

Among those present were Sisters

Beth, Emily, Stevens and Lorraine

from Olympia, Temple, Guest Valley

and Sister Carlton of Golden West

Temple, San Francisco.

MACCAMBES ASSISTED

At the first meeting held on Thurs-

day, February 1, 1921, No. 8, con-

ferred the degree of fraternity upon

Victor Watt, Emily Mummert

Mabel Scougall, Maude Brown and

Mrs. M. Fischer. The meeting was

conducted under the direction of the

commander, Seiling Anderson.

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**Unofficial Censoring  
Of Movies Proposed**

Rev. Charles C. Kloss of Plymouth is president of the committee in charge of the recently organized Film and House of Public Entertainment and Order Council. This plan, according to Dr. Kloss, would call for an enforcement of the laws of the film shown in the moving picture theaters of Oakland. The present committee to draft representatives from the various theaters were outlined Friday afternoon.

Teacher associations and women's clubs of the city.

Following Dr. Kloss' address the committee, led upon his suggestion, and plans for the enforcement are now being made.

Quite the capital of Ecuador has

recently suffered from earthquake

and volcanic eruptions.

**Gillet, Pardee to  
Debate Tax Bill**

Ex-Governor George C. Pardee of C. C. Young, against William G. Gillett, president of the Southern

opposing sides of the big tax bill

question in public debate this evening at the Auditorium.

Dr. Pardee will take the side of

Senator Herbert C. Jones of San

J. C. originally scheduled to uphold the affirmative side of the question, but with the arguments for and against it as advanced by the men in

the meeting is open to the public

in order to acquaint the people in

with the arguments for and against it as advanced by the men in

to discuss it.

Similar meetings elsewhere

throughout the state have been

thoroughly received by large

crowds and from present indica-

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thoroughly received by large

crowds and from present indica-

**Death Claims Long  
Resident of City**

Residents of this city are con-

cerned over the unexpected

death of one of their number

in her husband, Harry

and Mrs. Laura Kelley. Miss

Thompson, who was

meeting in Oakland will tell us

buried from her home, 602 Third

street last week after a brief

illness. The deceased had resided at

the Third and street address for

more than forty years. She is sur-

vised by her husband, Harry

and Mrs. Laura Kelley. Miss

Thompson was known for many

charitable activities.

# A Shipment of Baby Buggies and Go-Carts!

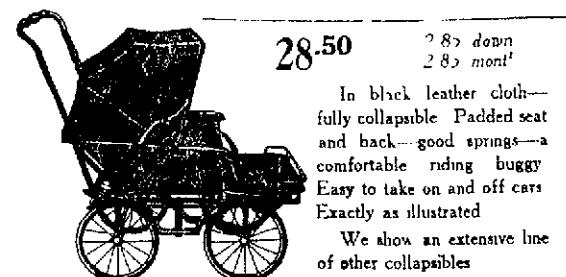
1921 Models just received and sampled in our  
Children's Store, mezzanine floor. The 'Whitney'

and other makes—beautiful colors and uphol-  
stery. 61 different models—12 different colors

**Jackson's Credit Terms=One-tenth down—One-tenth a month**

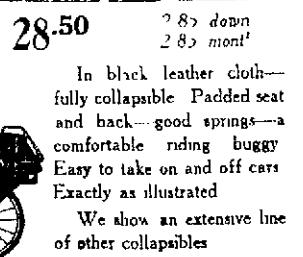
—one price cash or credit—and no interest on the deferred payments.

Illustrating some of the different new models—sketched by our own artist

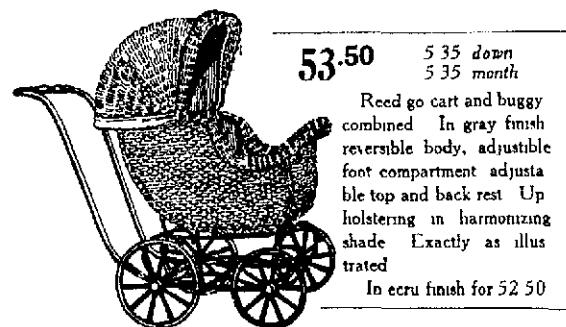


17.50  
175 down—175 month  
Has collapsible top—not shown in sketch. In gray finish. Also one in ecru finish for 17.00. Have collapsible handles.

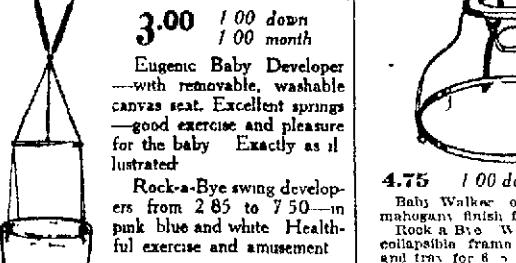
A big selection of other sulky's in different styles and colors—reasonably priced.



28.50  
285 down  
285 month  
In black leather cloth—fully collapsible. Padded seat and back—good springs—a comfortable riding buggy. Easy to take on and off cars. Exactly as illustrated. We show an extensive line of other collapsibles.

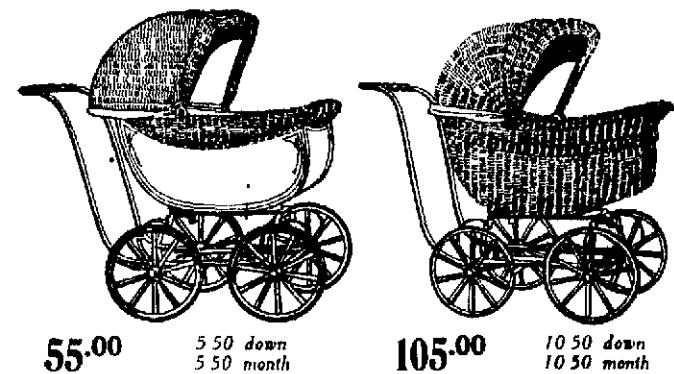


53.50  
535 down  
535 month  
Reed go-cart and buggy combined. In gray finish reversible body, adjustable foot compartment, adjustable top and back rest. Up holstering in harmonizing shade. Exactly as illustrated. In ecru finish for 52.50.

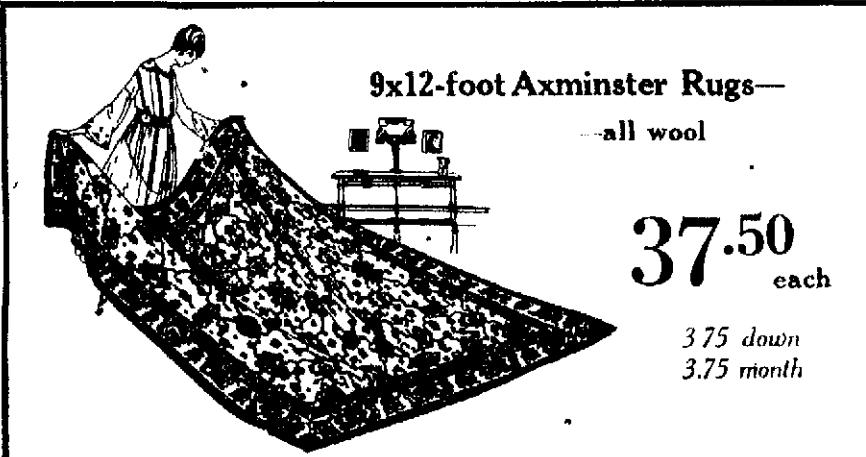


3.00  
100 down  
100 month  
Eugene Baby Developer with removable, washable canvas seat. Excellent springs—good exercise and pleasure for the baby. Exactly as illustrated.

Rock-a-Bye swing developers from 2.85 to 7.50—in pink blue and white. Healthful exercise and amusement.



55.00  
550 down  
550 month  
Ercu enamel wood body with reed trim and adjustable top—adjustable back. Reversible body. Upholstering in shade that harmonizes. Ercu enameled running gear. Comfortable riding—easy to handle. As illustrated. In ecru finish for 100.00



9x12-foot Axminster Rugs—

—all wool

37.50  
each

375 down  
375 month

Warm and cheery for the baby's room, soft and comfortable to play on. Axminster rugs—in a variety of splendid patterns and pleasing color combinations. All wool

rugs—suitable for the living room, bedrooms and dining rooms. A splendid value—rugs that will give excellent wear. Top Floor



75.00  
750 down  
750 month  
Reed carriage—gondola shape. In mahogany finish. Fully lined and upholstered in corduroy of harmonizing shade. Adjustable top. Exceptionally light and easy to handle. Wire wheels, comfortable running. As illustrated. In the ecru finish for 55.00



60.00  
600 down  
600 month  
Reed go-cart in old ivory finish—corduroy upholstering in harmonizing shade. Adjustable top, back and foot rest. Exactly as illustrated. Comfortable riding—very light and easy to handle.

75.00  
750 down  
750 month  
Green enamel wood body with closely woven white finished adjustable top and trim, white running gear. Adjustable back. Upholstering to match. Strong, resilient springs—comfortable riding and easy to handle. As illustrated.

87.50  
875 down  
875 month  
Fine round reed closely woven in ecru finish—corduroy upholstering to match—lined throughout. Full adjustable top and back. An extra at tractive carriage that is exactly as illustrated. Comfortable riding—easily handled. Exactly as illustrated.

52.50  
525 down  
525 month  
Ercu finish—wood body with reed trim—adjustable top and back. Brown running gear. Upholstering in harmonizing color. A beautiful carriage that is comfortable and easily handled. Exactly as illustrated.



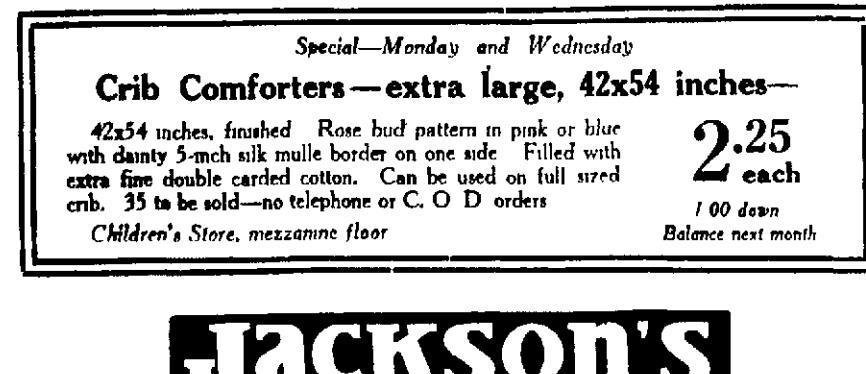
57.50  
575 down  
575 month  
Small closely woven buggy with adjustable hood and back. In light blue finish—corduroy upholstering in harmonizing color. Reversible body. A beautiful carriage, as illustrated. In ecru finish at 52.50 and in gray for 53.50



65.00  
650 down  
650 month  
English carriage—all in dark blue. Fine enameled wood body—fully upholstered in leather cloth to match. Adjustable top—wire wheels. A large, roomy, comfortable carriage—exactly as illustrated.



125.00  
1250 down  
1250 month  
Shell shape—reversible body, closely woven reed buggy in ecru finish. Adjustable top and back. Fully upholstered in harmonizing shade. An exceptionally beautiful carriage—now you will take great pride in taking out. In ecru finish for 45.00



51.00  
510 down  
510 month  
Small reed buggy in gray finish. Reversible body—full adjustable top and back. Upholstering in harmonizing shade. A comfortable riding buggy with excellent springs. As illustrated. In ecru finish for 45.00.

2.25  
each

100 down

Balance next month

**JACKSON'S**

—complete home furnishers

Oakland—Clay Street, between 13th and 14th  
Telephone Oakland 482



58.50  
585 down  
585 month  
An exceptional value—reversible wood body with fine woven finish and adjustable top and back. Fully upholstered in corduroy to match. Ercu enameled body with brown panel trim. Exactly as illustrated.



47.50  
475 down  
475 month  
Small reed buggy—gray finish—upholstering to match. Full adjustable top and back. Extra good spring suspension—as illustrated. Comfortable riding, light and easily handled. In ecru finish for 45.00



# LIKE THE OLD SAYING "A DOG, A WOMAN & A HICKORY TREE"

## LARGE ASSORTMENT SPRING FLOWERS

In a good variety of colors; sprays, clusters and wreaths. Each.....

45c to \$2.95

CHILDREN'S MILAN HATS: Black, brown, navy and white. All with streamers of gros-grain ribbon. Straight, drooping and rolling brims and poka shapes. Each.....

\$1.45, \$2.95, \$3.45

(Millinery Department, Second Floor)

**Whitthorne & Swan**  
OAKLAND'S  
STORE THAT UNDERSALE

Specials for Monday, February 21

Monday, February 21, is California OLIVE DAY

In honor of the occasion we will offer 1200 so-called pint tins of the celebrated "Sunicol" Ripe Olives; medium and large size; fully ripe under prices prevailing generally. (While they last) 20c

Free sample olives from glass containers will be served to all who are interested.

(Downstairs)

# THE MORE RIPE OLIVES YOU EAT "THE BETTER THEY BE"

Fancy Hair Bow

## RIBBON

4½ to 5½ inches wide; variety of patterns and colors. Special, yard. (Main Floor) 49c

And the more of our BARGAINS you get the better they be. Tomorrow is California Ripe Olive Day, and everybody in California should boost RIPE OLIVES. We know that every buyer that comes here tomorrow will BOOST for our BARGAINS, especially the ones they get in RUGS, CURTAINS, DRAPERY, BLACK SILKS, GOOD STAPLE DOMESTICS at GOOD OLD LOW PRICES, and everyday household needs, including GROCERIES and RIPE OLIVES, all of which are on SPECIAL SALE Monday. A BANNER SALE FOR HOME FURNISHERS. COME EARLY.

WHITTHORNE & SWAN.

## Children's Union SUITS

Natural gray; high neck, long sleeves, ankle length; medium weight; "Mayo" brand; all sizes, 24 to 34; our former \$1.75 value for, suit (Second Floor) \$1.00

"TAKE THE STRANGER OVER THE SKYLINE BOULEVARD"

## A Tremendous Sale of Rugs, Linoleums, Curtains and Draperies

Sale on Third Floor

In some instances, the merchandise is offered for less than the present mill prices to us. This sale will start Monday and continue Wednesday and Thursday, but we advise early shopping, as some of the bargains will not last long.

Sale on Third Floor

Double Border Scrim  
White or ecru; just  
400 yards to be sold; 19c value for, yard. You will have to be here early for this one. 5c

Fancy Dot Marquise  
White only; yard wide (slightly imperfect). Perfect goods sell at 95c. Special at, yard. 49c

Drummers' Samples Lace Nets  
Beautiful nets of quality; would sell in regular way for \$1.50 to \$3.50 each. Slightly soiled and mused. Special, each piece. 95c

Beautiful Cretonnes  
Big assortment of patterns and colorings. Extra special. Yard 19c

FANCY MARQUETTE DRAPERY: In the wanted colorings; beautiful patterns, (slightly imperfect). Special at, yard. 49c

WATER COLOR SHADES: Green only; size 3x6; BEST QUALITY. Our usual \$1.25 value for, each. 79c

REMNANTS OF DRAPERY FABRICS: Cretonne, marquise, silkcaline, scrim—

AT ONE-HALF PRICE

DOUBLE FACE TAPESTRY CRETONNES: Rich dark colorings. Special at, yard. 98c

## 1/2 Price Sale Curtains

Mercerized Marquise; ivory or ecru; hemstitched, 2½ yards long. Our usual \$4.50 value at, 2.25

PRETTY NOTTINGHAM LACE CURTAINS: White or ecru; 2½ yards long. Our price, \$3. 1.50

Special, pair

HANDSOME NOTTINGHAM LACE CURTAINS: Beautiful patterns, ivory or ecru. Our usual price is \$7.50. Special, ½ off, 3.75

"SANFORD'S" Heavy Seamless Axminster Rugs 9x12; these perfect well-known Axminsters, in handsome patterns and colorings. Our usual price, each. \$82.00. Special, each

HEAVY TAPESTRY BRUSSELS RUGS: 9x12; lovely colorings; beautiful designs; serviceable

colorings; perfect; our good \$42.50 value. \$32.50

INLAID LINOLEUM: In brown patterns; good heavy quality; our usual \$2.45 value at ½ off. \$1.22½

Square yard

HEAVY FIBRE RUGS: 7x54; pretty patterns; our usual \$2.15 value. Special, each. \$1.49

(Third Floor)

300 Congoleum Mats 18x18; our usual price is 19c. Special, each

5c

## GRASS CARPET

Yard wide; green or brown border. Special at, yard. 39c

## GRASS RUGS

9x12, brown or green borders; very serviceable. Special, each. \$5.50

## Good LOW PRICES on Needed Staple DOMESTICS

Hope Muslin  
36-inch, soft finish, yard. 14c

Bleached Sheets  
Good durable quality; size 72x90. Each 89c

White Huck Towels  
27-inch; plain colors and plaid patterns. Yd. 16c

16c

25c





## French Charm Club Issues Book Which Not One of Opposite Sex May Gaze Upon

### WOMEN OF 40 LOVELIEST, SAYS COUNTESS-CHIEF

Andree de Taverney Refuses to Divulge Tiniest Secret to Masculine World.

By STERLING HEDIG  
TARTE'S SOUL OF FRANCE

JAN. 30.—Woman is loveliest at forty!

The speaker Countess de Taverney admitting to be forty one would seem lovely claiming twenty five. She has the goods. She proves her statement.

And the thing she tells is big—big.

Although the center of The French Charm Club is Paris I could have learned no details there where ladies of society and certain very great business women joined up in a striking feminine work, desire no boudoir publicity.

Here in the littlest of town of the littlest of France in the shadow of a romantic chateau the lovely woman who is nominal head of the work is willing that women in America shall hear of it truthfully—not to mislead from garbled rumors later. They cannot join—the thing is limited to France.

**WOMEN MAY NOT READ**

The defense of the woman of forty? No, said Andree she needs no defense but certain information and encouragement!

In France the club has a book to put into her hands and no Frenchman's ever to see the book.

You cannot enforce such a condition I said.

I can keep it from the general male public who answers "We have taken a hint from American correspondence schools. Part 1 must be returned before receiving Part 2. Part 3 before receiving Part 4. Part 20 before receiving Part 21. Each recipient must swear an oath that no man has read it. Money is no object. The object is to do good to the French family."

There are secrets which every good woman should know of charm and companionship of beauty of attraction. Women of forty keep your husbands. Why stand in the shadow?

Some don't. I said.

**ADDRESSED TO WIVES**

They are the wives who are health, enduring, emotional comforters they can give a triumph in their full flowering—with will power, knowledge of our little secrets and mastery of that pathetic disdain which tempts them to stand back and make room for the saucy younger girl!

I have seen merely the introduction to the club correspondence course. It is addressed to French wives but it concerns all women of forty who in this dangerous period in France, where a full 3,000,000 men all young or marriageable have been half and half, killed or maimed for life!

**EASY TO CHARM THEM**

"Women of forty it was," charm your husband. It was. Were proof needed take note that the traditions of the very young man are unerring—the youth of seventeen, with senses fresh and keen begins with his grand passion for some woman of forty! The thing is traditional, from Harry Esmond to Candide. His first judgement untroubled by calculation awards the apple where it belongs!

The French Charm Club is evidently a ménage. Its members never meet to discuss their interests and as a fact do not know each other but the heads of the movement are powerful and capable both socially and by their influence all the business women of no nation. They have doubtless a great deal of money and while their motives are centered in deep patriotism they get a deal of their force from personal and clan feelings—as is obvious from the conversation of the Countess de Taverney.

**MAN OF 40 IS FOE**

"The worst enemy of the woman of forty is the man of forty," exclaimed the Countess suddenly. The woman of forty is the miser in which he sees with terror, the shadow of his own degeneracy. He forgets that the wear and tear of his last ten years have not been hers. So, the man of forty matrixes the glib of twenty three!

Alas! I said.

Not at first she answered in spite of her wear and tear she finds in the full man her profound satisfaction. In Paris daily we see men of forty make inexperienced young fellows look like boors. The Correspondence Court has a chapter on the best loved man in Paris who has been the subject of continual intrigues and quarrels since 1919—and he will be forty two years old next February.

**MAN AND SLEEPING**

But what a brood he is in the man of forty! He is vain and suspicious. Even when he has his often happenings physical perfections joined to the graces of experience he wants to polish the unoffending loveliness that walks beside him in the path of years! Ah, he makes the woman of forty suffer. "You will be sorry to meet him," he says. His laughing eye makes him in turn grit his teeth with hate. So two perfect creatures at the flower of their heat too often turn their backs on each other leaving opportunity open to wiser hearts and heads—to girls with their intuition and the man of forty purged of pettiness!

The women are the age they look, said dazed.

"No the woman of forty is positively loveliest," replied the lovely specialist. Painters of voluptuous sub—romps colline on green lawns bacheantes sprawling in Pagan festivals or courts of Neptune sunning on golden sands—have always been reproached for falsely "doin' chit" because they partially make their models. Make them older!

**FLATTERY TO WIN**

To attain the perfection of sensual beauty, such painters enlarge roundnesses exaggerate curves and arrive at an unearthly charm in giving the nymph of seventeen a whole lot of outlines which she ought not to have for ten or fifteen years yet, but in it but glorifying the woman of forty the empty face of seven

The total number of Armenians is estimated to be less than 3,000,000.

**COUNTESS ANDREE DE TAVERNAY**

of Tarbes, in the south of France, where she has a chateau. The countess, by patriotic motives, in the interest of French family life, has agreed to pose as head of the French Charm Club, whose object is to defend and encourage the woman of forty—

(Copyright, Sterling Hedig)



## BRIGHT FUTURE PREDICTED FOR QUIET MEXICO

Capitalist Sees in Peaceful Nation Many Opportunities; Obregon Praised

By Universal News Service  
MEXICO CITY, Jan. 19.—When Iresident elect Obregon enters office I feel sure he will be able to come in early understanding with President-elect of the U.S.

His declaration to that effect I have close friend in America a friend who recently reported he can afford the post of minister to Mexico if the United States government recognises the Mexican administration.

In his interview Day, a daily tribune to President Alvaro Obregon

Although he agreed with President Obregon and the handling of his understanding, Spanish who made an interpret necessary to impress him and in particular with great admiration. It is a man of sound tact, a man of wits, a man of great ability, a man of all that is good. But at the same time he is a man of great tact, a man of all that is good.

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## Y. W. C. A. GIVES HELP TO CITY'S WORTHY GIRLS

The Oakland Association Has  
6830 Members and Needs  
Money.

Why should the Young Women's Christian Association be supported to the extent of \$60,000 by the general public? It is being raised by Mrs. John J. Valentine, president, in behalf of the Y. W. C. A. When the workers sat down to luncheon yesterday in the Y. W. C. A. when the workers sat down to luncheon the grand total already subscribed was reported as \$44,946 but following a short speech by Mrs. Valentine the needs of the Y. W. C. A. had been raised to a total of \$45,000.

Mrs. L. L. Cuckroft and her committee won the \$1,000 offered by Durant to the team securing the largest amount in pledges during the day. Mrs. Cuckroft's team reported a total of \$781 which with \$1,000 subscribed by Durant in behalf of the Y. W. C. A. made up the total pledged up to \$11,174.

The men's team reported \$770 in pledges and the women's team secured \$774.

**MEET ON MONDAY**  
There will be no luncheon tomorrow but the workers will be called together again on Monday at 12 o'clock at which time final reports of the drive will be made. These in charge of the drive hope that the entire \$60,000 sought will have been subscribed by that time but if it is not the campaign will be kept open until the entire sum is raised.

**BOARDING HOUSE**  
Mountains a boarding home where girls may secure room and board for a minimum cost of \$8 a week. This home is always filled there is a long waiting list. There is urgent need of a larger home where girls receiving the minimum wage may obtain safe, clean, comfortable living quarters.

The Y. W. C. A. has a continually investigated list of homes where girls may rent rooms at prices within the budget. An average of 160 girls and women are assisted each month to secure safe homes.

During December 1920, the average was 170, and in January an average of 170 girls a month.

Through its free employment service 950 girls have secured positions during the past two months. An average of over 100 placements are made each month.

**GYMNASIUM AND POOL**  
During 1920 the gymnasium was used by an average of 1920 persons monthly, an average of 270 girls of the swimming pool each month. Of these, 100 are members. 7313 non-members.

Over 800 girls have taken special training in religious work in the last year.

Religious has been provided 650 girls and 600 men during the year.

Between 55 and seven hundred calls are answered each day by secretary of the information desk.

Business Women's Forum has 77 members. Business problems are

## Y. W. C. A. Workers Get \$34,925 Toward Fund

Final reports of the budget campaign being carried on by the Young Women's Christian Association were given for the week at the campaign luncheon yesterday in the Y. W. C. A. When the workers sat down to luncheon the grand total already subscribed was reported as \$44,946 but following a short speech by Mrs. Valentine the needs of the Y. W. C. A. had been raised to a total of \$45,000.

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The men's team reported \$770 in pledges and the women's team secured \$774.

**TO KEEP DRIVE OPEN**  
We will keep the drive open and the \$60,000 is raised. The Y. W. C. A. will be given the largest amount in pledges during the day. Mrs. Cuckroft's team reported a total of \$781 which with \$1,000 subscribed by Durant in behalf of the Y. W. C. A. made up the total pledged up to \$11,174.

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**CLIQUE DRIVES ON**  
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These in charge of the drive hope that the entire \$60,000 sought will have been subscribed by that time but if it is not the campaign will be kept open until the entire sum is raised.

**DISCUSSIONS**  
The Young Women's Christian Association is a part of the international organization in the world.

The Gifford Association has 631 members—we want more.

Operating a hotel accomodating 100 men and 100 women at a cost of \$2.50 to \$3.00 a week. Transient accommodations 10 cents to \$2.00 a night.

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Business Women's Forum has 77 members. Business problems are

discussed at their fortnightly meetings.

**CIVIC PROBLEMS**  
The Business Girls City Club in service to 70 girls in civic problems. The club has been organized three months.

The 50 Girl Reserves include high school girls, Indian, Chinese, Japanese and colored girls.

The industrial department serves more than 1000 girls.

Through the International Civic Association, 1000 girls are provided for and assistance is given to men and girls of the Indo-Sia, Indian, Chinese and Japanese population.

The Colored Center provides accommodations for prominent boarders and transient guests at a low cost.

Through the Philanthropic Club of Girl Reserves it reaches more than 1000 girls in the community.

The 1921 annual budget for running the Y. W. C. A. association amounts to \$140,000 of which 65 percent is cared for by the economic and self supporting departments—boarding home, hotel, cafeteria, physical education, membership. The physical education membership is increasing 1 per cent or \$60,000 must be made up in order for the work to continue. The Y. W. C. A. is the announcement of the leaders.

Final reports of the week's budget campaign will be heard tomorrow when the officers, directors and workers gather at 12 o'clock in the Webster Street building. Norman de Vaux, chairman of the executive campaign committee will preside at the credit of the two funds.

In Oakland It's The Royal for Shoes

## END-OF-THE-MONTH SPECIAL BARGAINS!

Over 2500 Pairs of Ladies' Novelty Pumps and Oxfords from a High-Grade Manufacturer. Made of Finest Patent Kid, All Sizes, All Widths—Sale Begins Monday Morning at 9 o'clock.



Positively No Refunds  
or C. O. D.'s on These  
2000 PAIRS OF TAN  
CALF SKUFFERS—  
\$1.90  
PAIR  
ALL SIZES  
UP TO SIZE 2  
FOR MISSES  
ALSO IN  
BUTTON  
STYLE,  
SIZES  
5 TO 10—  
\$1.90 Pair  
Reduced  
Prices on  
Buster Brown  
Shoes  
for Boys  
and Girls

Green  
Stamps  
Given  
with  
Every  
Purchase.  
Ask  
for  
Them

See the  
Hundreds  
of Bargains  
Here in Our  
Clearance  
Sale

Royal Shoe Co.  
CORNER WASHINGTON AND 13TH STS.

San Francisco—923 Market St. and 2528 Mission St.

## 1000 DEFECTIVES MADE WHOLE AT PUBLIC CLINIC

Babies With Inferior Forms  
Made Over by Experts;  
Funds Needed.

At the 11 o'clock service day Mrs. Alice Elson, one of the leading workers in the campaign, declared that the restrictions which have been placed on the solicitors is keeping to the names with their names. The names of the names which have been received and each worker may now sign up in person in any district.

In connection with the welfare campaign which is to be carried on to complete the outfit of the churches of Oakland will observe the largest amount in pledges during the day. Mrs. Cuckroft's team reported a total of \$781 which with \$1,000 subscribed by Durant in behalf of the Y. W. C. A. made up the total pledged up to \$11,174.

The men's team reported \$770 in pledges and the women's team secured \$774.

**TO KEEP DRIVE OPEN**

We will keep the drive open and the \$60,000 is raised. The Y. W. C. A. will be given the largest amount in pledges during the day. Mrs. Cuckroft's team reported a total of \$781 which with \$1,000 subscribed by Durant in behalf of the Y. W. C. A. made up the total pledged up to \$11,174.

The men's team reported \$770 in pledges and the women's team secured \$774.

**CLIQUE DRIVES ON**

There will be no luncheon tomorrow but the workers will be called together again on Monday at 12 o'clock at which time final reports of the drive will be made.

These in charge of the drive hope that the entire \$60,000 sought will have been subscribed by that time but if it is not the campaign will be kept open until the entire sum is raised.

**DISCUSSIONS**

The Young Women's Christian Association is a part of the international organization in the world.

The Gifford Association has 631 members—we want more.

Operating a hotel accomodating 100 men and 100 women at a cost of \$2.50 to \$3.00 a week. Transient accommodations 10 cents to \$2.00 a night.

**BOARDING HOUSE**

Mountains a boarding home where girls may secure room and board for a minimum cost of \$8 a week. This home is always filled there is a long waiting list. There is urgent need of a larger home where girls receiving the minimum wage may obtain safe, clean, comfortable living quarters.

The Y. W. C. A. has a continually investigated list of homes where girls may rent rooms at prices within the budget. An average of 160 girls and women are assisted each month to secure safe homes.

During December 1920, the average was 170, and in January an average of 170 girls a month.

Through its free employment service 950 girls have secured positions during the past two months. An average of over 100 placements are made each month.

**GYMNASIUM AND POOL**

During 1920 the gymnasium was used by an average of 1920 persons monthly, an average of 270 girls of the swimming pool each month. Of these, 100 are members. 7313 non-members.

Over 800 girls have taken special training in religious work in the last year.

Religious has been provided 650 girls and 600 men during the year.

Between 55 and seven hundred calls are answered each day by secretary of the information desk.

Business Women's Forum has 77 members. Business problems are

## Little Twisted Bodies to Grow Good Again



## BIG DEAL IN OIL STIRS COAST MEN

Coast oil men although not immediately affected are awaiting the announcement caused by the announcement of sale by the Sinclair Consolidated Oil Corporation of a half interest in its great Oklahoma-Chicago pipeline to the Standard Oil Company of Indiana.

Both M. T. Sinclair of the Sinclair Corporation and Col. R. W. Stewart, chairman of the Standard of Indiana, directors deny that there is anything behind the deal but a mutual agreement in the interest of economy oil companies.

The pipe line involved are 280 miles in extent delivering oil from Kansas and Oklahoma to the Sinclair refinery in East Chicago, Indiana.

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# TRIBUNE PENNANT RACE MAY BE DECIDED WITH GAMES TODAY

SOCER FOOTBALL MEN ARE BUSY WITH CUP TIES; TWO GAMES SCHEDULED THIS AFTERNOON

## HALTON-DIDIERS TO CLAIM CHAMPIONSHIP WITH ONE MORE WIN

Managers Willing to Call Off the Remaining Games if Leaders Take Long End Today

By EDITH MURPHY

The athletes in the TRIBUNE Midwinter League will not have more than a couple of Sundays to themselves before they will be called to play in the Mission Valley, professional and other leagues about the country, so a good many of the ball players hope that the Halton-Didiers will clinch the Class A flag today and then managers will favor calling a halt. The Alamedaans must win from the Coast Tire and Rubber Company team at Lincoln Park this afternoon in order to clinch the hunting, otherwise they will have to meet the Tire boys next Tuesday afternoon again at Lincoln Park, and also play the C. I. Best Tractors in two games next Sunday. But being anxious for a Sunday or two to themselves before reporting to other leagues, is not going to cause the Tire boys to show any letup in their play this afternoon against the leaders, and they will be just as active as ever on the Alameda diamond.

## Big Leaguers Will Play at Santa Rosa

Petray Memorial Fund Will Be Aided By Ball Game

SANTA ROSA, Feb. 19.—Oakland baseball fans who motor or travel by train to Santa Rosa on Washington's Birthday for the Tetray Motor Hotel ball game will see a great aggregation of local talent including Duffy Lewis who is overставing his leave from training camp in extra days in order to perform in left field against the Santa Rosa Indians.

Lieutenant Governor C. C. Young will be here and will pitch the first ball opening the game which has been arranged to secure funds to perpetuate the memory of James A. Petray, sheriff of Sonoma County.

On the Santa Rosa mound will be seen Walter Sennott the home town star in a battle with Sonoma December 5, 1920, with a monument to his memory in the yard of the county jail. Tickets will be sold at the gate, the state to be held in the 100th anniversary of the state's admission.

Two other games are on the Class A schedule besides the one at Lincoln park. At the San Leandro Coliseum the Alton-Didiers will tangle with the C. I. Best Tractors, and at the Contra Costa park.

The Cotton Millers are tied with the Alamedaans for second place, the Metra Tractors and the Crystal teams could win their games today if they could not be called off.

In the closing stages of the race, the Alamedaans are a few games ahead of the Best Tractors and at the same time leading the Crystal Laundry.

The same day, the Crystal Laundry will travel to the shores town park, will be disappointed, won't be able to get the Indians against the last game against the Alamedaans and are anxious to take another swing at them today. Ray (Duffy) Lewis will be in the hills.

The Alamedaans will use Bill Steenstrake on the hill when they meet the Crystal Laundry at the Coast park. The look of great enthusiasm on the faces of the Indians is to defeat the Best Tractors before so today a game may be better than some fans expect. Let's see what the Alamedaans are scheduled to play subject to change.

Bobobucks—Walter H. Nigle manager, Anderson, local catcher, Field, 4th, 1st, 2nd, 3rd, 4th, 5th, 6th, 7th, 8th, 9th, 10th, 11th, 12th, 13th, 14th, 15th, 16th, 17th, 18th, 19th, 20th, 21st, 22nd, 23rd, 24th, 25th, 26th, 27th, 28th, 29th, 30th, 31st, 32nd, 33rd, 34th, 35th, 36th, 37th, 38th, 39th, 40th, 41st, 42nd, 43rd, 44th, 45th, 46th, 47th, 48th, 49th, 50th, 51st, 52nd, 53rd, 54th, 55th, 56th, 57th, 58th, 59th, 60th, 61st, 62nd, 63rd, 64th, 65th, 66th, 67th, 68th, 69th, 70th, 71st, 72nd, 73rd, 74th, 75th, 76th, 77th, 78th, 79th, 80th, 81st, 82nd, 83rd, 84th, 85th, 86th, 87th, 88th, 89th, 90th, 91st, 92nd, 93rd, 94th, 95th, 96th, 97th, 98th, 99th, 100th, 101st, 102nd, 103rd, 104th, 105th, 106th, 107th, 108th, 109th, 110th, 111th, 112th, 113th, 114th, 115th, 116th, 117th, 118th, 119th, 120th, 121st, 122nd, 123rd, 124th, 125th, 126th, 127th, 128th, 129th, 130th, 131st, 132nd, 133rd, 134th, 135th, 136th, 137th, 138th, 139th, 140th, 141st, 142nd, 143rd, 144th, 145th, 146th, 147th, 148th, 149th, 150th, 151st, 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Fair Examples of These Great Values May Be Seen in Our Display Windows

### Handkerchiefs

—CHILDREN'S NOVELTY SILK HANDKERCHIEFS with neat colored picture designs and colored border. Sale price 5c.

WOMEN'S NOVELTY SPORTS HANDKERCHIEFS in various pleasing patterns. Sale price 4 for 25c.



### Bandeaux 29c

—Heavy mesh bandeaux in the back fastening style with strap over shoulders. In pink only. Sizes 32x40. Specially purchased for this event. Sale price 29c.

Fifty Windows Displaying an Almost Endless Array of Bargains—See Them

Beginning Monday Morning at Nine o'Clock—a Great

# SPECIAL PURCHASE SALE

INCLUDING

## Cottons and Woolens Bought at Auction

WHILE in New York our Buyers attended a great auction sale of cotton and woolen goods and were fortunate in obtaining for this event many articles of merit at prices that will make possible extraordinary savings.

Adding Interest to This Event Are Trustworthy Values in

### Spring Silks

40-Inch Charmeuse \$2.59 Yard  
—Heavy weight, lustrous charmeuse in black and all other popular shades now in vogue. Recently purchased in New York at an unusual price concession and offered Monday for the first time at \$2.59 yard.

Crepe de Chine \$1 Yard  
—Beautiful all silk crepe de chine in the 40 inch width. Excellent quality heavy weight crepe de chine in a great variety of colorings at a price that favorably rivals the cost at the mill. Sale price \$1.00 yard.

Silk Messaline \$1.48 Yard  
—40 inch wide silk messaline in a assortment of beautiful shades for evening wear. Sale price \$1.48 yard.

White Sports Satin \$2.95 Yard  
—Rich, lustrous white sports satin in the 40 inch width. Non printed at a great deal less than regular—\$2.95 yard.

Figured Georgette Crepe \$1.79 Yard  
—Excellent quality figured georgette crepe in delightful new colorings and designs. Width 40 inches. Sale price \$1.79 yard.

#### Chiffon Dress Velvets

\$3.95 and \$4.95 Yard  
—Beautiful black silk chiffon dress velvets now priced at about one half of the former prices and at much less than we could replace them for today. Two qualities both 40 inches wide. Sale price \$3.95 and \$4.95 yard.

Good Black Silks at Low Prices  
—36 inch Black TAFFETA lowered in price to \$1.39  
—36-inch Black TAFFETA lowered in price to \$1.50  
—36 inch Black Messaline SATIN lowered in price to \$1.69  
—36-inch Black DU CHEZ SATIN lowered in price to \$1.95

Figured Sateen 59c Yard  
—Stitch new patterns in shimmering figured sateen for lining purposes. Width 36 inches. Extremely good value at 59c yard.

### Infants' Jiffy Pants 29c

—Durable, waterproofed infants' rubber jiffy pants in natural shades only. A few are 'seconds'. Extraordinary good value at 29c.

### Hosiery and Underwear

#### Sleeveless Vests 16c

—Women's extra fine ribbed sleeveless vests in sizes 16 to 44. Although "seconds", these values are unusual at 16c each.

#### Pink Knitted Bloomers 29c

—Women's serviceable pink knitted bloomers, fine jersey ribbed quality, cut extra full. Special purchase sale price 29c.

#### Union Suits 33 1/2c

—Women's summer weight soft finished cotton union suits in the low neck style without sleeves. Cuff knee length. Sizes 34 and 38 only.

#### Sleeveless Union Suits 59c

—Extra fine quality soft finished cotton union suits in the sleeveless style, knee length. Sizes 36 and 38 at 59c.

### Special Purchase of Women's High and Low Footwear

—We have been rather fortunate in securing this remarkable lot of boots, pumps and oxfords at a concession that enables us to offer them to you at the extraordinary low price of two dollars a pair.

—We can speak freely when we say that it has been many months since we were able to offer like values and styles.

—Boots, pumps and oxfords of various leathers and models. All sizes in the lot, but not in each particular style.

#### Sale Price

**\$2.00**  
2 pr.

Sale Price  
\$21.50



### "The Unusual"

is fully expressed in styling and quality of materials used in these

### Spring

### Dresses

Special Purchase Sale Price

**\$21.50**

—Youthful new springtime frocks—delightful new styles developed in taffeta silk, tricotine, gabardine and poiret twill. About 175 of them in a glad array of pleasing colorings to make selection easy for you. Cute as a bug's ear—and exceptionally low priced. Special purchase sale price \$21.50.

### Spring Suits

Sale Price

**\$27.50**

—Just a limited number of these attractive suits in a special purchase direct from the East. Materials of serge and tricotine in charming tailored models or more novel styles trimmed with smart embroidery. Sizes for women and misses in popular spring and summer shades.

### Beautiful Hair Bow Ribbons

Sale Price  
15c yd.

—Beautiful all silk fabric effects and satin ribbons in new and staple colorings and patterns. Width 4 1/2 and 5 1/2 inches. Extra value at 15c yard.

Black Cotton Hose 19c Pair

—Women's fine quality soft finished cotton hose with reinforced heels and toes and elastic garter tops. See under. Sale price 19c pair.

Summer Union Suits 69c

—Women's sleeveless summer weight union suits with plain or lacey voiles. Low neck style in sizes 36 to 44 at 69c.

Women's Burson Hose 25c Pair

—These are 'seconds' of the famous Burson hose in regular and outsize. Sizes 16 to 16 1/2 in black only. Sale price 25c pair.

Full Fashioned Silk Hose 1c Pair

—Only 400 pairs of women's full fashioned hose in black, white and gray. All sizes in the lot. Seconds. Sale price \$1.00 pair.

Black Cotton Hose 19c Pair

—Beautiful all silk fabric effects and satin ribbons in new and staple colorings and patterns. Width 4 1/2 and 5 1/2 inches. Extra value at 19c pair.

Boys' Blouses 55c

—School blouses of percale in various plaid patterns and colorings.

Black Satin Bloomers 48c

—Children's durable black satin bloomers with elastic lace and waist sizes 6 to 12 years.

Knitted Bloomers 25c

—Children's knitted bloomers in lace only finished with elastic. Sizes 2 to 8 years.

Gingham Dresses \$1

—Amoskeag gingham dresses in novel plaid and check patterns trimmed in contrasting colors. Sizes 7 to 14 years.

Flannelette Gowns 69c

—Children's flannelette gowns or sleepers in sizes 2 to 10 years.

Children's Bungalow Aprons 50c

—Serviceable little bungalow aprons trimmed with ric rac braid. Sizes 2 to 6 years.

Children's Rompers 95c

—Cotton blue and tan ric rac rompers trimmed with white.

EVER alert and watchful for unusual merchandising opportunities our Buyers were also able to get some remarkable "special purchases"—and this week, we are offering them to you at very low prices that are away below regular.

### French Serge Suitings

\$1.98 Yard

—Extra fine, lustrous, durable French serge in dark and medium blue. Width 40 inches. Extra value at 1.98 yard.

\$1.70 Yard

—Extra fine, lustrous, durable French serge in dark and medium blue. Width 40 inches. Extra value at 1.70 yard.

\$1.45 Yard

—Extra fine, lustrous, durable French serge in dark and medium blue. Width 40 inches. Extra value at 1.45 yard.

\$1.25 Yard

—Extra fine, lustrous, durable French serge in dark and medium blue. Width 40 inches. Extra value at 1.25 yard.

\$1.00 Yard

—Extra fine, lustrous, durable French serge in dark and medium blue. Width 40 inches. Extra value at 1.00 yard.

\$0.95 Yard

—Extra fine, lustrous, durable French serge in dark and medium blue. Width 40 inches. Extra value at 0.95 yard.

\$0.85 Yard

—Extra fine, lustrous, durable French serge in dark and medium blue. Width 40 inches. Extra value at 0.85 yard.

\$0.75 Yard

—Extra fine, lustrous, durable French serge in dark and medium blue. Width 40 inches. Extra value at 0.75 yard.

\$0.65 Yard

—Extra fine, lustrous, durable French serge in dark and medium blue. Width 40 inches. Extra value at 0.65 yard.

\$0.55 Yard

—Extra fine, lustrous, durable French serge in dark and medium blue. Width 40 inches. Extra value at 0.55 yard.

\$0.45 Yard

—Extra fine, lustrous, durable French serge in dark and medium blue. Width 40 inches. Extra value at 0.45 yard.

\$0.35 Yard

—Extra fine, lustrous, durable French serge in dark and medium blue. Width 40 inches. Extra value at 0.35 yard.

\$0.25 Yard

—Extra fine, lustrous, durable French serge in dark and medium blue. Width 40 inches. Extra value at 0.25 yard.

\$0.15 Yard

—Extra fine, lustrous, durable French serge in dark and medium blue. Width 40 inches. Extra value at 0.15 yard.

\$0.05 Yard

—Extra fine, lustrous, durable French serge in dark and medium blue. Width 40 inches. Extra value at 0.05 yard.

\$0.00 Yard

—Extra fine, lustrous, durable French serge in dark and medium blue. Width 40 inches. Extra value at 0.00 yard.

\$0.00 Yard

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\$0.00 Yard

—Extra fine, lustrous,







FOR SALE—Continued

HOUSES FOR SALE—Continued

NEVER SEE A REED SIGN on a property that isn't worth it. EVERY ONE MUST MEET OUR APPRAISAL or we'll tell you.

HOME HERE IS A PICKED OFFERING AND PUT HERE BECAUSE IT'S SELL.

NEAR LAKEVIEW SCHOOL. 6 sunny rooms on Santa Clara Avenue with good basement, den, water heater. BE SURE TO SEE THIS. DH-1595.

\$200 DOWN. Corner home on big sunny lot, 6 rooms, near car and school. ONE OF THE BEST BUYS IN FRUITVALE. OH-1714.

4TH AVENUE HEIGHTS. 5-room cement bungalow with every convenience. On elevated lot overlooking Glen, hills and bay. AN EXCELLENT VALUE. MH-1913.

MOVE IN TOMORROW. 4th Avenue, nearly new. Cement. 5 rooms, hardwood everywhere, furnace, basement, garage, fine view. Worth \$1000. A BEAUTY. MH-1660.

KEMPTON AVENUE HOME. 5 rooms, den, large sleeping porch, big attic, basement, furnace, water heater, garage, fruit trees; excellent condition. Need Key. A WONDERFUL VALUE. DH-1600.

WORTH \$12,000. PRE-WAR COST. Cement 2-story Piedmont. 7 rooms. Living room features unusually attractive. Master bedroom with bay window. Basement, garage. CHOICE GARDENS. YOU'LL MAKE MONEY HERE. CH-1629.

PLATES. 6 AND 7-ROOM FLATS on great big lot, sunshine can't be obstructed; right in the center of things; neat caps. S. F. trains, stores. Cottage in rear. MPA-1502.

RENTS FOR \$55.00 A MONTH. One 4-room flat and 8-room apartment. Big basement. Near 4th and Broadway. A QUICK SELLER. RPA-153.

the home you want isn't here, make your selection from our PHOTO EXHIBIT.

Phone today between 10 and 1 o'clock.

Lakeside 706

FRED E. REED CO., INC.

5th Floor, Syndicate Building

## F. F. PORTER

14TH STREET FLATS

snap at \$4000. Rent for \$65. \$1000 cash will handle. (09171)

\$12,500

home is located on a corner in the Lake district. It has four the first floor, the living room having a sweep across the entire room. French doors to a delightful glassed in sun porch; polished gun flint and hardwood floors throughout, four second door; hot air furnace; garage; \$3000 mortgage can be paid by appointment only.

BUNGALOW BARGAIN

in cement modern, with garage; hardwood floors and all up-veniences; neighborhood 4th near Shafter; only \$4250—\$1500 down. (09342)

—GRAND AVENUE DISTRICT—EASY TERMS

seven-room, two-story home on unburned view lot; has

bedrooms; an enclosed sleeping porch and sun porch; furnace; choice location, schools and cars near by. (09774)

COUNTRY CLUB,

1421 BROADWAY, OAKLAND



## NE HOME

Lake District

Rental Terms

Initial payment and the

same monthly installments

give you possession of

completed sunny, 7-room

residence. Located in Lakeside, Highland, and

the Lake district, close to

Oakland and San

transportation. This beau-

is situated on a large

overlooking front porch

hall; large living room,

cheerful sun porch and

conveniently arranged

bed's room and bath on

the main floor; sun porch

and bath with shower

floor. Hardwood floors

in: cement basement, pli-

ce; double garage. Renov-

ated by architect and

appointment to inspect all

and ask for Mr. Seo-

ller II. Leimert Co. Syndi-

cate. Oakland.

REAL HOME

SACRIFICE TERMS

For a home which makes an im-

pressive architectural and home

carefully built, in best

restricted residential

8-light large room, cement

plastered, built-in wood

bed in every bed, bath, ce-

ment, piped for furnace,

garage. This is a stately home,

particular buyer can find

and can be paid by

payments. Box 8425 Pied-

mont, and ask for Mr. Seo-

ller II. Leimert Co. Syndi-

cate. Oakland.

—A ROCKRIDGE HOME

designed by one of the

most skillful builders in

best restricted residential

8-light large room, cement

plastered, built-in wood

bed in every bed, bath, ce-

ment, piped for furnace,

garage. This is a stately home,

particular buyer can find

and can be paid by

payments. Box 8425 Pied-

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ller II. Leimert Co. Syndi-

cate. Oakland.

—ENTON, BUYER!

are looking for a bargain

in two-story cement home

in the Lake district. I have it.

located close to Lakeside

and Key Route trans-

port. Large front porch,

large living room,

garage, and stone house

near to Claremont

College cars; good value

as to reliable parties.

ROCKRIDGE REALTY COMPANY

5520 COLLEGE AVE., OAKLAND.

Phones—Pied. 880, Pied. 6263.

—A WHITE RUSTIC

BUNGALOW

\$5250—\$1500 CASH!

5 rms. and brick room, screen lrg

rm. and dm. rm., beautifully

matched panels, expansive and at-

tractive paper, the 2 lrg. bedrm.

dm. rm. have large

length mirror in door, large bath, 2

lengths, solid cement drive to

garage; close to S. F. trains; 36

bedroom, garage, and sun porch.

price: \$1500; terms: 10% down,

monthly, 10% interest, 10% down



**SALE—Continued**  
erous pretty 4-room, cel-  
lars, built-in features;  
bungalow, buy it to  
Bungalow Realty Co.,  
Bldg. 1000, Broadway  
25,000

cont. Country Club, one  
attractive homes around  
dry; cement exterior;  
are the present high-  
and modern. 2 bath-  
rooms, 2 baths, 2  
and conservatory;  
has one large bed-  
room, 2nd floor, kitchen,  
large dining room, and  
reception room in  
water furnace. Liquid  
gas, central heating,  
wood-burning stove, and  
shaded. 125x125; gas.  
This house was built  
eastern manufacturer  
style, but is now asking  
\$1,000. It will come  
recently has been built  
and is a real bargain  
\$35,000. E. T. MCINNIS,  
CO. 607 Syndicate

**FRUITVALE**  
modern residence 6 rms.  
and; full modern  
and; in fine condition;  
1. Calindo St., near  
or will sell for \$5000  
finished; good buy; terms  
O. HOWE CO.,  
Phone Fruitvale 1318.  
own, 4-room, gas, elec-  
trical, 1-1/2 bath, 2  
rooms, near Webster  
FERTUDE 100. In  
Oakland.

In Fruitvale, worth of  
\$10,000 cash; a soap, Ap-  
p. 14th st. P. 1366.

house near Orpheum;  
income \$300; terms: \$1000

250 Bacon 1000.

in 2 large rooms and  
improvements; 4x12x25.

**BUNGALOW**

Lot 80x120

1/2 place, Garden, etc.

**McCLINE**

Fr. 1804

sun Sunday.

2, sunny exposure. 1244

on modern pair corner  
renting section; now  
month net.

**PAGE & WHITE**

Cor. 13th and Webster st., Oakland.

**4TH AVE. HEIGHTS**

**PARK BLVD.**

Attractive 6-room, cement, paneled  
interior, living room, built-in  
kitchen, dining room, sun parlor,  
French door, sun parlor, breakfast  
nook, large dining room, and  
sleeping porch. This is a beau-  
tiful home in an exclusive location.  
real estate and, car, garage  
and, 1/2 bath, 2nd floor, 1/2 bath,  
price \$5000, with terms.

**JOHNSON BROS.**

419-420 Syndicate Bldg., Oakland 5117.

**\$4250—EAST OAKLAND**

Attractive modern rustic bungalow,  
large living room, built-in  
kitchen, dining room, sun parlor,  
French door, sun parlor, breakfast  
nook, large dining room, and  
sleeping porch. This is a beau-  
tiful home in an exclusive location.  
real estate and, car, garage  
and, 1/2 bath, 2nd floor, 1/2 bath,  
price \$5000, with terms.

**4TH AVE. HEIGHTS**

**PARK BLVD.**

Attractive 6-room, cement, paneled  
interior, living room, built-in  
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French door, sun parlor, breakfast  
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real estate and, car, garage  
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price \$5000, with terms.

**4TH AVE. HEIGHTS**

**PARK BLVD.**

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interior, living room, built-in  
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French door, sun parlor, breakfast  
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real estate and, car, garage  
and, 1/2 bath, 2nd floor, 1/2 bath,  
price \$5000, with terms.

**4TH AVE. HEIGHTS**

**PARK BLVD.**

Attractive 6-room, cement, paneled  
interior, living room, built-in  
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French door, sun parlor, breakfast  
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real estate and, car, garage  
and, 1/2 bath, 2nd floor, 1/2 bath,  
price \$5000, with terms.

**4TH AVE. HEIGHTS**

**PARK BLVD.**

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**4TH AVE. HEIGHTS**

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tiful home in an exclusive location.  
real estate



B.I.C.—Continued

LODGING HOUSES, ETC.—Continued



Fireman Co.

50 YEARS

for Hotels,

houses and

apts.

HOTEL INVESTMENT

1000 FT. AN

PER MO

\$1500

ROOMING HOUSE

PER MO

\$6000 HOTEL

PER MO

\$8000 HOTEL

PER MO

\$2350 APARTMENTS

PER MO

\$3000 12 APIS

PER MO

\$10,500—A NEW ONE

PER YR

\$5000 RICHMOND HOTEL

PER MO

\$1500 HOTEL

PER MO



# SEWALL & CO.

## At "TWO-SIXTY" 12th ST.

get you acquainted with our new location  
going to hold an  
UNDERPRICED USED CAR SALE  
three days—Sunday, Monday and Tues-

glance at our stock of USED CARS and  
immediately realize the vast difference he-

Now are UNDERPRICED;  
judge for yourself #4 to  
much:

1918 KELAND touring; newly  
brand new battery; excellent; \$225.

1918 HITE touring; special top  
curtain equipment; \$175.

1918 WILLYS-KNIGHT roadster;  
steve valve motor; \$750.

1918 HANKLIN roadster; 4 new

tween a SEWALL & CO. used car—the kind  
that has never required "Re-Building"—and the  
ordinary used car that is rendered salable only  
through a process of combining a minimum  
amount of conditioning with a maximum amount  
of extravagant claims.

Now are UNDERPRICED;  
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1918 KELAND touring; newly  
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1918 HITE touring; special top  
curtain equipment; \$175.

1918 WILLYS-KNIGHT roadster;  
steve valve motor; \$750.

1918 HANKLIN roadster; 4 new

1918 HITE touring; cord tires; \$75.

1918 MAXWELL touring; just see  
it before you pass judgment; \$400.

1918 SCHIFFS-BOOTH touring;  
gray iron pistons; \$750.

1918 CHEVROLET roadster; \$455.

1918 SAXON SIX touring; one of  
the very few with the gas tank on  
the rear, and almost a brand new  
car; \$750.

"ASK THE MAN WHO BOUGHT ONE"

Then Come to "Two-Sixty" 12th Street, or Phone Oakland 1805

## SEWALL & CO.

### Beautiful Buick Coupe

5 excellent Cord tires,  
mechanically A1; body  
just varnished. In short  
you will not be able to  
tell from new. See at

3086 BROADWAY

Lakeside 3400.

BIG SIX STUDRAKER touring, sell-  
ing for only \$500. The car is  
in excellent condition, running and  
driving well. Open Sunday.

BUICK 1920 touring; spare tire and  
cover, bumper, spot light, skid  
chain purchased in Sept.; \$1500.

BUICK touring; 1918; excellent  
condition, owner, \$1750. Call 7070.

BUICK touring; 1918; excellent  
condition, owner, \$1750. Call 7070.

BUICK 1920 touring; 6; excellent  
condition, good tires, \$600.

BUICK 1920 6; excellent  
condition, good tires

# POULTRY, ETC.

DOGS, CATS, BIRDS ETC WANTED

Continued

TRILLERS 15 ea. \$22 2 1/2 lbs of PEDIGREE, etc. Avail. for reason able \$24 7 3 1/2 lbs

PERF trained Ger rollers also to miles Ph. 17144

DPER trained German rollers also females Ph. 17144

PEDIGREE Boston hatching

1919 Chestnut at Piedmont 7 1/2

PLRMAN studs, very nice

horses for sale Merrill 1182 W

ROJ LERS few good birds left

miles \$8 50 females 1 1/2 lbs

ROLLERS various females ready for breeding 1 1/2 lbs each Ph. 151 W

THORONITE D hatching chicks

check males for breeding \$4

each also \$10 reduce 1 to male

room for breeding 1600 800 2 1/2

Ph. 318

YELLOW 3 1/2 roller fine singer 1 1/2

days \$10 40 50 Brown ave

or 8 1/2 lbs

YOUNG hatching parrot \$50 25th at

1 1/2 lbs each 2400 2033

MAIL for Terrier pups 60 1/2 lbs

at Oakland

MONKS Collie dog 14 lbs 200

DOGS CATS BIRDS ETC WANTED

and Persian orange blue and

smokey males and females \$200

Tribune

POULTRY &amp; SUPPLIES

## A BABEL OF CHICKS

1000 of them White Buff

all ages and brooders ready for

our firm you are invited to see them

1918 Quigley at 33th ave J car out

High

SIMPSON BABY CHICKS

all breeds at our store brooders all

kinds Simplicity stores best incu-

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# DEVELOPMENT PAGE

## SHIP TREES FROM NILES TO AFRICA

Alameda county is helping to rehabilitate many of the war ravaged parts of Europe in the actual re-planting of devastated sections with nursery stock grown here and trees started in this county are being shipped to far parts of the world, a very considerable shipment being sent to the Cape of Good Hope from the California Nursery Company at Niles during the past week.

The California company has had several agents in California at different times purchasing nursery stock and seeds for shipment to the devastated portions of that country. That government bought huge quantities of seeds and a very large amount of nursery stock, much of the latter coming from the California Nursery Company at Niles. More than \$400,000 has been spent in that way in California since the war closed.

The California Nursery Company at Niles is really an institution with a world-wide trade. While there are great difficulties to be overcome in shipping live nursery stock, particularly through the tropic zone, it has been possible to ship 195 tons less from Alameda county to South Africa and very large shipments are made to South and Central American countries.

The great difficulty is to keep the live trees from either drying up and dying or sprouting leaves during the long journey. Methods of packing have been devised and experiments are being made in an even temperature can be maintained and just sufficient moisture supplied to maintain life and yet avoid a positive growth. The result is that the California Nursery has made large shipments to Chile and the Argentine and even as far away as India. Chile and the Argentine have climate conditions similar to the United States and agriculturists in those countries have been experimenting and successfully with California fruits.

The shipment just made to the Cape of Good Hope, South Africa, was of apricot and peach stock and a few miscellaneous fruit trees for experiment. The purchaser will depend upon a large scale with these fruits in Africa as well. The climate conditions of the Cape of Good Hope are not vastly different from those in this country where these fruits thrive. It will take six weeks for this shipment to reach its destination but the nursery company has guaranteed its arrival.

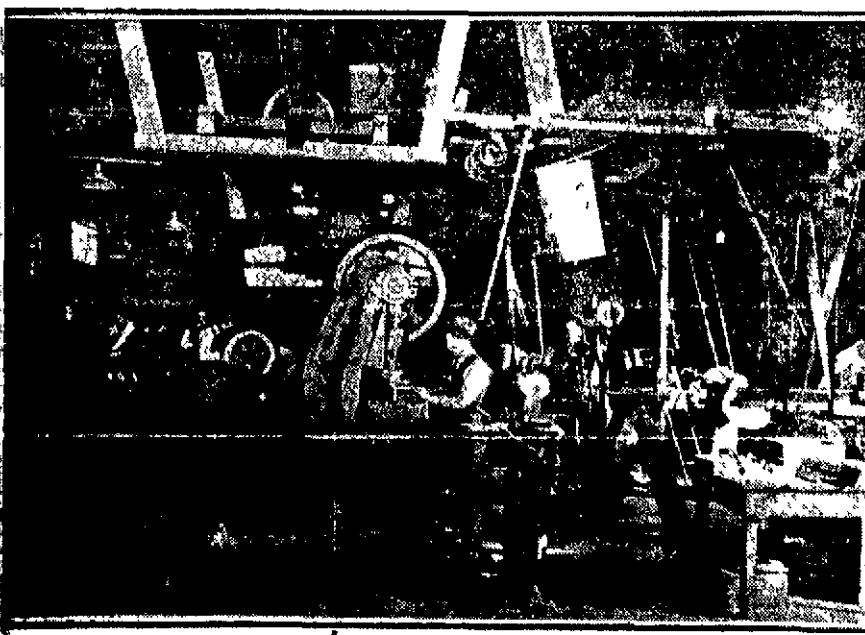
An order has been received for a tree enough to plant a tract of 350 acres laid out on the west coast of Mexico. This tract is owned by Californians who propose to develop it and to turn it into a fruit-producing property. Every kind of fruit that will grow will be experimented with and the tract set out to the varieties that thrive best.

The California Nursery is sending 500,000 pieces of nursery stock, stations on the railroad and truckloads of nursery stock are being shipped to tidewater in Oakland.

### BACK TO NORMAL

Need for the lease of additional power plants to provide power during the water shortage having been eliminated by the timely rains the railroad commission today ordered a general release of a lease under which it was to use part of the power plant of the California and Hawaiian Sugar Refining Company.

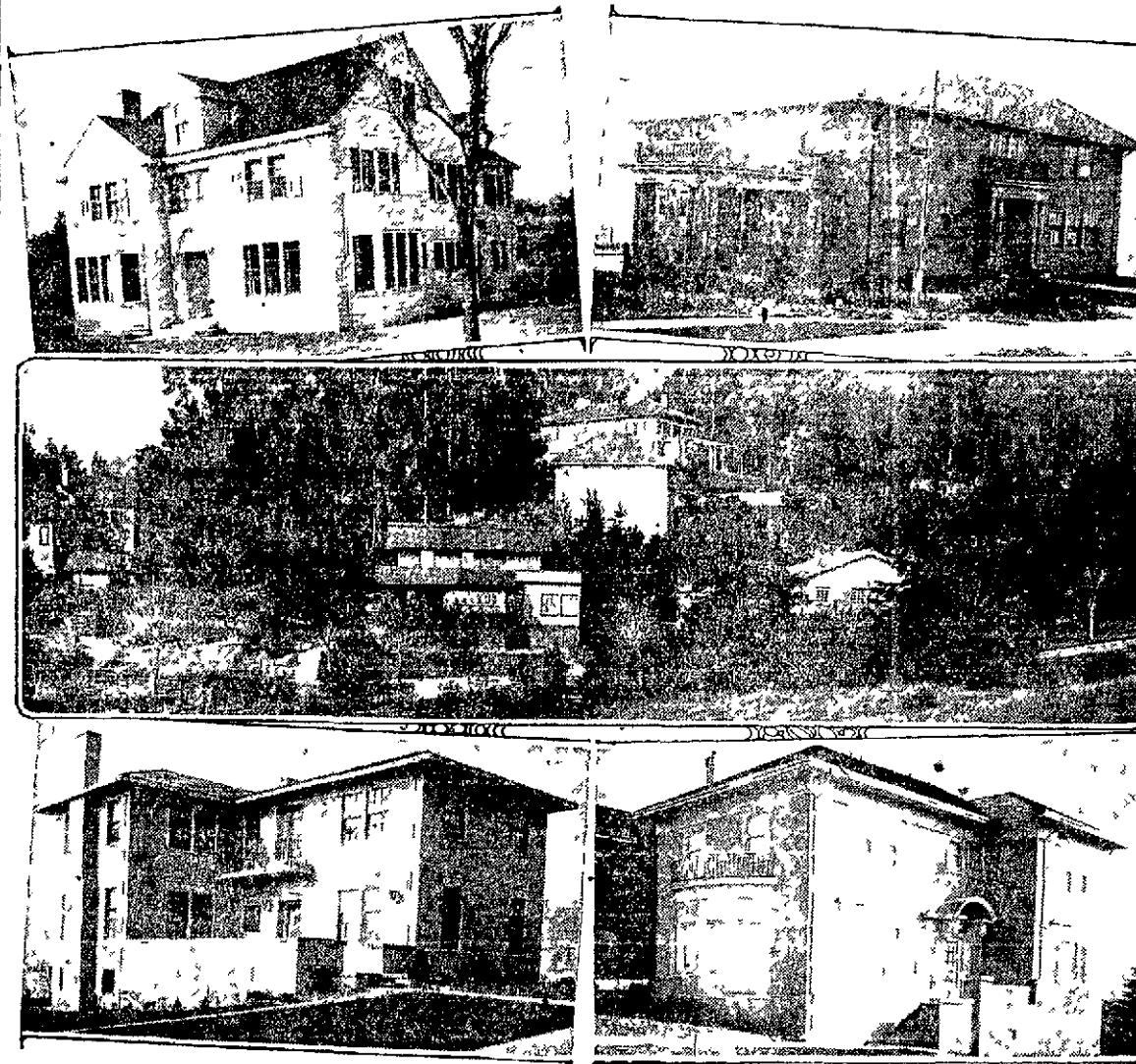
## Cutlery Trade Now Interests Oakland



Scene in the plant of Barr Bros. Company now located on Seventh street, near Oak, but which has had plans drawn for a new factory to be located in East Oakland in that growing industrial section.

American made cutlery, particularly in specialties, is in demand the world over, and Oakland has an interest in this fact because of certain items that are produced in the city. The fact that the United States is becoming independent of foreign cutlery and is now producing its own American manufacturer and workman is more versatile than his foreign brother and we are now turning out in this country a greater variety of steel articles in the cutlery and sharp point line than is turned out abroad. It may be interesting to know that in some styles of nail, packing and carpet needles American made cutlery, said Frank, president of the Barr

## Activity in Building and Real Estate Is Looked For



This picture shows five homes completed in the Piedmont district by one building firm, totaling \$114,000, which illustrates the class and character of construction now being done in that section. Upper left, home of Henry L. Chase, Sheridan and Lincoln avenues, cost \$20,000; upper right, home of Walter Dusenberg, Crocker Highlands, cost \$50,000; center, view in Piedmont, home of Mark Regua home in the background, and home of D. D. Boyd in front, cost, \$14,000; lower left, home of Dr. Albert H. Rowe, Lincoln and Crocker avenues, cost, \$20,000; lower right, house built for Julie Haste on Craig avenue, cost, \$14,000.

Oakland and the East Bay district is due for great development along home-owning and home building lines during the coming year. Dealers in real estate feel that there will be a very considerable market as soon as the heavy weather of winter is over and builders are equally confident. The wet weather has delayed the anticipated activity but with a little sunshining it is expected that buying and building will begin.

There has been a very considerable activity in building throughout the winter. In spite of unfavorable conditions with many people even the high cost of building materials did not seem to affect their home owning desire. This activity was in evidence in the more expensive class of homes because those who had

the money to build a mansion did not stop to figure small costs. For that reason building in Piedmont and the exclusive sections has not been affected by high costs and now that costs have come down it is expected that the activity will extend to the more moderate priced buildings.

The real estate flurries of last year when several thousand single lots were sold in almost every case to a prospective home builder is expected to cause activity in building

this year if the owners of these lots are able to finance a home.

This is the only point that can stop a building boom. Many of these lots were purchased under a partial payment plan by those who hoped

rather than expected to build with money growing a little easier this

year. The great difficulty in which the building boom will be on this year is due to the gradual return to normal. The gradual return to normal will mean much to the building trades and building business.

High costs have not affected building in certain sections, such as

Piedmont. Because of the continued high cost of building material Fred T. Wood of this company said that he had

no drop in the price of houses

for months to come.

Among the sales reported by this company are the following: A. J. Nittinger, \$10 Mandana Boulevard, \$1,000; E. J. Murphy, \$100; J. Hutchinson, 4<sup>th</sup> Perry street, from J. Bengtson, \$100; J. H. Hetherington, \$115 Lakeside Avenue, \$1,100; D. Drue, \$14,000; W. C. L. U. 10<sup>th</sup> Street, from A. G. Alexander, \$6,000; L. M. Plotzman, \$4,000; W. H. Collins, \$1,000; D. McCarty, \$4,000; A. A. \$1,000.

These five houses have all been completed in the last few weeks and represent some of the finest construction in the Piedmont district.

The total cost is \$114,000. All the buildings were designed by Marshall Hopper & Son, architect, by

M. D. Hopper & Son, of which Marshall Hopper is a member. They are distinguished by simple yet striking lines. Their very simplicity proving most effective. Several buildings upon the colonial type which is proving popular in houses of this class.

This is the center of this group in a view taken from the northern slope of the Crocker Highlands. In the background is the skyline of Piedmont. The big house in the background is that of Mark Regua. The square house in the middle ground is that of D. D. Boyd on Mountain Avenue, opposite the Regua mansion, and was designed and built by Marshall Hopper at a cost of \$14,000.

The most expensive of the group is the home of Walter Dusenberg in Crocker Highlands, shown in the upper right hand part of the picture. This building cost more than \$10,000 and is one of the most complete and up-to-date houses in the city. It is fitted with even a complete gymnasium in the basement, an exercising room as complete as any small club could desire.

The home in the upper left hand corner is that of Henry L. Chase on Sheridan and Lincoln avenues completed at a cost of \$20,000. In the lower left hand corner is the home of Dr. Albert H. Rowe on Lincoln and Crocker avenues, the cost of which was \$20,000. In the lower right hand corner is a building constructed for Julie Haste on Craig Avenue at a cost of \$14,000.

In addition to this group of \$118,000 worth of building, the Hoppers have finished a second building on Lincoln Avenue, located at the corner of Lincoln and Highland Avenue, a practical duplicate of the one more recently completed and costing about the same. They have also finished a home for William Ide on Highland and Sierra Avenue, the cost of which was \$20,000 to complete. These make a total of \$10,000 worth of homes finished by the Hoppers in Piedmont in less than a year. All of the buildings were designed by Marshall T. Hopper.

These are the specialties that will always command an outside demand.

The Barr Bros. Company has had

plans drawn for a new plant in East

Oakland and are preparing to handle

an expected increase in trade in their

any city on the coast.

## DEMAND FOR BIG HOMES IN OAKLAND

Mel Anderson Takes Over Partnership

He is continuing his work in the real estate business.

Oakland's reputation as a city of magnificent homes of its cultural, educational and social advantages is attracting nation-wide attention purchases and inquiries through local real estate dealers indicate that Fred B. Reed Company, which has long specialized in pretentious dwellings in the close-in districts of Piedmont and Clementon, has just consummated the sale of one such home and is preparing to offer other buyers of this type a different plan of building, which will make Oakland have a million dollar home. The transaction just closed by Reed was that of the Dr. E. P. Belmont home in the Crocker Highlands, a lumber manufacturer who comes to the East Bay district from San Jose City. Reed is also seeking a suitable home in the Crocker Highlands, a million dollar home, and is in the process of finding a suitable location.

The East Bay district excels in homes of the finer type. All Bay

area is spoken highly of and wide and people influenced by the advantages of the State University, the superior school system, the social opportunities and above all the industrial growth and climate are flocking here in the quest of magnificence dwellings of which there is such an abundance in the East Bay

## INCREASE OF POULTRY AT HAYWARD

Almost three cattle a million hogs are being raised in and about the town of Hayward, and this is the first time in the history of Alameda county that the number of hogs has exceeded the number of cattle. The number of hogs in the state of California has increased from 1,000,000 to 2,000,000 in the last ten years, and the number of cattle has increased from 1,000,000 to 1,500,000 in the same period. The increase in the number of hogs is due to the fact that the company which has been raising them has increased its production and the number of hogs has increased from 1,000,000 to 2,000,000 in the last ten years, and the number of cattle has increased from 1,000,000 to 1,500,000 in the same period. 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